



AGENDA REPORT

BEACHES, PARKS & RECREATION COMMISSION

Meeting Date: June 11, 2024

Subject: *CONSIDERATION AND REVIEW OF AQUATICS PARTNERSHIPS APPLICATIONS*

Fiscal Impact: The Aquatics Partnership policy allows for the City to provide a discounted rental rate to approved organizations. The total subsidy will depend on the approved partnership levels of each organization. Under the policy, as a Senior Partners receive a 60% pool lane rental discount and a 70% tournament discount outside of peak season (June – August). Junior Partners receive a 50% lane rental discount.

As a Senior Partner, the San Clemente Aquatics Team (“SCA”) receives discounts totaling approximately \$156,272 annually. As a Junior Partner, SCA would receive discounts amounting to \$89,331 annually. As a Junior Partner, the San Clemente Tritons Water Polo Corporation would receive approximately \$10,504 annually in discounts. These figures are based on the organizations 2023 calendar year usage.

Summary: Based on the policies outlined in the Aquatics Partnership Policy and information provided in the applications submitted by each organization, staff is recommending a two-year Junior Aquatics program agreement with the San Clemente Aquatics Team and a two-year Junior Aquatics Partnership agreement with San Clemente Water Polo. While both organizations qualify for Junior Partnership, each organization has requested to be considered for the Senior Partnership status.

Background: In December 2014, the City Council approved an Aquatics Partnership Policy to accommodate the differences between aquatic programs and recreation/field activities (Attachment 1). The policy is intended to establish an opportunity for organizations to receive a subsidy from the City to effectively perpetuate and promote competitive aquatics activities on a year-round basis while making the best and most efficient use of the City amenities and facilities.

The table below provides the approved discounts for hourly lane use as well as for meets, tournaments, camps, and clinics. Aquatic Partnership discounts are not offered for private lessons, seasonal feeder programs, or lesson-based programming.

Level of Partnership	Lane Discount	Meet/ Tournament Discount	Camp/Clinic Discount
Aquatics Junior	50%	50% Off Peak No Discount Peak	No Discount
Aquatics Senior	60%	70% Off Peak No Discount Peak	No Discount

The minimum requirement to receive Senior Partnership status includes the following: (1) provide the aquatics program in San Clemente for at least five years; (2) currently have at least 300 participants, with at least 90% being San Clemente residents; and (3) swim meets, tournaments, and practices must be conducted within San Clemente boundaries.

The minimum requirement to receive Junior Partnership status includes the following: (1) provide the aquatics program in San Clemente for at least two years; and (2) currently have at least 100 participants, with at least 75% being San Clemente residents.

Discussion: **SAN CLEMENTE AQUATICS**

San Clemente Aquatics Team (“SCA”) is a recognized non-profit organization and has utilized the City’s aquatics facilities as early as the 1980s supporting competitive swimming opportunities for San Clemente youth. Since 2014, SCA has been formally recognized as a Senior Aquatics Partner. The organization runs a year-round program and does not have a designated primary season. It is primarily a club program (60%), with the remainder (40%) being recreational. As long as the swimmer is swim-safe, SCA does not turn swimmers away regardless of skill level. Additionally, in December 2023, SCA donated \$90,000 towards the capital improvement of a new scoreboard at the San Clemente Aquatics Center.

The program is managed with volunteers, paid coaches, and administrative staff. Based on SCA’s 2021 tax returns (Attachment 2), approximately 48% of their expenditures were distributed to salaries, compensation, and other employee benefits. According to their current fiscal year program budget, approximately 59% of expenses are allocated to administrative costs including coaching salaries, employee benefits, payroll, and other fees.

SCA Recent Partnership Status & Background Information

In 2018, SCA submitted a Request for Partnership that demonstrated 255 participants with 90% identified as San Clemente residents. While SCA did not meet the minimum threshold of participants required for Senior Partner (ie. 300), the Council granted SCA an exception and was approved for a three-year Senior Partnership ending in 2021. The Senior Agreement expired in November 2021 but continued on a month-to-month basis given the pause in services and limitations through the COVID-19 Pandemic.

