

AGENDA REPORT

SAN CLEMENTE CITY COUNCIL MEETING Meeting Date: September 19, 2017

Agenda Item ℃ Approvals: City Manager Dept. Head Attorney Finance

Department: Prepared By:

Finance & Administrative Services Erik Sund, Assistant City Manager

Subject:

WATER UTILITY COST-OF-SERVICE STUDY AND PROPOSITION 218 NOTIFICATION.

Fiscal Impact: Yes. Water revenues will increase \$997,000 in Fiscal Year 2017-18 based on the

proposed water rate modifications.

Summary:

The Water Rate Fee Study has been completed and is presented to City Council for acceptance, along with the Proposition 218 Notice, which will be mailed to all property owners (22,000) and utility customers (17,500) at least 45 days before the November 7, 2018 Public Hearing to consider the modification of the Water Rate Fee Structure.

Background:

The City engaged Carollo Engineers, Inc. (Carollo) on June 13, 2016 to conduct a Comprehensive Cost-of-Service Study for the City's Water Utility. The costs to provide water services was examined and key policy issues were considered in a process which involved staff, City Council, and utility customers.

Based on Council direction, including direction provided at the September 9, 2017 meeting regarding a uniform rate structure for residential customers, the Cost-of-Service Study ("Study") has been finalized and the Proposition 218 Notice generated to present to Council for final approval. The Proposition 218 Notices will be mailed to property owners and water utility customers at least 45 days before the November 7. 2017 Public Hearing to consider modification of the City's Water rate fee structure.

Discussion:

The Cost-of-Service Study analysis has now been completed by Carollo Engineers. Over the course of the Study, policy issues aimed at accomplishing the original objectives of the Study were examined in detail. Those objectives included achieving full cost recovery, revenue stabilization, and simplification of the rate structure, while proportionately allocating the costs of service amongst the city's customer classes.

During the course of the Study, Council provided direction on the following issues:

- Eliminate seasonal rates
- Decouple water supply costs from current rates (pass-through approach)
- Increase the fixed percentage of total cost recovery
- Introduce "demand management rates"
- Establish water rates for a five-year period
- Implement uniform rates for single-family, multi-family, and potable irrigation accounts

Based on that direction, the Cost-of-Service Study has been finalized and is presented to City Council for acceptance.

Pursuant to California Constitution article XIII D, section 6 (approved by the voters by Proposition 218), prior to imposing a new or increasing an existing property-related fee such as water rates, the City is required to hold a public hearing and mail notice of the public hearing to the record owner of the property and any tenant who is directly liable for the payment of the proposed fees (i.e., a customer of record). Proposition 218 requires that the notice include the following:

- (a) the amount of the fee or charge proposed to be imposed;
- (b) the basis upon which it was calculated;
- (c) the reason for the fee or charge; and
- (d) the date, time, and location of the public hearing.

Consistent with these requirements, the attached Proposition 218 Notice presents the proposed modifications to the Water Fee structure and provides examples of the impact to typical users within the various customer classes, along with a summary explanation of the reason for the proposed rate structure changes and increases, and the basis upon which the rates were calculated. The notices must be mailed at least 45 days in advance of the Public Hearing to consider modifications to the rates, which is scheduled on November 7, 2017, which means the notices must be mailed by September 22, 2017 for public hearing on November 7, 2017.

As indicated above, the Public Hearing will be held on November 7, 2017 to consider adoption of the proposed water rates. If approved, the proposed rates would go into effect on January 1, 2018 and first appear on customer bills in early February 2018.

Recommended

Action:

STAFF RECOMMENDS THAT the City Council:

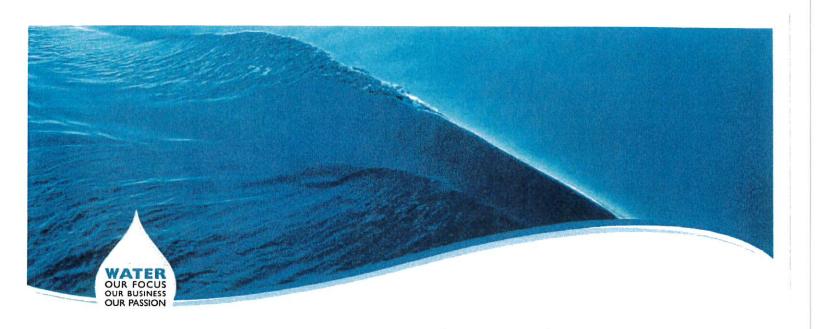
- 1. Receive and file the final Water Cost-of-Service Fee Study, and
- 2. Approve the Proposition 218 notice to be published for the November 7, 2017 Public Hearing regarding the proposed water rate structure changes.

Attachments:

San Clemente Cost of Service Final Report

Proposed Proposition 218 Notice

Notification:



Final

COST OF SERVICE STUDY

SEPTEMBER 2017

City of San Clemente

CONTENTS

Ex	ecutive Summary	1
	Study Goals and Drivers	1
	Water Rate Analysis & Adoption	2
	Recycled Water Rate Analysis & Adoption	7
1	Introduction	8
	City of San Clemente	8
	Service Area Overview	8
	Study Purpose and Key Drivers	8
	Declining Water Demands	9
	Study Challenges and Policy Goals	. 10
	Rate Study Policy and Legal Considerations	10
	Specific Focus Areas for Rate Structure Changes	11
	Overview of the Rate Setting Process	13
	Step-By-Step Approach	14
	Forward Looking Statement	15
2	Revenue Requirement Analysis	16
	Water Revenue Requirements	16
	Baseline Inputs	. 16
	Water System Profile	16
	Operating and Capital Budget Projections	17
	Operating Revenues and Expenses	17
	Capital Improvement Plan	19
	Potable Water System Reserves	19
	Recommended Revenue Requirements	20
3	Water Demand Analysis	21
	Potable Water Demand & Supply	2
4	Cost of Service Analysis	22
	Functional Cost Categories and Factors	23
	Functional Cost Categories	23
	Functional Allocation Factors	23
	Functional Allocation Results	25
	Multi-Year Customer Class Allocation	26

5	Rate Design Analysis
	Rate Design Analysis
	Water Rates
	Rate Structure Design31
	Water Fixed Service Charges31
	Service Charge Calculation32
	Water Variable Rates33
	Variable Rate Structure Changes33
	Single Family Residential
	oniform rate Calculation by Class
	Rate Recommendation40
	Potable Water Rate Payer Impacts42
6	Recycled Water45
	Revenue Requirements45
	Operating and Capital Budget Projections
	Debt Service
	Recycled Water Rate Recommendation47
7	Appendices

