



AGENDA REPORT

SAN CLEMENTE CITY COUNCIL MEETING

Meeting Date: October 6, 2020

Agenda Item LOG

Approvals:

City Manager [Signature]

Dept. Head [Signature]

Attorney _____

Finance _____

Department: Utilities
Prepared By: David Rebensdorf, Utilities Director

Subject: *PURCHASE OF WATER METERS FOR FISCAL YEAR 2020-21.*

Fiscal Impact: Yes. The funding for water meter purchases and replacements was identified in the Fiscal Year 2020-21 Budget. New water meters related to development are budgeted in the amount of \$7,500 from the Water Operating Fund, Account Number 052-463-42495. Replacement of existing meters are budgeted in the amount of \$100,000 from the Water Fund and Sewer Fund Depreciation Reserves, Account Number 052-466-43420-000-23401.

Summary: Staff recommends the City Council approve expenditures for Fiscal Year 2020-21 for water meter purchases and replacements from Ferguson Waterworks and Metron-Farnier based on the attached fixed price quotes.

Background: The City's water service area contains approximately 17,500 water meters ranging in size from one to six inches. Utilities staff periodically replaces old or damaged meters as needed, and meters are also installed for new water services. For smaller water meters (one to two inches), which are the most commonly purchased meters, the City purchases Neptune meters through Ferguson Waterworks. Utilities staff researched and tested various meter brands several years ago and determined that Neptune meters were the most reliable, the highest quality, and were the best fit for the City's needs for small meters. Ferguson Waterworks is the only distributor in Southern California for Neptune water meters. For large meters (three to 12 inches), the City evaluated multiple vendors and discussed meter performance with other local agencies. Staff chose Metron-Farnier several years ago based on performance and due to the exceptional accuracy with the large range from low to high flows that the meters are capable of reading. Metron-Farnier is the only distributor for these types of meters.

City Policy Number 201-2-1 "Purchasing Policies & Procedures for Supplies, Materials and Equipment" allows for these types of purchases as follows:

- Section 6.2.3 of the Policy allows these types of purchases under a "Contract Purchase Order" which is an agreement whereby the terms and conditions, pricing, and special provisions are agreed to and apply to individual commitments within a pre-established time period. The price quotes attached for Fiscal Year 2020-21 from Ferguson Waterworks and Metron-Farnier would result in Contract Purchase Orders.

- Section 6.2.3.1 of the Policy regarding “Exclusive Requirements” would apply to these Contract Purchase Orders since no guarantee is made as to the quantity to be purchased, but it is agreed any and all requirements will be purchased only under each Contract Purchase Order and from no other sources.
- Section 6.17.2 of the Policy allows for exemption from the Informal and Formal Bidding Process for “Sole Source” suppliers which allows approval of the attached price quotes with these vendors since Ferguson Waterworks is the only distributor in Southern California for Neptune Meters, and Metron-Farnier is the only distributor for the large meters the City purchases.

Attached are the fixed price quotes from Ferguson Waterworks and Metron-Farnier for Fiscal Year 2020-21. The prices for the smaller meters from Ferguson Waterworks reflect an approximate 1.9% increase from Fiscal Year 2019-20 prices, while the Fiscal Year 2020-21 prices for the larger meters from Metron-Farnier will remain the same as the Fiscal Year 2019-20 prices.

Recommended

Action:

STAFF RECOMMENDS THAT the City Council Approve the purchase of water meters from Ferguson Waterworks and Metron-Farnier for Fiscal Year 2020-21 based on the attached fixed price quotes for a total amount not to exceed \$107,500.

Attachments:

1. Price quote for small water meters from Ferguson Waterworks for Fiscal Year 2020-21.
2. Price quote for large water meters from Metron-Farnier for Fiscal Year 2020-21.
3. City Policy 201-2-1 “Purchasing Policies & Procedures for Supplies, Materials and Equipment.”

Notification: None.