In September 2022, SCA submitted a new application for Senior Partnership. This application included team rosters that reflected 344 participants in their program. After review, staff determined that 340 swimmers met the qualifications as participants, however, staff removed some individuals who were identified as participants over 18 years old and, therefore, did not count towards the youth participant numbers. Additionally, these submitted rosters included the headcount of a then-new seasonal, entry swim instruction program called “Barracudas.” Barracudas is not a year-round program and only operates 8 weeks during the summer. Out of the 340 participants, 89.4% were identified as San Clemente residents, which did not meet the 90% minimum residency requirement.

The Council reviewed the application and granted an exception to SCA for a one-year Senior Partnership Agreement with two possible one-year extensions. The extensions would only be granted if the SCA organization increased its resident participants and could meet the 90% residency requirement within one year.

In early spring 2024, SCA submitted its 2023 rosters at one year mark. The rosters included 321 participants, 88.8% of which are San Clemente residents. This roster submission did not include seasonal, entry swim instruction programs including “Mini Tritons” and “Barracudas.”

Based on the guidelines formalized through the Aquatics Partnership Policy, SCA does not qualify for Senior Partner Status and therefore staff is recommending the organization be granted Junior Partner Status for two years.

SAN CLEMENTE TRITONS WATER POLO CORPORATION

San Clemente Tritons Water Polo Corporation (“Water Polo”) is not currently a partner but they are recognized as a non-profit water polo organization. They had a sister organization, Triton Water Polo Club, that was a junior partner from 2016 through April 2021. Triton Water Polo declined to submit a partnership application to renew its partnership status in the Fall of 2021 and effectively disbanded as an organization. San Clemente Water Polo was not able to procure a transfer of the Triton Club and therefore the Junior Aquatic Partnership expired and was not renewed.

Since June 2022, Water Polo has become a regular renter at the San Clemente Aquatic Center. In total, they have 256 participants with 86% being San Clemente residents. The program is run and maintained by a volunteer board and utilizes a combination of paid and volunteer coaches. As long as the player is water-competent, Water Polo does not turn any player away regardless of skill. On its application (Attachment 3), the Water Polo roster submission included the seasonal feeder program including called “Splash-ball” and two-day Swim Clinics, however, these participants have been excluded from the total roster count because the purpose of the Aquatics Partnership program is to provide competitive swimming opportunities which the City does not offer through its regular recreation programming.

Recommended

Action:

STAFF RECOMMENDS THAT the Beaches, Parks, and Recreation Commission recommend that the City Council:

1. Deny the possible two, one-year extensions of the 2022 Senior Aquatics Partnership agreement with the San Clemente Aquatics Team and approve a two-year Junior Aquatics Partnership agreement; and
2. Grant Junior Partnership status to the San Clemente Tritons Water Polo Corporation for a two-year agreement.

Attachments:

1. Aquatics Partnership Policy & Process

2. San Clemente Aquatics Team Partner Application (2022)
3. San Clemente Tritons Water Polo Aquatics Partnership Application (2024)

Notification: San Clemente Aquatics Team
San Clemente Tritons Water Polo Corp.

AQUATICS PARTNERSHIP POLICY AND PURPOSE:

- 1.1 It is the desire of the City of San Clemente (hereinafter “City”) to encourage and promote various water sports on a year-round basis within the city limits, and to make the best and most efficient use of City’s amenities, pools and facilities. Partnering with select outside organizations/associations for aquatics programs allows service to a larger portion of the community than only City provided programs. City wishes to promote such partnerships by providing reduced rental rates, pool allocation priorities, and limited support services, which may include site preparation and maintenance, periodic pool improvements as needed and limited administrative/clerical support.
- 1.2 The purpose of this Aquatics Partnership Policy is to set forth and make clear the requirements and criteria for partnerships between City and any organization/association (hereinafter “Applicant”) intending to provide aquatics programs and request fee reductions within City. A partnership agreement made pursuant to this policy shall be known as an AQ Partnership, will carry the additional designation of *Senior* or *Junior*, and shall be subject to all the requirements set forth herein and any additions, amendments or revisions hereto. Only a limited number of AQ Partnerships will be granted to the organization representing standard prevalent water sports, as determined by the Beaches, Parks and Recreation Commission and the City Council.