TABLES

	Existing Water Fixed Service Charge by Meter Size	
Table E-2	Existing Water Rate Summary- FYE 2017	3
Table E-3	Proposed Water Monthly Service Charge – FYE 2018	4
Table E-4	Proposed Water Rates – FYE 2018	5
	Water Demand Management Rates	
	Proposed Recycled Water Rate	
	Water System Profile	
	Escalation Factors	
Table 2-3	Water System Operating Revenues and Expenditures without Adjustments	.18
	Water System CIP	
	Water System End of Year Reserve Balances (With Increases)	
	Potable Water System Revenue Requirement – With Adjustments	
Table 3-1	Projected Water Demand by Customer Class (CCF)	.21
	Allocation Factors	
	Potable Water Functional Cost Allocation	
	Potable Water System Function Allocation Results	
	Base Water Cost Allocation	
	Peak Water Cost Allocation	
	Existing Water Flxed Service Charge by Meter Size	
	Existing Water Rate Summary- FYE 2017	
Table 5-3	FYE 2018 Meter Ratios and MEU Calculation	.32
Table 5-4	Proposed Annual Service Charge Calculation	.32
Table 5-5	Proposed Water Monthly Service Charge – FYE 2018	.33
	SFR Base Unit Cost Calculation	
	Proposed FYE 2018 SFR Peak Unit Cost Calculation	
	Proposed SFR Peak Component Tier 2 Only	
	Proposed SFR Tiered Rates	
	Proposed SFR Uniform Rates	
	1 Uniform Rate Base Unit Cost Calculation	
	2 MFR Peak Component Calculation	
	3 Commercial Peak Component Calculation	
	4 Potable Irrigation Peak Component Calculation	
Table 5-13	5 Proposed Uniform Water Rates (\$/CCF)	.39
	5 Variable Rate Summary	
	7 Demand Management Rate	
	Recycled Water System Operating Revenues and Expenditures without Adjustments	
Table 6-2	Recycled Water System Operating Revenues and Expenditures with Adjustments	46
Table 63	Proposed Recycled Water Pate	17

FIGURES

Figure E-1	Historic and Projected Annual Potable Water Usage (Acre Feet per Year)	1
	Bill Impact Example for 1-Inch Meter, 9 CCF Monthly Usage Water Residential Customer	
Figure 1-1	10-Year Historical Annual Potable Water Usage (Acre Feet per Year)	9
	System Capacity Costs	
	Water System Customer Peaking Profiles	
Figure 5-1	Water System Expenditures vs Rate Collection	35
Figure 5-2	Bill Impact Example for 1" Meter, 9 CCF Monthly Usage - SFR Customer	42
Figure 5-3	Bill Impact Example for 1" Meter, 4 CCF Monthly Usage - MFR Customer	43
Figure 5-4	Bill Impact Example for 2" Meter, 30 CCF Monthly Usage - Commercial Customer	43
Figure 5-5	Bill Impact Example for 2" Meter, 10,000 SQ FT Monthly Usage - Potable Irrigation Customer	44
Figure 6-1	10-Year Historical Annual Water Usage (Acre Feet per Year)	45

GLOSSARY

TERM DESCRIPTION

AF Acre foot; 1 AF = 435.6 CCF; 326,000 gallons

AMP Allen McColloch Pipeline

AWWA American Water Works Association

Carollo Engineers, Inc.

CCF hundred cubic feet; 1 CCF = 748 gallons

CFS cubic feet per second
CPI Consumer Price Inclex

CIP Capital Improvement Projects

CY Calendar Year

City Of San Clemente

Fiscal Year Ending: The City's fiscal year runs from July 1 to June 30. FYE is the

FY (FYE) year in which the fiscal year ends (i.e. FYE 2018 covers the fiscal year ending

June 30, 2018).

GPCD Gallons per capita per day

GPD Gallons per day
GPM Gallons per minute

LTM Local transmission main system

"Principles of Water Rates, Fees, and Charges: Manual of Water Supply

Practices" published by the AWWA.

Meter Equivalent Unit: Commonly used to account for the increasing capacity needed to serve large meters. MEUs typically use a baseline meter size, often

MEU 3/4", and are calculated based on the relative maximum flow rate of that

meter, measured in gallons per minute.

MFR Multifamily residential customer class

MGD Million gallons per day

MWD Metropolitan Water District of Southern California

MWDOC Municipal Water District of Orange County

O&M Operations and Maintenance PAYGO Pay-As-You-Go Capital Funding

Potable Water Water suitable to be consumed for drinking and other uses.

RTS Readiness to serve fixed charge

RW Recycled Water: Sewage treated to remove solids and impurities, and used

for non-potable irrigation, commercial and industrial water needs.

SFR Single family residential customer class

Sq. Ft. (ft²) Square feet

SWRCB State Water Resources Control Board

UWMP The City's 2015 Urban Water Management Plan

Variable Cost Costs that change in proportion to volume of water sold or produced.

WIP Water Importation Pipeline System

EXECUTIVE SUMMARY

STUDY GOALS AND DRIVERS

The City of San Clemente retained Carollo Engineers (Carollo) to perform a comprehensive Cost of Service and Rate Study (Study) of the City's water enterprises, and to recommend rates for the upcoming five-year period from fiscal year ending (FYE) 2018 to 2022. To achieve this goal, Carollo's analysis was guided by standard industry best practices for cost of service analyses, as outlined by the American Water Works Association (AWWA), as well as the unique legal requirements for California, relevant California case law, and the City's specific water system. These factors framed the cost of service analysis detailed in this study.

Rate analyses are performed periodically to achieve several financial planning objectives. First, the process determines if revenues from rates are projected to adequately fund utility operations, maintenance, and necessary capital investments and upgrades. When rates are not expected to achieve these funding needs. revenue increases are modeled. The water enterprise supplies existing potable demand through groundwater and water purchases from the Municipal Water District of Orange County (MWDOC), a member agency of Metropolitan Water District of Southern California (MWD).

Second, the cost of service process has legal objectives as well. In California, water rates must adhere to the cost of service requirements imposed by Proposition 218 (California Constitution, Article XIII, section 6) and other state law and constitutional requirements. The City also has obligations to safeguard and preserve the State's limited water resources by encouraging conservation. While the City encourages conservation, falling water demands significantly impact the City's ability to fund operations and maintain existing rate levels. As the following figure demonstrates, demand in 2016 fell 26 percent from the 10-Year average and was 14 percent lower than the previous low set in 2010-2011. Additionally, the existing 3-tier rate structure leaves the City susceptible to changes in demands. For instance, in FYE 2016, single family's Tier 2 and Tier 3 sales dropped 40 percent, triggering an \$800,000 revenue impact, or 6 percent of total rate revenue, in a single year. Under the existing rates, as usage decreases, revenues decrease in a larger proportion which results in significant revenue vulnerability.

FIGURE E-1 HISTORIC AND PROJECTED ANNUAL POTABLE WATER USAGE (ACRE FEET PER YEAR)



City of San Clemente

Cost of Service Study

With the recent significant conservation, a full "bounce back" to historical averages is not anticipated. Instead, long-lasting demand changes and on-going water use efficiency will continue to effect water sales. Therefore, aside from a modest bounce-back in FYE 2017, aggregate demand is forecast to effectively hold flat in this analysis.

The major objective of this study is to develop a rate structure that:

Fully funds operations and capital programs

Mitigates revenue volatility and improves cost recovery options during drought

Simplifies the existing rate structure

Promotes water use efficiency

Minimizes customer impacts

Abides by cost of service standards

While this study focuses on the immediate near term (2018-2022), outer years are also analyzed and reviewed in order to gain a comprehensive understanding of possible extreme conditions that can occur beyond the 5-Year rate forecast period, and to anticipate and prepare for potential significant needs in years six through ten.

To achieve these multi-faceted goals, the cost of service approach tests the adequacy of existing revenues, recommends additional revenues where needed, and develops rates built on comprehensive cost allocation and customer data analyses.

WATER RATE ANALYSIS & ADOPTION

The rates recommended by this study were designed in the framework of the cost of service analysis results, and aim to address the City's rate-setting objectives. At the onset of the study, the City outlined the following rate structure objectives: clear and understandable; easy to administer; follows cost of service principles; provides revenue stability; considers affordability; and complies with legal requirements.