FERGUSON®

WATERWORKS

Attachment 1

11909 Tech Center Ct.
 Poway, CA 92064
 Phone: 949.467.4758
 Fax: 858.391.5958

Quotation # San Clemente, City of 05072020

Date: 5/7/2020

Ship to:

Julie Schmidt
 San Clemente, City of
 380 Avenida Pico
 San Clemente, CA 92672

Project: Annual Meter Quote
 AMI Specialists: Adam Milauskas
 Valid Until: 7/1/20-6/30/21
 Terms: Net Thirty Days

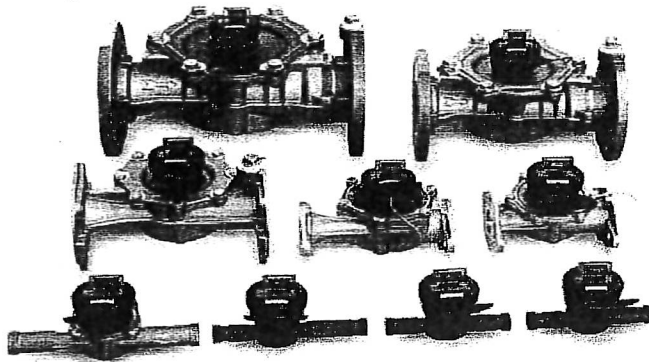
Item	Quantity	Product or Service Description	Per Item	Extended
1	0	5/8"x3/4" Neptune T-10 D/R, BRZ BTM, PLS TOP, CF	\$66.00	\$0.00
2	0	1" Neptune T-10 D/R, BRZ BTM, PLS TOP, CF	\$172.00	\$0.00
3	0	1.5" Neptune T-10 D/R, CF	\$378.00	\$0.00
4	0	2" Neptune T-10 D/R, CF	\$575.00	\$0.00
5	0	2" Neptune T-10 D/R, CF (Reclaim)	\$575.00	\$0.00
6				
7				

Ship Date	Sub Total		\$0.00
3-4 weeks	Taxable Freight		
	Estimated Sales Tax	7.75%	\$0.00
	Freight		
	Total Investment		\$0.00

Metron Farnier

Smart Water Meters & Systems

Attachment 2



Quotation

Date: 5/7/2020

To: City of San Clemente
Attn: Jason Anderson

Phone: (949) 361-6151

Item	Quantity	Description	Unit	Total
1	1	5/8x3/4" Altair Meter Innov8 Register w/ 3 Wire Out (.02-30 GPM)(7.5"LL)	\$185.00	\$185.00
2	1	5/8x3/4" Spec 30D(L) Meter Innov8 Register w/ 3 Wire Out (.06-30 GPM)(7.5" or 9"LL)	\$185.00	\$185.00
3	1	1" Spectrum 50DL Meter Innov8 Register w/ 3 Wire Out (.0625-70 GPM) (10.75" LL)	\$315.00	\$315.00
4	1	1.5" Spectrum 88DL Meter Innov8 Register w/ 3 Wire Out (0.25-105 GPM)(13" LL)	\$565.00	\$565.00
5	1	2" Spectrum 130D Meter Innov8 Register w/ 3 Wire Out (.25-180 GPM) (10, 15.25, or 17" LL)	\$945.00	\$945.00
6	1	3" Spectrum 175D Meter Innov8 Register w/ 3 Wire Out (.3-350 GPM) (12"LL)	\$1,650.00	\$1,650.00
7	1	3" Spectrum 500D Meter Innov8 Register w/ 3 Wire Out (.5-500 GPM) (14" LL)	\$2,095.00	\$2,095.00
8	1	4" Spectrum 500D Meter Innov8 Register w/ 3 Wire Out (.5-500 GPM) (14" LL)	\$2,595.00	\$2,595.00
9	1	4" Spectrum 1000D Meter Innov8 Register w/ 3 Wire Out (1-1000 GPM) (18" LL)	\$3,095.00	\$3,095.00
10	1	6" Spectrum 1000D Meter Innov8 Register w/ 3 Wire Out (1-1000 GPM) (18" LL)	\$3,975.00	\$3,975.00
11	1	6" Enduro 2800D Meter Innov8 Register w/ 3 Wire Out (4.4-2800 GPM)(24" LL)	\$5,500.00	\$5,500.00
12	1	8" Enduro 2800D Meter Innov8 Register w/ 3 Wire Out (4.4-2800 GPM)(24" LL)	\$5,895.00	\$5,895.00

Annual Pricing for City of San Clemente
July 1, 2020 thru June 30, 2021

Terms & Conditions:

- Prices are F.O.B. Boulder, CO
- State and Local Sales Tax Not Included
- Payment: Net 30 Days

Address Purchase Order To:

METRON-FARNIER, INC.
5665 Airport Blvd.
Boulder, CO 80301
Phone: (800) 7-METRON
Fax: (303)449-1464

10-6-20 / 6G-4