2. REFERENCES: San Clemente Municipal Code Chapter 12.28.010.

MINIMUM REQUIREMENTS AND CRITERIA TO QUALIFY FOR AQ PARTNERSHIP:

- 3.1 The Applicant must meet the following minimum requirements and criteria for any AQ partnership:
- a) Be currently registered and active with the State of California as a not-for-profit community organization under Section 501(c)(3) or (c)(4) of the Internal Revenue Code.
 - b) Not be the subject of any pending investigation by any government or administrative agency, whether at the City, County, State or Federal level and demonstrated history of adherence to City rules, policies and allocations.
 - c) Carry appropriate commercial and liability insurance with limits no less than amount determined by City per incident, including appropriate additional insured endorsements in favor of City.
 - d) Demonstrated financial hardship if partnership is denied and the Applicant is required to pay regular rates for use of City amenities, fields and/or facilities.
 - e) Organization must have open enrollment policy regardless of skill level.
 - f) Organization must have minimum play rule of 50% play for all participants.
 - g) Demonstrated scholarships provided for those in financial need.
 - h) Organization must have a “no discrimination” and “no alcohol” policy.
- 3.2 In addition to the above requirements and criteria for AQ Partnership, the Applicant may qualify for the levels of partnership as follows:
- a) Senior AQ Partnership: The Applicant has provided the sports program for City for at least five years, and currently has at least 300 participants, 90% of whom reside in City. Program games and practices must be conducted in San Clemente boundaries.
 - b) Junior AQ Partnership: The Applicant has provided the sports program for City for at least two years, and currently has at least 100 participants, 75% of whom reside in City.

PROCEDURE FOR EVALUATING APPLICATION FOR A PARTNERSHIP:

- 4.1 All requests for AQ Partnership shall be submitted first to the Beaches, Parks and Recreation Department (hereinafter "Department"). Applications will be accepted once a year at a time determined by the City. The Applicant shall include in their packet the completed application form and all supporting documentation, including but not limited to:
- a) City AQ Partnership Application (application for permit to use recreational facilities) and Facility Use Application.
 - a) Proof of current 501(c)(3) or (4) status;
 - b) Commercial and liability insurance declaration pages;
 - c) Applicant articles, bylaws and other charter documents;
 - d) Proof sufficient to establish the financial hardship requirement, including the required budget form and two years of tax returns and can also include a profit/loss statements, audited financial statements, balance statements;
 - e) Statistical data and rosters to support participant population and residency requirement for AQ Partnerships.
- 4.2 Organizations that meet the minimum requirements as stated in this policy shall be forwarded for review to the Beaches, Parks and Recreation Commission (hereinafter "Commission").
- 4.3 Commission shall review the application packet, the Department staff report, and any additional information provided by the Applicant or others. Commission may consider whether the Applicant has satisfied the minimum requirements set forth in §3.1, whether partnership is warranted in light of the policies and purposes set forth in §1.1-1.2, and whether partnership is in the best interests of City and its residents. In making its recommendation to City, Commission may also consider whether Applicant deserves partnership, or a particular level of partnership, notwithstanding the requirements set forth in §3.1-3.2.
- 4.4 If Commission recommends to City Council disapproval of the request for AQ Partnership, or any specified level of partnership, Commission shall briefly include in the Minutes the reasons therefore. City Council shall make the final determination.

AQ PARTNERSHIP EXPECTATIONS AND LONGEVITY

- 5.1 All AQ Partners shall adhere to all the policies and procedures of City and the AQPP, and cooperate with the Department and City staff to ensure that the purpose of the partnership is met. AQ Partners shall provide City representatives with access at all times to review or monitor the water sports program. AQ Partners shall not discriminate against those in its employee, volunteers or participants on account of race, religion, national origin, ethnicity, sexual orientation or gender (except where gender is a bona fide issue for the water sports program).
- 5.2 Junior AQ Partners shall be required to re-apply for partnership every two years by submitting a complete application packet to the Department, followed by Commission consideration, and City Council approval as outlined in this policy.