Existing Water Rate Structure

The City's existing water structure includes three rate tiers with summer and winter allocations. The winter months are designated as October through March, and summer months are designated as April through September.

The existing water rate structure includes two rate components:

- Fixed service charge based on a per meter equivalent unit (MEU). An MEU is based on the size and
 capacity of the meter and is an estimation of the potential demand, or capacity requirement, that the
 meter will place on the City's system.
- Variable, consumption-based rate per hundred cubic feet (CCF) of water sold and billed monthly.

The following tables detail the current rates, charges, and classes.

TABLE E-1 EXISTING WATER FIXED SERVICE CHARGE BY METER SIZE								
METER SIZE 3/4"	MEU CAPACITY FACTOR 1.00	WATER SERVICE CHARGE(!) \$17.48						
1-1/2"	1.00	39.31						
2"	3.33	58.73						
3"	5.33	114.16						
4"	11.67	172.45						
6"	21.00	330.91						

Notes

All water customers are charged fixed service charges based on the service meter size. These fixed service charges are driven by costs independent of consumption. The fixed service charges funds system replacement costs, service and main line maintenance, and administrative expenses.

TABLE E-2 EXISTING WATER RA	TE SUMMARY—	FYE 2017		
CUSTOMER CLASS	TIER	CURRENT RATE (1)	WINTER ALLOCATION IN UNITS	SUMMER ALLOCATION IN UNITS
CED	1	\$2.86	0 - 9	0 - 9
SFR: 0 - 7,000 ft ² Lot	2	4.68	10 - 14	10 - 19
	3	10.06	over 15	over 20
SED.	1	\$2.86	0 - 9	0 - 9
SFR: > 7,000 ft ² Lot	2	4.68	10 - 19	10 - 28
	3	10.06	over 20	over 29
MFR:	1	\$2.86	0 - 6	0 - 6
Individually Metered	2	4.68	7 - 9	7 - 11
	3	10.06	over 10	over 12
MFR:	1	\$2.86	0 - 6	0 - 6
Master Metered	2	4.68	7 - 9	7 - 10
Masier Melerea	3	10.06	over 10	over 11
Commercial	Uniform	\$4.00	N/A	N/A
	1	\$2.86	00463	00918
otable Irrigation (2)	2	4.68	.04641853	.09193673
	3	10.06	over .1853	over .3673
Non-Potable Irrigation	Uniform	\$2.38	N/A	N/A

Notes

^{1.} Rates have been rounded up to the nearest \$0.01.

^{1.} Current rate per billing unit. 1 billing unit = one-hundred cubic feet = 748 gallons.

^{2.} Irrigation is based upon the quantity of water consumed per one 100 square feet of irrigated land.

Rate Recommendations

The recommended rate schedules are designed to recover the revenue requirement in a way that collects a proportionate share of costs from each customer class, while meeting the City's rate structure objectives. The proposed rate structure refines the City's existing structures to incorporate Staff, Council, and public input, changes in customer demands, and recent regulatory and legal frameworks. The details behind each of the rate recommendations, including any new components or structural changes, are outlined within this report.

Various financial scenarios have been developed to balance financial stability and customer impacts. To set a clear path towards aligning costs, increasing reserves, and managing decreased water sales, Carollo recommends a five-year rate structure with annual rate increase from FYE 2018 to FYE 2022 by 12%, 9%, 9%, 3%, and 2% respectively. The following tables outline the proposed water rates and charges for the potable water enterprise to achieve this progress.

TABLE E-3 PROPOSED WATER MONTHLY SERVICE CHARGE — FYE 2018								
			PRO	POSED RATE (1)				
CHARGE	METER SIZE	FYE 2018	FYE 2019	FYE 220	FYE 2021	FYE 2022		
	1" or smaller	18.71	21.87	25.33	26.56	27.41		
	1-1/2"	46.17	53.97	62.49	65.53	67.62		
Monthly Service	2"	69.70	81.47	94.34	98.93	102.09		
Charge by Meter Size	3"	144.23	168.59	195.19	204.70	211.23		
Melel bize	4"	254.07	296.96	343.83	360.58	372.08		
	6"	516.89	604.14	699.48	733.56	756.96		

Notes

^{1.} Rates have been rounded up to the nearest \$0.01.

The proposed water rates below reflect the finding of a detailed customer data analysis as well as cost allocation process. The recommendations are also reflective of the City's desire to simplify the existing rate structure and provide greater revenue stability.

Each customer class is proposed to have a uniform rate that varies by class. The variance in unit costs reflects how each customer class uses the system differently (peaking versus base usage). An additional rate structure option is also presented for SFR, a proposed two-tier rate based on the class' relative homogeneous nature, with peaking costs allocated to those users that enter tier 2.

TABLE E-4 PROPOSED WATER RATES — FYE 2018								
				PRO	POSED RATE (1)			
CUSTOMER CLASS	TIER	UNITS	FYE 2018 (2)	FYE 2019	FYE 220	FYE 2021	FYE 2022	
SFR	Tier 1	0 - 9	\$3.91	\$4.11	\$4.34	\$4.42	\$4.48	
31 K	Tier 2	10 +	\$4.77	\$5.12	\$5.50	\$5.64	\$5.74	
SFR*	Uniform	N/A	\$4.17	\$4.42	\$4.69	\$4.79	\$4.85	
MFR*	Uniform	N/A	\$4.04	\$4.26	\$4.51	\$4.60	\$4.66	
Commercial Potable*	Uniform	N/A	\$4.05	\$4.28	\$4.53	\$4.62	\$4.69	
Irrigation Potable*	Uniform	N/A	\$4.66	\$5.06	\$5.52	\$5.66	\$5.75	

Notes

- 1. Current rate per billing unit. 1 billing unit = one hundred cubic feet = 748 gallons.
- 2. Rates have been rounded up to the nearest \$0.01 and will be effective January 1st of each Fiscal Year.
- * Two structures were presented for SFR; however, a uniform rate structure reflects staff and consultant recommendations that were confirmed at the September 5th (2017) Council presentation.

Other rate alternatives such as only uniform rates, seasonal rates, and water budget rates were reviewed to encompass a variety of available alternatives to achieve key objectives. Carollo recommends implementation of uniform rates by customer class to bolster fiscal stability and more appropriately reflect the falling demands in the City's rate structure. The following changes to the rate structure are summarized as the following:

- Elimination of seasonal tier adjustments
- Combining SFR into one residential customer class
- Following a September 5th (2017) Council Recommendation, selection of either a uniform rate for SFR and remaining classes (including potable irrigation)
- Fixed charge is increased and phased in over three years in order to ensure sufficient fixed cost recovery and reduce the City's vulnerability to declining water demands
- Decoupling pass-through purchased water costs to limit potential cost recovery risk
- Demand management rates during times of mandatory water conservation provide greater cost recovery flexibility under future demand conditions

Pass-Through Costs

In addition to reviewing the City's internal cost recovery, the City is able to pass-through purchased water costs to its rate payers. Pass-through rates can be decoupled and implemented in accordance with AB 3030 (Government Code § 53756). By decoupling these potential cost increases from the City's typical rate-setting process, the City can increase cost recovery and maintain more accurate rates. Additionally, this methodology discloses the actual cost of purchased water to the ratepayers. Each year, based on the various source of supply costs (currently from MWDOC), the City will calculate total water costs and total assumed demands. The current (FY 2017) unit cost for the pass-through rate is \$2.68 per CCF.

$$PassThrough = \frac{Total\ Water\ Cost}{Forecasted\ Demand} = \frac{\$8.10\ M}{6,957\ AF} = \frac{\$1,164}{AF} = \$2.68\ per\ CCF$$

Demand Management Rates

Demand rates are rate surcharges that can be implemented in time of need to safeguard cost recovery. The City, like many California agencies, experienced a significant demand drop not just during the multi-year drought, but also in the preceding years, as customers adopted water conservation technologies and habits. Carollo's rate-setting approach places a high priority on resiliency, and conclucting sensitivity analyses to see that rates will be sufficient as modeled under alternative scenarios, particularly under a low-demand scenario, such as during a drought, water shortage emergency, or state mandated reductions in water use. Decreased demand can undermine the reliability of rate revenue, leaving the agency to find cost savings, absorb the decreased cash flow, or further increase rates. The projected demand revenue requirements and proposed rate are shown in the following table.