CITY OF SAN CLEMENTE APPLICATION FOR RECREATION SPORTS PARTNERSHIP STATUS

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- 5.3 Senior AQ Partners shall be required to re-apply for partnership every three years by submitting a complete application packet to the Department, followed by Commission consideration, and City Council approval as outlined in this Policy.
 - 5.4 The Department or Commission, may, at any time, for cause, temporarily suspend or revoke an Applicant's AQ Partnership status and forward to the Commission and/or the City Council for reconsideration of partnership status.
 - 5.5 The City Council may, at any time, and without cause, suspend or revoke an Applicant's AQ Partnership status.
 - 5.6 The City Council may grant the Department and/or Commission authority to extend AQ Partnerships for a period of time up to five years if doing so would be in the best interests of City, its residents, and the Applicant.



City of San Clemente
Beaches, Parks & Recreation Department
 987 Avenida Vista Hermosa, CA 92673
 Phone: (949) 429-8797

APPLICATION FOR AQUATIC PARTNERSHIP STATUS

Must be completed by an authorized representative of the organization. Attach extra pages as needed.

It is the desire of the City of San Clemente to encourage and promote various Aquatics programs for its residents on a year-round basis within the city limits, and to make the best and most efficient use of City's amenities, pools and facilities. The City's focus is to provide low cost recreational programs that promote health, wellness and character. The city will consider partnerships with non-profit organizations by providing reduced rental rates, pool allocation priorities, and limited support services, which may include site preparation and maintenance, periodic pool improvements as needed and limited administrative/clerical support. By selecting non-profit organizations with similar missions with which to partner, the City may assist in providing these services.

For a non-profit organization to qualify for Senior or Junior Recreation Aquatics Partnership, they must meet the minimum requirements and criteria listed in section 3.1 and must meet the definitions for a Senior or Junior Partner listed below.

Senior Partnership: Must have provided the sports program for City for at least five years, and currently have at least 300 participants, 90% of whom reside in the City. Swim meets, tournaments, and practices must be conducted in San Clemente boundaries.

Junior Partnership: Must have provided the sports program for City for at least two years, and currently have at least 100 participants, 75% of whom reside in the City of San Clemente.

The Organization is seeking:

- Senior Partner Status Junior Partner Status

Has the Organization been granted partnership status in the past?

- Yes No If yes, what year? _____ What level? _____

GENERAL INFORMATION			
Name:	San Clemente Tritons Water Polo Corporation	Federal Tax ID#:	87-2059888
Main Contact:	Christopher Logan Powell	CA Domestic Non-Profit#:	
E-Mail:		Primary Phone:	
Address:		Alternate Phone:	
		Years serving San Clemente:	3 yrs under new owner; 16+ under prev. owner
Sport/Activity:	Water Polo	Ages Served:	6-18

PROGRAM INFORMATION			
PRIMARY SEASON INFORMATION			
Primary Season Dates:	August - July		
# Participants <i>Registered</i> Last Year:	340 (23/24)	% San Clemente residents:	88%
# Participants <i>Anticipated</i> This Year:	350 (24/25)	% San Clemente residents:	90%
Do players tryout based on skill?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
% Participation in recreation-based program:			
% Participation in skill-based (Club, Select, etc.) program:	100%		
Are players guaranteed minimum swim time?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, how much and explain?	5-9 y.o. (2 hrs/wk); 10-18 y.o. (6 hrs/wk)		
Itemize Costs to Participants (including required equipment purchase – attach pages as needed):			
Quarterly fees: 10U = \$530; 12U+ = \$630; Splashball \$175 (6 week session); Summer Clinic = Free Cap \$5; T-shirt \$20 Games & tournaments \$50-\$150+			
SECONDARY SEASON INFORMATION			
Secondary Season Dates:	n.a. annual program		
# Participants <i>Registered</i> Last Year:		% San Clemente residents:	
# Participants <i>Anticipated</i> This Year:		% San Clemente residents:	
Do players tryout based on skill?	<input type="checkbox"/> Yes <input type="checkbox"/> No		
% Participation in recreation-based program:			
% Participation in skill-based (Club, Select, etc.) program:			
Are players guaranteed minimum swim time?	<input type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, how much and explain?			
Itemize Costs to Participants (including required equipment purchase – attach pages as needed):			

ORGANIZATION STRUCTURE				
List the programs and/or sub-divisions offered by your organization:				
Title	# of Participants	% San Clemente Residents	Cost to Participate	Skills/Tryout Based?
Pre-team/Splashball	73	90% %	\$175/session	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
10U Girls / 10U Boys	24 / 27	88% % 93%	\$535/Quarter	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
12U Girls / 12U Boys	38 / 39	79% % 89%	\$630/Quarter	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
14U Girls / 14U Boys	26 / 43	77% % 86%	\$630/Quarter	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
16/18U Girls / 16/18U Boys	25 / 36	88% % 94%	\$630/Quarter	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Coed 10U Summer Clinic**	9 (39)	100% %	Free	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<i>**39 Kids attended Free Clinic; 30 joined a 10U team in Fall</i>		%		<input type="checkbox"/> Yes <input type="checkbox"/> No
<p>How are the following activities performed:</p> <p>BOARD OF DIRECTORS: <input type="checkbox"/> Paid <input checked="" type="checkbox"/> Volunteer <input type="checkbox"/> Other, explain: _____</p> <p>COACHES: <input checked="" type="checkbox"/> Paid <input checked="" type="checkbox"/> Volunteer <input type="checkbox"/> Other, explain: _____</p> <p>COORDINATORS: <input type="checkbox"/> Paid <input checked="" type="checkbox"/> Volunteer <input checked="" type="checkbox"/> Other, explain: <u>Paid Club Administrator</u></p> <p><i>**All applicants must fill out Attachment "A" to provide detailed budget information.</i></p>				
<p>How does your organization select/place swimmers on each team/group during the primary and secondary seasons? Is there any carry-over of swimmers to the same team for the next season?</p> <p><i>We are an annual program with age group teams that align with the 2 year age brackets established by USA Water Polo for the sport. Teams reset in August to align with USAWP age brackets — some teammates stay on the current team, others "age up" to the next age bracket. Depending on registration numbers and pool space availability, we aim to provide as much opportunity as we can in order to provide gender-only teams across age groups and skill levels ranging from beginner to intermediate and advanced.</i></p>				
<p>Describe the expectations of parents and/or participants in the form of volunteering (including tasks, number of hours, and if there is a monetary donation expected)? Is there a penalty for non-volunteers?</p> <p><i>Citizenship and community are very important to our club. As such, volunteering is encouraged, but it is not required. Parent volunteering typically includes a "team parent" role focused on social planning/team bonding events, snack coordination, welcoming new members and relaying team information. Athletes volunteer to run clocks and keep stats for games we host, and they help with Splashball. The club provides documentation for athletes to earn volunteer credits at their schools. There are no monetary donations required.</i></p>				
<p>Describe what circumstance an interested participant would be denied acceptance into your program.</p> <p><i>All members must meet basic requirements to be able to safely participate in group instruction in deep water. If youth cannot safely participate, we recommend local swim lessons for a quarter and returning after.</i></p>				
<p>Does your organization offer camps, clinics, or, private lessons? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>If yes, list times, dates, and cost(s) to participants.</p> <p><i>We offer a summer clinic to introduce 7-10 year olds to the sport, and teach them basic swim, water polo and teamwork skills. This is a FREE clinic we offer our community.</i></p>				

Does your organization offer programs for the disabled and/or an inclusive program? Yes No

If yes, describe program and include times, dates and costs to participants.
We are as inclusive as possible within the boundaries of safety, and we work with families to meet the needs of kids that may require special considerations or extra support.

Does your organization host meets? Yes No

If yes, how many and what's the (%) of non-resident teams?
We are the only water polo club in San Clemente. While competitors may include San Clemente residents, 100% of the teams we host come from surrounding areas. Many tournaments require hosting as part of participation. We host approximately 30 games / year.

What percentage of meets are held outside of San Clemente?	% 80%
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Does your organization compete against out of area/non-resident teams? Yes No

What percentage of meets are held against out of area teams?	% 100% are non SC clubs
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List all other organizations with which your teams compete/participate in?
We participate in USA Water Polo sanctioned tournaments, various league game series and scrimmages. Outside of water polo competitions, our teams represent San Clemente Water Polo in local events from beach cleanups, to Junior Lifeguards, to the Ocean Festival, the Dinghy Dash, and Action Angels (i.e. teams adopt a local family for Christmas to donate gifts for families in need) etc.