Accordingly, Carollo analyzed three decreased water demand scenarios – 5 to 10 percent, up to 20 percent, and greater than 20 percent reductions in water demands from FYE 2018 demands. The City may introduce the proposed demand rates in concert with the existing rate schedule during required or observed usage reductions. These demand management rates would only be implemented at direction of the City Council if it determines implementation is necessary to maintain the financial stability of the water utility or potentially in concert with the City's Water Conservation Ordinance No. 1598 § 3 Section 13.13.050.

TABLE E-5 WATER DEMAND MANAGEMENT RATES 6			
	5% TO 10% REDUCTION (1)	UP TO A 20% REDUCTION	GREATER THAN A 20% REDUCTION
Fixed Rate (\$/meter equivalent)	\$0.00	\$0.74	\$0.74
Variable Rate (\$/CCF)	\$0.19	\$0.30	\$0.57

<u>Notes</u>

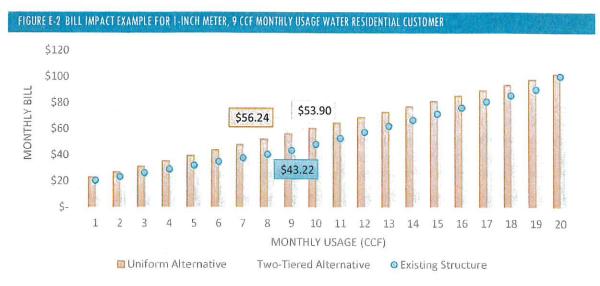
Depending on the level, the proposed demand management rates are split between fixed and variable revenue sources. The rates are calculated on a uniform unit cost basis and do not differ by tiers or customer classes. The surcharge is added on to each unit cost of water and to each meter equivalent.

Water Customer Impacts

Overall bill impacts are dependent upon water demand. Throughout the rate-setting process, customer understanding and customer acceptance is paramount. As such the proposed rates are streamlined and updated to reflect current customer demands and impacts on the system. This simplification and adjustment to rates, however, impacts all customers at varying levels. Not only will the impact differ based on the selected SFR rate structure, but also vary based on the customer's meter size, usage, and services provided. The

^{1.} Rates have been rounded up to the nearest \$0.01.

following figure illustrates the expected water bill impact for a water residential customer with a 1-inch meter and 9 CCF monthly usage. This represents about 95 percent of customers since only 5 percent of customers use over 20 CCF per month.



RECYCLED WATER RATE ANALYSIS & ADOPTION

Rate Recommendation

In addition to the potable water rates, Carollo also calculated the recycled water (RW) fund for revenue sufficiency. Just as with the water enterprise, RW expenditures must align with use and revenues to provide that RW customers are paying for RW only. Carollo recommends a five-year rate structure with the same annual rate increase from FYE 2018 to FYE 2022 by 12%, 9%, 9%, 3%, and 2%, respectively, in order to be self-sufficient. In general, the overall bill impact will reflect that of the proposed revenue adjustment.

TABLE E-7 PROPOSED RECYCLED WATER RATE						
	TIER	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
Recycled Water Rate (\$/CCF) (1)	Uniform	\$2.66	\$2.87	\$3.11	\$3.21	\$3.29

<u>Notes</u>

1. Rates have been rounded up to the nearest \$0.01.

This rate study used methodologies that are aligned with industry standard practices for rate setting as endorsed by AWWA, and applicable law, including Proposition 218. The proposed revenue adjustments recommended are forecasted to take effect on January 1, 2018. The proposed rates are designed based on cost of service principles and designed to encourage the City's objectives of revenue sufficiency, stability, and promotion of water use efficiency. These rates also contribute toward the City's ability to comply with the requirements of the State's mandated demand reductions while providing significantly greater recognition of fixed expenditures. The proposed adjustments offer a simplified schedule designed to provide revenue stability and continue to equitably and proportionately recover costs from water customers.

INTRODUCTION

CITY OF SAN CLEMENTE

Service Area Overview

The City provides water service to approximately 65,000 residents along the southern coast of Orange County, California. Along with the City's water utility, Santa Margarita Water District provides water and wastewater services to the Talega community of San Clemente, and the South Coast Water District provides water and wastewater services to a small portion of north San Clemente. The City's water system consists of 13 service zones defined by reservoirs and 20 sub-zones through pressure reducing stations.

The City maintains approximately 206 miles of distribution system piping, 16 pumping stations, 56 pressure reducing stations, one filtration plant, 14 local and two regional reservoirs, and two wells. The City draws water from several sources, including groundwater from City wells, imported water from the Metropolitan Water District of Orange County (MWDOC), and recycled water. The majority of the community's potable water supply is imported through purchases from MWDOC. MWDOC is the City's wholesale imported water supplier and is a member of the Metropolitan Water District of Southern California (MWD). In FYE 2016, the City's water supply mix consisted of 85 percent imported water, 6 percent groundwater from the San Clemente Sub-Basin, and 9 percent recycled water. The water supply mix is expected to shift to more recycled water use as a result of the City's recycled water treatment facility expansion.

Most of the City's water supply is imported through either the Local Transmission Main (LTM) System or the Water Importation Pipeline (WIP) System, both originating at MWD. The City has 14.78 cubic feet per second (cfs) capacity through the LTM, and 15.00 cfs ultimate capacity through the WIP. The WIP capacity is limited to 6.70 cfs until 2016, or until the City purchases additional capacity in the Allen McColloch Pipeline (AMP).² In 2014, the City completed a major expansion of its recycled water distribution system. With this improvement, recycled water provides a key tool in the community's strategy for reducing imported water and using our water resources efficiently.

STUDY PURPOSE AND KEY DRIVERS

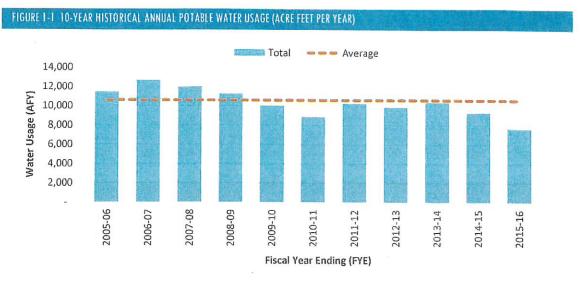
The City retained Carollo to perform a comprehensive Cost of Service and Rate Study of the City's water system and to recommend rates for the upcoming five-year period from FYE 2018 to 2022. To achieve this goal, Carollo's analysis was guided by industry best practices for cost of service analyses, as outlined by the American Water Works Association (AWWA), the unique legal requirements for California, relevant California case law, and the City's specific water system and usage characteristics. These factors framed the cost of service analysis, which necessitate a review of existing rates and charges.