SCHOLARSHIP PROGRAMS

Does your organization provide scholarships and/or reduced rate for low-income families? Yes No

If yes, provide the number of full scholarships each season, the amount per child, and the criteria for awarding the scholarship below.

	# Full Scholarships	Scholarship Amount/Child	Scholarship Criteria
PRIMARY	12 scholarships	\$ as needed basis, from event level to full scholarship \$150 - \$3,800	Member in good standing, coach supported request, parent inform of financial hardship
SECONDARY		\$ <i>Work in progress section</i>	

Number of Partial Scholarships/Reduced Rates Primary Season:

Number of Partial Scholarships/Reduced Rates Secondary Season:

Discount amount per child: \$ *Sibling discounts: \$50 (2) and \$100 (3) \$15-35 early-bird registration discount, FREE 10U summer clinic, FREE goalie training, FREE scrimmages*

Reduced Rate Criteria:	<i>Reduced rates are considered upon request of a family or coach. No child is denied access to the sport due to financial need or hardship.</i>
ADDITIONAL ORGANIZATIONAL INFORMATION	
Does your organization have a current certificate of insurance and endorsements? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Has your organization's insurance ever lapsed? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, list date(s) and brief explanation.	
Has your organization been the subject of any investigation (past or pending) by any government or administrative agency, whether at the City, County, State or Federal level? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, list date(s) and brief explanation.	
Is your organization up to date on all outstanding balances with the City? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If no, list current account balance and anticipated date of receipt of payments?	
Has your organization demonstrated a history of adherence to City rules, policies and allocations? Please explain.	
<i>We respect City rules, policies, facilities and staff. We respond to requests and payments on time and we work together with City staff in partnership to provide successful programs for our community.</i>	
Please describe your organization's philosophy.	
<i>Our mission is to teach, mentor and develop our members to achieve their maximum potential in the sport of water polo and in life. Our goal is to ensure that local athletes have a clear pathway from our club into High School and beyond, and that they never forget the friendships, life-lessons, and good times they had along the way.</i>	
<i>In order to accomplish this, we teach the values and importance of working together as a team, while also valuing each individual's own characteristics and abilities. Whether incorporating various learning styles to effectively deliver information, training the critical thinking, communication, and emotional/mental intelligence of the student-athletes, building their physical strength and endurance, or being a creative, athletic outlet to express and reinforce self-confidence, we understand that our athletes and our community are what make our club great.</i>	

Please tell us how your organization is going to have a symbiotic relationship with the City.

As a "feeder program" for San Clemente High School, we have tremendous pride in our hometown and we take a long-term view of our members growth and development. Not only do we train youth up in the sport, but we also train them up in character and citizenship. We encourage participation in, and volunteering for, local programs. We refer youth to City swim lessons and we hope the City refers youth interested in water polo to us. We schedule summer practices around the City Junior Life Guard program and encourage our members to participate in Jr. Guards as well as the Ocean Festival. We conduct club-wide beach clean-ups to help keep our City beaches clean, and our teams participate in Action Angels to donate holiday gifts for San Clemente families in need. We are also an excellent resource for the City for beach and pool lifeguards.

If your organization was selected as a Senior or Junior Partner, please tell us what benefits you would provide back to your organization and the community.

We offer a unique benefit to our water-loving community with kids looking for a team sport. Partnership will allow us to offer reliable and affordable access to water polo where we teach teamwork, respect, integrity and perseverance in the pool, and in all aspects of life. With lower rates, we can offer low fees, sibling discounts, and scholarships to those in need. With more pool space, we can solidify our unique benefit of continuous access to distinct boys and girls teams from 10U-18U, so kids can grow in the sport from elementary to high school. This is a rare benefit in our small sport — most clubs have large program voids forcing families to search elsewhere or drop — e.g. Only 14U+, only co-ed, only elite, etc. It is especially rare for girls to be able to train and compete with girls across all age groups. Water polo is very physical, and the co-ed teams of most clubs cause many girls to quit a sport they would otherwise love and excel at. In effort to support female athletes' path in this sport, we allow more girls in from outside towns IF space allows and they plan to attend San Clemente High School. Our residency for all teams is 88%; removing our girls-only teams brings our residency to 90%. This is a dual-benefit dynamic we continue to watch over time, and we hope the City shares our objective to support female athletes.