¹ MWDOC is a member agency of MWD.

² San Clemente Water Supply Conditions and Drought Information.

Declining Water Demands

Falling water demands significantly impact the City's ability to fund operations and maintain existing rate levels, as discussed further below, in part because the City continues to incur fixed costs that do not decrease with water demands along with increased imported water prices. As the following figure demonstrates, demand in 2016 fell 26 percent from the 10-Year average and was 14 percent lower than the previous low set in 2010-2011.



Additionally, the existing 3-tier rate structure leaves the City susceptible to changes in demands. For instance, in FYE 2016, the single family residential Tier 2 and Tier 3 sales dropped 40 percent, triggering an \$800,000 revenue impact or 6 percent of total rate revenue in a single year. Under the existing rates as usage decreases, revenues decreases in a larger proportion which results in significant revenue vulnerability.

The major objective of this study is to develop a rate structure that:

Fully funds operations	and capital programs
Mitigates revenue vola	atility and improves cost recovery options during drought
Simplifies the existing	rate structure
Promotes water use et	ficiency
Minimizes customer in	npacts
Abides by cost of servi	ce standards

The Study reviews and contemplates recommendations based on a five-year time horizon. While five years of rates are proposed, the financial analysis forecasted 10 years to gain a comprehensive understanding of possible capital needs that can occur outside of the Study period. The proposed plan is designed to mitigate the need for any large, isolated single year rate or revenue adjustments.

To achieve the multi-faceted goals—rates that must simultaneously be equitable and reasonable, as well as provide a message of conservation—Carollo's cost of service approach tests the adequacy of existing

revenues, recommends additional revenues where needed, and develops rates built on comprehensive cost allocation and customer data analyses.

STUDY CHALLENGES AND POLICY GOALS

Rate Study Policy and Legal Considerations

Like virtually all agencies in California, the City faced the consequences of the prolonged drought that ended this year. However, this prolonged drought presented water retailers with multiple challenges in their day-to-day operations, including increased imported supply costs due to water shortages, additional restrictions on groundwater production, substantial (25+ percent) demand reductions by customers throughout the state, and significant reductions in revenue. These factors significantly increased the level of uncertainty in the City's operational and financial planning.

This uncertainty underscores the need for comprehensive and flexible rate design. At the outset of the Study, Carollo and the City held a public workshop to discuss key Study goals, and to establish a transparent rate setting process. Based on the objectives outlined in this workshops, the Study would:

Review the current financial plans for the City's retail water system and consider opportunities to improve long-term financial stability.

Evaluate and develop policy recommendations for the existing water rate structures to achieve the objectives of the City.

Thoroughly document the cost of service analysis, including the functional allocation and classification of costs, and the allocation of costs among customer classes.

Prepare a rate design framework that proportionately recovers costs from the City's customers, and meets the goals outlined above.

These objectives are crucial for balancing the legal, operational, and financial considerations that the City must make when setting rates, and should allow the City to maintain its excellent level of service.

This Study identifies what actions the City should implement to maintain the financial viability of the system in light of changing consumer demands, increasing purchased water costs, regulatory requirements, and needed future infrastructure investments. Rates are typically designed to achieve multiple objectives. While industry standards provide a basis for testing the reasonableness of proposed rates, this basis does not on its own meet legal requirements—particularly the unique legal requirements for agencies in California. This Study takes into account both industry standards and applicable legal requirements, including the requirements set forth in California Constitution, Article XIII D, section 6 (part of Proposition 218).

Within the cost of service approach and legal requirements, an agency's policy determinations (e.g. rate design, proportion of fixed revenue, and use of reserves) form the basis of the detailed rate structure design elements, making it distinct to the agency and the community it serves. Within the City's rate structure, these policies encompass the entire structure including the selection of rate design, methodology for allotting the amount of water use within customer tier allocations, and how costs are allocated to target water waste. With its rate structure, the City is able to satisfy its policy objectives and cost of service requirements.

Specific Focus Areas for Rate Structure Changes

In addition to the general objectives outlined above, the City and Carollo identified several specific focus areas for the Study that aim to address several common questions with the current rate structure. More detail on each of these topics is covered within this report. In addition to the items below, Carollo also focused on potential adjustments to the City's fiscal policies, use of reserves, and many others.

Rate Structure Simplification

The City currently maintains a seasonal tiered rate structure. There is also lot designations based on square footage for the single family residential class, and a distinction for the multifamily residential class based on meter type (individually metered dwelling units, or master metered complexes with one meter). While this structure has served the City well to date, simplifications were a priority for the City at the outset of the Study, largely in response to the revenue volatility of the past two years. Simplifying this rate structure could also improve ease of understanding for both staff (administration) and customers. As part of this Study, Carollo analyzed historical demand patterns, and recommendations for these customer classes are outlined further in this Study.

Fixed Cost Recovery Adjustments

Based on 2015 water sales, a year with reduced water sales, the City collected approximately 23 percent of its annual water system revenues through fixed service charges, but the City's fixed costs incurred in maintaining the water system and ensuring the ability to provide water service, regardless of the amount of water a customer may use, are approximately 42 percent of its cost of service.

This lower fixed revenue recovery has created revenue vulnerability for the City given decreasing water demands. Separately, a line-item review of system expenditures revealed that the majority of the City's expenses are fixed in nature, and increasing this percentage could bolster the water system's financial resiliency. These fixed costs are system depreciation (or related repair and replacement costs), salaries and benefits, and other O&M costs that support day-to-day operations.

Demand Management Rates

Demand rates are additional rates (potential surcharges) that can be implemented in time of need to safeguard cost recovery. The City, like many California agencies, experienced a significant demand drop not just during the multi-year drought, but also in the preceding years, as customers adopted water conservation technologies and habits. Carollo's rate-setting approach places a high priority on resiliency. The Study conducted sensitivity analyses to see if rates will be sufficient as modeled under alternative scenarios, particularly under a low-demand scenario, such as during a drought, water shortage emergency, or state mandated reduction in water use. As the City is not looking to recovery 100 percent of fixed costs on the fixed charge, decreased demand can undermine the reliability of rate revenue, leaving the agency to find cost savings, absorb the decreased cash flow, or further increase rates.

Pass Through Cost Recovery

In addition to reviewing the City's fixed and variable cost recovery, it would benefit the City to consider utilizing the provisions of Government Code section 53756 to automatically pass through wholesale water costs as yet another mechanism for revenue stability. By decoupling this potential cost increase from the City's typical rate-setting process, the City will be able to increase cost recovery and maintain more accurate rates. If the rates are not decoupled, the City would need to make assumptions regarding these potential increases over the next five years, potentially increasing the rates beyond what is necessary.

Recycled Water Cost Recovery

The recycled water system currently has substantial capital expenditures planned for the coming years, as well as debt service incurred to expand the system to its current size. The City tracks recycled water costs separately from potable water and aims to achieve the recycled water system's funding goals, while still providing a cost-effective option for non-potable water users. The Study reviewed the future funding for recycled water (absent potable) and the recommended rates.

OVERVIEW OF THE RATE SETTING PROCESS

Rate analyses are performed periodically such that revenues from rates adequately fund utility operations, maintenance, and necessary capital investments and upgrades, and the appropriate rates to fairly and appropriately allocate the costs of providing water to customers and among the various customer classes.

In California, water rates must adhere to the cost of service requirements imposed by Proposition 218 and the State Constitution. Article XIII D, section 6 of the California Constitution (commonly referred to as Proposition 218) requires that property related fees and charges, including water rates, do not exceed the reasonable and proportional cost of providing the service.

The City also has obligations to safeguard and preserve the State's limited water resources. Article X, § 2, of the State Constitution establishes the need to preserve the State's water supplies and discourage the wasteful or unreasonable use of water by encouraging conservation.

To achieve these multi-faceted requirements - rates that must simultaneously be equitable and



Revenue Requirement Analysis
Compares existing utility revenues to its
operating, capital reserves, and policy
driven costs to establish the adequacy of
existing cost recovery levels.

Functional Cost Analysis
Identifies and apportions annual
revenue requirements to functional
rate components based on its
application of the utility system.





Water Demand Analysis
Forecasts water sales based on
historical billings, modifications to the
rate structure, and any regulatory
restrictions.

Rate Design Analysis & Calculation
Considers both the level and structure
of the rate design to collect the
distributed revenue requirements
from each class of service.





Rate Adoption Compliant with the Proposition 218 equirements, the Study presents the

requirements, the Study presents the rationale and justification behind the changes.

reasonable, as well as provide a conservation message - Carollo's cost of service approach tests the adequacy of existing revenues, recommends additional revenues where needed, and develops rates built on comprehensive cost allocation and customer data analyses.

The processes presented below are advocated by the AWWA and the Water Environment Federation (WEF) for water rate setting. Carollo has adapted this reference material and combined it with specific California rate setting requirements to reflect the City's specific water infrastructure and demands. While the process is described in a linear step by step approach, it is better understood as an iterative process where the ultimate objective is to balance revenues with costs in an equitable and proportional manner for customers.

Step-By-Step Approach

When conducting the cost of service analysis, Carollo used a five-step approach, taking into consideration the relevant legal standards and industry guidelines summarized above. Each step in this process shapes the subsequent step, ultimately resulting in a fair, equitable, and well-documented rate calculation. While the process is shown in a linear step-by-step approach, this is actually an iterative process where the ultimate objective is to balance revenues with costs.

Revenue Requirements Analysis

The methodology applied to establish annual rate revenue needs is consistent with industry standards established by the *Principles of Water Rates, Fees and Charges: Manual of Water Supply Practices M1* (M1 Manual), which is published by AWWA, a national industry trade group that makes recommendations on generally accepted practices in the water industry. The revenue requirements analysis compares the forecasted revenues of the utility to its forecasted operating and capital reserve costs to determine the adequacy of the existing rates to recover the utility's costs. If any shortfalls exist, rates may need to increase.

Water Demand Analysis

Forecasting water sales and purchases is a critical component in the rate setting process. As part of the budget process, the City forecasts the expected water usage based on historical demand, proposed changes to rates, regulatory impacts, weather, and other variables. These forecasted water demands are then compared against forecasted revenue requirements and rates are developed in order to recover costs. Future demands are based on historic sales and escalated for projected growth and per capita demand changes.

Functional Cost Analysis

After determining the revenue requirement, the next step in the analysis is to outline the cost to deliver each unit of water and to serve each customer. This process takes each item in the water system's budget and allocates the items based on what function is served. For example, some cost items support the ability to deliver additional, expensive water, while other costs are incurred to provide customer service or to fund capital replacement. Organizing the budget in terms of end function allows creation of a direct nexus between the budget item and the rate, bridging the cost incurred by the City and the unique and varied benefits delivered to each customer.

Rate Design Analysis & Calculation

The rate design involves developing a rate structure that proportionately recovers costs from customers. The rate structure must be tailored to the customer demand and account profile, built upon a nexus among customer classes (i.e., single-family residential and commercial) and the rates that customers are charged on a parcel basis, resilient enough to handle changing cost and demand scenarios, and flexible enough to meet multiple other unique criteria. For example, in the potable water system, water supply costs are recovered based on the units of water sold (demand), while service costs are recovered based on the size of a customer's meter and, therefore, allocated based on the total number of meter equivalents, which accounts for the number and hydraulic capacity of the meters served.

The rate design allows the City to develop unit costs that can then be layered based on requirements to meet customer needs. This is a critical process for establishing tiered rates, as increasing usage incurs additional costs making excess water more expensive to maintain and provide.

The final part of the rate design analysis is the rate calculation. This provides the nexus between the revenue requirements, the functional cost allocation, and the final rates that customers are charged. This

process connects planned expenditures to the designed rates by establishing rates to match the estimated revenue generation with expenditures.

Rate Adoption

To comply with the requirements of Proposition 218, the results of the revenue requirement analysis, functional costs analysis, water demand analysis, and rate design analysis are documented in this Study to, provide the rationale and justifications behind the proposed rate changes and the anticipated financial impacts. While the document should be accessible to a layperson's understanding, it must still provide sufficient detail to fully support and document the rate setting process.

In order to adjust rates, the City must provide a written notice 45 days prior to adoption of the rates. During this 45 day notice period, any property owner or tenant directly responsible for the payment of water service fees may submit a written protest to the proposed rate increases. If written protests against the proposed rate increases are not presented by a majority of affected property owners or customers, the City Council will be authorized to adopt the rate increases.³

As the following sections of this Study will demonstrate, this step-by-step approach creates a fair and equitable foundation for each charge and rate that the City levies to proportionally recover system costs from the City's customers.

Forward Looking Statement

The calculations and forecasts of this analysis are based on the reasonable projection of existing service costs, water demands, and system operations with information available, and on existing legal requirements. Such forecasts are subject to risks and uncertainties, which could cause actual results to differ materially from those anticipated. While the proposed rates are forecasted over a five-year period, the City should revisit the cost of service analysis if material changes occur from the assumed inputs for this analysis, such as changes to the City's water supply costs, demands, changes occurring in specific California law governing water agencies, or further regulatory actions by the Governor or the State Water Resources Control Board (SWRCB) in regard to water supply and usage.

³ Majority is 50 percent of the City's customers, plus one customer.

2 REVENUE REQUIREMENT ANALYSIS

WATER REVENUE REQUIREMENTS

The revenue requirement analysis is a comprehensive test of a utility's fiscal health, scrutinizing the adequacy of current revenues, and setting the basis for rate planning. It reviews the utility's revenues, expenses, debts, and reserve policies, and assesses the viability of each metric going forward. Where cash flows and balances are insufficient, the revenue requirement analysis recommends the needed additional cash flows to meet all funding goals.

Carollo compiled all of the City's FYE 2017 budget expenses as the base year for O&M costs. Furthermore, Carollo collected information related to current cash and restricted fund balances and policies, the budgeted capital improvement plan expenditures, and all other operating and non-operating future revenues and expenditures.

Once the revenue requirement is established by compiling all of the agency's cost drivers, a cash flow sufficiency test is typically utilized to define the annual revenues necessary. The cash flow sufficiency test looks for a net positive cash flow at the end of each fiscal year. This test looks at whether revenues exceed expenses; when they do not, this test recommends additional revenue.