If your organization was denied partnership, please describe what hardships your organization would encounter.

We cannot sustain our local program in the long-run without more pool space and more affordable pool rental. Without the partnership rate, we will likely raise prices and/or reduce discounts. This can price-out residents with multiple kids or limited budgets. Without access to more pool space, we may limit our program by reducing practices and/or teams (by gender, skill, age) and/or turning new kids away. If we have to do this, boys and girls may no longer be able to age-up together through SCHS. Families may leave for different clubs to find the right age, gender or skill level for their child, and would likely have to split siblings to meet individual needs. This difficulty can turn residents away from water polo, and possibly team sports altogether.... and our youth will lose the important life-lessons that go along with it. We will also have to search for pools outside of the City which will erode the strong "SC" pride and community we built for our club as a feeder program to San Clemente High School.

PLEASE ATTACH ALL OF THE FOLLOWING:

All items on the checklist provided below must be submitted in order to consider your application complete. Incomplete applications will not be considered.

- Proof of federal non-profit status and CA domestic non-profit status
- Program objectives, philosophy or mission statement
- List of current board members; including name, position, and contact information
- Articles, bylaws and other charter documents
- A program budget (Use Attachment "A" for detailed budget or supply your own organization's format)
- Profit/loss statement or audited financial statement
- Last THREE years of tax returns for San Clemente sports program; if part of a district, regional, or nationally based organization the City is requesting tax and/or financial information that is sent to the larger Parent organization.
- Last primary season's game/meet schedules including number of teams and game/meet locations
- Player registration record, including addresses for Primary and Secondary Seasons
- Current Certificate of liability insurance and endorsement letter

2023 TeamSnap Transaction Summary

Revenue (Net) Deposit Date
\$602,422.50

1099s Gross

10NZ \$522,472.81
 4MJ5x \$20,775.00
 KvTC \$10,250.00
 Cekni \$13,553.31
 JPIO \$4,950.44
 zzwR \$33,660.00
\$605,661.56

TeamSnap Deposit Transactions

Gross Succeeded Transxn \$621,975.03
 Transaction Fees withheld by TS **-\$19,552.53**
NET Succeeded Tranxn \$602,422.50
 Refunds withheld by TS only **-\$20,247.39**
 TeamSnap Debits (on days w/ more refunds vs. fees) **-\$6,505.92**

TS Fee Income transferred to Chase \$575,669.19
Chase CY TeamSnap Credits deposited only \$573,483.86
Diff TeamSnap "Deposits" vs. Chase ACH (sweep Diff) -\$2,185.33

2023 Grand Totals

	Chase Chkg	Venmo	Total
Starting Bal (12/29/22)	\$135,309.85	\$3,448.01	\$138,757.86
Ending Bal (12/29/23)	\$171,534.11	\$1,398.59	\$172,932.70
Diff	\$36,224.26	-\$2,049.42	\$34,174.84
Income / Credits	\$596,795.24	\$2,811.76	\$599,607.00
Debits	-\$560,570.89	-\$4,861.18	-\$565,432.07
Fee (Venmo)		\$58.95	
Annual Diff	\$36,224.35	-\$1,990.47	\$34,174.93
Rollover Visa			
2023 Ending Bal			-\$21,470.35
			\$12,704.58

Chase Checking (Chkg)	
Expense Summary	
Miscellaneous	-\$0.90
Customer Refunds (via check)	-\$190.00
Repairs	-\$200.00
Emp Reimbursements	-\$7,453.30
Insurance	-\$4,615.68
Office/Stamps	-\$7.92
Payroll	-\$256,682.14
EDD - govt	-\$21,546.52
IRS	-\$87,586.64
Pool Fees	-\$6,912.05
Tournaments	-\$24,184.45
Team Snap Debits	-\$6,505.92
USAWP / Emp Dev	-\$350.00
Visa Paid	-\$144,335.37
Total Debits	-\$560,570.89
Visa Credit Card Summary	
CY Costs Incurred	-\$165,805.72
CY Payments Made	\$144,335.37
Diff/Balance	-\$21,470.35
Chase Credit Summary	
Misc	\$0.90
Reversal	\$11,905.00
Team Snap	\$573,483.86
Bank Deposits	\$11,405.48
Total Credits	\$596,795.24
Venmo Credit Summary	
Pool Use	\$1,100.00
Gear	\$1,770.71
Fee	-\$58.95
	\$2,811.76