BASELINE INPUTS

Water System Profile

To develop baseline input, Carollo analyzed the City's billing records from the previous five-years. Given the dramatic change in customer demands and the continued mandate by the state to curb demands, 2016 customer demands were assumed as baseline demands.

The following table details customers of the water system.

TABLE 2-1 WATER SYSTEM PROFILE			
CUSTOMER CLASS	NUMBER OF ACCOUNTS	NUMBER OF METER EQUIVALENTS	CY 2016 DEMAND (1)
Single Family Residential (SFR): (2) <7,000 ft ² Lot	8,797	8,807	939,116
SFR: > 7,000 ft ² Lot	3,426	3,552	562,396
Multifamily Residential: Mastered Meter	1,691	2,898	435,332
Multifamily Residential: Individual Meter	1,904	1,939	97,063
Commercial Potable	881	2,577	330,944
Irrigation Potable	386	1,671	427,912
Irrigation Non-Potable (3)	57	250	N/A
Total	17,142	21,695	2,792,763

Notes

- 1. Measured in billing units of one hundred cubic feet (CCF).
- SFR, MFR, and Irrigation Potable customers have tiers and are segregated for analysis based on EDUs and demand.
- 3. Irrigation Non-Potable demand is not included in the analysis or proposed rates.

OPERATING AND CAPITAL BUDGET PROJECTIONS

Operating Revenues and Expenses

This analysis began with forecasting future revenues and expenditures from the City's FYE 2016 budgeted revenues and expenditures.

TABLE 2-2 ESCALATION FACT	ORS				
ESCALATION FACTOR	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
Operations	3.0%	3.0%	3.0%	3.0%	3.0%
Labor	3.0%	3.0%	3.0%	3.0%	3.0%
Energy	3.0%	3.0%	3.0%	3.0%	3.0%
Chemicals	3.0%	3.0%	3.0%	3.0%	3.0%
Construction / Capital	3.0%	3.0%	3.0%	3.0%	3.0%
Water Cost	No in	creases assumed. A	ctual increases to	be passed through.	
Metered Demand	2.8%	0.0%	0.0%	0.0%	0.0%

The escalation factors used in this analysis are based on input from City's staff, and a review of both the long-term and recent cost escalation from the Engineering News and Record Index, an industry benchmarking resource. Other costs were escalated based on recent cost trends for that category, such as the special escalator used for MWDOC costs. Other escalation factors include account growth, and changes in per account demands from each customer class.

Water System Revenue Requirements

The majority of the community's potable water supply is imported through purchases from the City's wholesaler, MWDOC, which include the LTM System and WIP System. These amounts are essentially determined through the budgeting process of the outside agency and are included in the operating budget, as pass-through expenditures.

\$(2,037)	\$(2,359)	\$(2,001)	\$(3,030)	\$(3,307
¢10 0070	¢/0.250\	\$(2,681)	\$(3,038)	\$(3,407
19,111	19,784	20,106	20,113	20,482
\$17,074	\$17,425	\$17,425	\$17,075	\$17,075
	19,111	\$17,074 \$17,425 19,111 19,784	\$17,074 \$17,425 \$17,425 19,111 19,784 20,106	\$17,074 \$17,425 \$17,425 \$17,075 19,111 19,784 20,106 20,113

Notes

- 1. All figures are in thousands of dollars and rounded.
- 2. The full table can be found in the Appendices.

The cash flow sufficiency test evaluates revenues received by the City to see that they are adequately covering both operating and non-operating expenses. Based on the results of the analysis shown in the previous table, without increasing revenues, the City is forecasted to maintain negative cash flows over the next five years. The City historically has funded its capital program through both rate revenue and cash reserves (which are funded over time with rate revenue) in order to minimize the rate impacts to its customers. The forecasted cash flow deficit is due to falling water sales and increasing expenditures. In addition, the City did not implement an eight percent (8%) increase contemplated under the prior rate study pending completion of this cost of service study. Table 2-3 illustrates how, in FYE 2018 through FYE 2022, the City's current rate revenue does not fully support operating expenditures, which creates a deficit.

Capital Improvement Plan

The City's CIP averages \$4.1 million annually over the forecasted 5 year analysis period. While this represents significant investment in the system, this CIP scenario also defers some projects and investment in the system, with the goal of minimizing potential rate payer impact. Should revenues exceed the forecast, the City is expected to implement projects as originally planned. The following table details the potable water system's CIP.

TABLE 2-4 WATER SYSTEM CIP					
FUNDING SOURCE Funded by Depreciation Reserves	FYE 2018(1) \$2,900	FYE 2019 \$2,375	FYE 2020 \$3,175	FYE 2021 \$4,825	FYE 2022 \$3,975
Funded by Acreage Reserve	400	650	40	180	200
Funded by Other Agency Revenue	500	250	100	506	500
Total Capital Funding/Expenditures	\$3,800	\$3,275	\$3,315	\$5,511	\$4,675

Notes

Potable Water System Reserves

The appropriate amount of reserves are determined by factors such as the size of the operating budget, the amount of debt, the rate and billing structures, and risks related to environmental conditions. The City's current reserve policy sets the target level for the Operating Enterprise Funds at 12 percent of operating budget or approximately 45 days of cash, including depreciation funding for capital replacement and excluding water supply costs. The following table details the Study's end of year balances for the potable water system.

TABLE 2-5 WATER SYSTEM END OF YEAR RESERVE	BALANCES (WITH IN	CREASES)			
FUNDING SOURCE Operating Fund Balance	FYE 2018 (1) \$(461)	FYE 2019 \$(242)	FYE 2020 \$1,429	FYE 2021 \$1,758	FYE 2022 \$1,811
Depreciation Fund Balance	2,193	2,488	2,062	2,304	3,933
Other Reserves ⁽²⁾	1,600	1,250	900	900	900
Total Reserves	3,332	3,495	4,391	4,963	6,645
Reserve Target Minimum (Combined)	\$9,139	\$9,222	\$9,264	\$9,265	\$9,310

Notes

- 1. All figures are in thousands of dollars and rounded.
- 2. Consists of restricted Conservation and Bond reserves.

After years of drawing down reserves to offset decreased water sales, existing (FY 2017) reserves are well below the set reserve minimums. At these levels, the City no longer has the ability to absorb losses and may be significantly hampered operationally in managing month-to-month expenditures. The proposed

^{1.} All figures are in thousands of dollars and rounded.

⁴ Established policies are presented in the Fiscal Policy section of the City's Annual Budget document.

increases are designed to rebuild reserves gradually over the five-year rate window to mitigate the immediate rate payer impact.

RECOMMENDED REVENUE REQUIREMENTS

In order to meet the City's projected capital needs, revenue increases are recommended over the next five years. This will enable the City to continue to fully fund its capital program and meet its debt service requirements. Furthermore, by initiating annual increases, the City can mitigate larger increases down the road, and avoid the need for substantial debt issuances. The following table details the revenue requirements with the proposed water rates that project loss or gain of revenue based on an implementation date of January 1, 2018. Future increases are forecasted to take effect January 1 (2019 – 2022).