2023 Expense Categories	Chase	Visa	Venmo	Sub-Totals (doesn't incl TS refnd or fee)
Pool				
Tournaments / Expenses		-\$49,193.88		-\$56,105.93
Payroll		-\$24,184.45	-\$4,254.00	-\$128,883.68
Govt/Tax Withholding		-\$256,682.14		-\$256,682.14
Customer Refunds		-\$109,133.16		-\$109,133.16
Office/Utilities		-\$190.00		-\$190.00
Merchandise/Inv/Mktg		-\$7.92		-\$622.10
Computer		-\$2,203.75	-\$300.00	-\$2,503.75
Repairs/Maintenance		-\$2,514.67		-\$2,514.67
Employee Expense Reimb		-\$340.09		-\$540.09
Food/Beverage		-\$200.00	-\$207.18	-\$7,660.48
USAWP/ Employee Training / Prof Dev		-\$7,453.30		-\$1,150.69
Insurance		-\$350.00	-\$100.00	-\$3,122.85
Miscellaneous		-\$4,615.68		-\$6,029.06
Accounting Fees		-\$0.90		-\$0.90
Professional Fees (SOI & URL)		-\$2,224.04		-\$2,224.04
Credit Card / Venmo Fees		-\$938.96		-\$938.96
Team Snap Fees		-\$95.00		-\$95.00
Team Snap Balance Debit		-\$1,999.00		-\$1,999.00
		-\$6,505.92		-\$6,505.92
Total Visa		-\$165,805.72		-\$586,902.42
Visa Paid		-\$144,335.37		
			-\$4,861.18	
Total Chase & Venmo		-\$560,570.89		-\$565,432.07
Rollover Visa Due '24				-\$21,470.35

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2023

Department of the Treasury
Internal Revenue Service

Do not enter social security numbers on this form as it may be made public.
Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2023 calendar year, or tax year beginning , 2023, and ending , 20

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C San Clemente Tritons Water Polo Corporation	D Employer identification number 87-2059888
		E Telephone number
F Name and address of principal officer: Same As C Above		G Gross receipts \$ 621,975.
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. See instructions.
J Website: sanclementewaterpolo.teamsnapsites.com		H(c) Group exemption number
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other	L Year of formation: 2021	M State of legal domicile: CA

Part I Summary		Prior Year	Current Year
Activities & Governance	1 Briefly describe the organization's mission or most significant activities: <u>See Schedule 0</u>		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	5
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	0
	5 Total number of individuals employed in calendar year 2023 (Part V, line 2a)	5	12
	6 Total number of volunteers (estimate if necessary)	6	0
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	467,769.	621,975.
	9 Program service revenue (Part VIII, line 2g)		
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)		
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	467,769.	621,975.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)		
	14 Benefits paid to or for members (Part IX, column (A), line 4)		
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	235,364.	302,314.
	16a Professional fundraising fees (Part IX, column (A), line 11e)		
	b Total fundraising expenses (Part IX, column (D), line 25)		
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	197,962.	261,592.
	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	433,326.	563,906.
19 Revenue less expenses. Subtract line 18 from line 12	34,443.	58,069.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	108,916.	179,018.
	21 Total liabilities (Part X, line 26)	28,016.	40,049.
	22 Net assets or fund balances. Subtract line 21 from line 20	80,900.	138,969.

Part II Signature Block
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer <u>Christopher Logan Powell</u>	Date _____			
	Type or print name and title <u>Dir, CEO, Pres</u>				
Paid Preparer Use Only	Print/Type preparer's name <u>Margaret R Fleming</u>	Preparer's signature <u>Margaret R Fleming</u>	Date _____	Check <input type="checkbox"/> if self-employed	PTIN <u>P00124938</u>
	Firm's name <u>FLEMING & CO CPAS</u>	Firm's EIN <u>33-0649501</u>		Phone no. <u>949-586-8002</u>	
	Firm's address _____				
	May the IRS discuss this return with the preparer shown above? See instructions <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				