TABLE 2-6 POTABLE WATER SYSTEM REVENUE REQUIREMENT — WITH ADJUSTMENTS							
BUDGET ITEM Total Operating Revenues	FYE 2018 (1) \$15,457	FYE 2019 \$17,311	FYE 2020 \$18,869	FYE 2021 \$20,568	FYE 2022 \$21,185		
Total Expenditures	19,111	19,784	20,106	20,113	20,482		
Total Non-Operating Revenues/(Expenditures)	1,618	1,968	1,968	1,618	1,618		
Recommended Revenue Increase	12.0%	9.0%	9.0%	3.0%	2.0%		
Implementation Date	January 2018	January 2019	January 2020	January 2021	January 2022		
Revenues from Increase	1,855	1,558	1,698	617	424		
Less: Revenue Increase Delay	(927)	(779)	(849)	(309)	(212)		
Revenues after Increase	\$18,001	\$20,058	\$21,686	\$22,494	\$23,014		
Resulting Cash Flows	\$(1,109)	\$275	\$1,581	\$2,381	\$2,533		
Coverage	2.82x	4.45x	5.99×	6.98x	7.25x		

Notes

In order to bolster financial stability and adequately fund revenue requirements over the specified time frame, a rate structure is needed that fully funds operating and capital needs as well as rebuilds reserves over a shorter time frame despite volatile water demands.

^{1.} All figures are in thousands of dollars.

3 Water Demand Analysis

POTABLE WATER DEMAND & SUPPLY

Water Demands

With the recent significant conservation, a full "bounce back" to historical averages is not anticipated. Instead long-lasting demand changes and continued water use efficiency will continue to effect water sales. Residential and commercial demands are expected to remain flat over the next five years. While some bounce-back may occur, continued conservation and water use efficiency efforts are expected to zero out any increase. One notable exception is Irrigation (Potable). These demands are expected to drop slightly as the City continues to expand its Recycled Water efforts. Therefore, aggregate demand is forecast to effectively flat line in this analysis. The following table shows the projected annual demands by customer classes. For this analysis FYE 2016 was used as the last full year of customer data.

TABLE 3-1 PROJECTED WATER DEMAND B	Y CUSTOMER CLASS (C	CF)			
CUSTOMER CLASS	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
SFR: 0 - 7,000 ft ² Lot	1,044,116	1,044,116	1,044,116	1,044,116	1,044,116
SFR: > 7,000 ft ² Lot	683,475	683,475	683,475	683,475	683,475
Multifamily Residential: Mastered Meter	454,990	454,990	454,990	454,990	454,990
Multifamily Residential: Individual Meter	101,296	101,296	101,296	101,296	101,296
Commercial Potable	355,895	355,895	355,895	355,895	355,895
Irrigation Potable	390,660	379,440	368,220	368,220	368,220
Total Water Demand (CCF)	3,030,432	3,019,212	3,007,992	3,007,992	3,007,992

Forecasting Demand and Conservation

Like many agencies in California, the City experienced unprecedented conservation from its customers during 2016 due to state-mandated urban water demand reduction of 24 percent across the state with each agency receiving a specific conservation target based on current consumption rate (gallons per capita). In 2016, the City experienced a 26 percent decrease in usage compared to the 10-year average. This was 14 percent lower than the previous low set in 2010-11.

This rapid, significant conservation presents additional challenges to short-term demand planning. Under normal circumstances, past behavior can be a strong indicator of ongoing and future conservation and growth trends. However, paradigm shifts such as this one diminish the feasibility of forecasting from those past trends. Many customers have substantially changed how they use water, adopting adjustments such as turf removal and low-flow fixtures. These changes are unlikely to be completely reversed over the next several years. Assuming continued advances in conservation and efficiency, the assumption of potable water demand growth is net zero. Recycled water demand is expected to increase slightly as the City is looking at continuing recycled water usage.

4 COST OF SERVICE ANALYSIS

The purpose of a cost of service analysis is to provide a rational basis for distributing the full costs of the City's services to each customer class in proportion to the demands placed on the system. Carollo developed a detailed cost allocation that serves as the basis for the proposed rate adjustments. This analysis yields an appropriate method for allocating costs, which could be sustained unless substantial changes in cost drivers or customer consumption patterns occur.

The Cost of Service Analysis employs a tailored review of costs

Revenue Requirement

 The District's budget and funding goals outline the needed rate revenue.

Functional Allocation

 The revenue requirement is assigned to functional categories on a line-by-line basis.

Customer Class Allocation

 The functional categories are reallocated to each class based on demand profiles.

Rate Design

 The results of the customer class allocation form the basis of the rate design.

with a step-by-step approach. Taking the revenue requirement analysis outlined in the Report, the Functional Allocation designates each budget item to a specific City functional category, which is intended to translate each cost into a specific rate component. Those functional categories and their associated costs are allocated to the distinct customer classes based on each class' unique account, meter, and demand characteristics. A customer class consists of customers that commonly create or share responsibility for certain costs incurred by the utility, which is determined by looking at customer consumption data (including peak demand) to group similar groups of customers together. Carollo determined the City's current customer classes (SFR, MFR, Commercial, and Potable Irrigation) are appropriate based upon customer peaking and usage characteristics in the end the revenue requirement is allocated in a two-step process:

Allocated to several specific functional categories intended to provide structure to the rates



Allocated to each customer class based on a quantitative review of each classes' specific demand on the City's system

Following these steps, the revenue requirements for each customer class form a reasonable and equitable basis for developing rates. These two bulleted steps are presented in this section of the report.

FUNCTIONAL COST CATEGORIES AND FACTORS

Functional Cost Categories

The functional cost categories of the water system are as follows:

Customer

Customer costs are fixed expenditures that relate to operational support activities, including accounting, billing, customer service, and administrative and technical support. These expenditures are essentially common to all customers, regardless of meter size or volume of water used.

Capacity

Service costs are fixed expenditures that include meter and capacity related costs, such as meter maintenance and peaking charges, that are included based on the meter's hydraulic capacity or reserved capacity in the system.

Base Demand

Base costs support baseline demand for the City. These costs include baseline supplies, treatment, distribution, and storage, up to a level that meets the City's baseline demands throughout the year.

Peak Demand

Peak system demand can take several forms. The first and most basic is simply due to diurnal demand patterns—customers use more water early in the morning, and again in the evening. When this happens in aggregate across all customers, it generates a peak demand period on the system. Another form of peak occurs seasonally. Customers use more water in the hot, dry summer months than they do in the cooler, wetter winter months. This has been observed across virtually every agency's customer base.

In the functional cost allocation, peak costs primarily cover the cost of conservation and portions of the water system that were specifically identified as providing system peak.

Pass Through

Approximately 43 percent of the City's water costs are expenditures incurred from importing water. These costs are separately identified and outside the control of the City's budget process. For this reason, any future cost increases are passed through directly to the customers.

Functional Allocation Factors

The allocation factors used in the Functional Allocation are outlined in the following table. In the Functional Allocation, each line item in the City's budget is classified according to each of these functions listed. The budgeted value for that line item is then allocated based on the percentages associated with the allocation classification.

TABLE 4-1 ALLOCATION FACTORS	CTORS					
ALLOCATION BASIS	PURPOSE	CUSTOMER	CAPACITY	BASE	PEAK	PASS-
Customer Only	Customer Costs are common to all accounts and include the costs of billing, customer accounting, general and administrative costs, and other related costs.	100%				
Capacity Only	Capacity costs are incurred to establish or maintain additional system capacity and the ability to maintain daily service to all customers. A portion goes to peak because increased peak demand necessitates additional capacity reservation, and ultimately, creation.		100%			
Base Only	Base costs cover a baseline level of water service, which excludes peak demands, whether seasonal or diurnal.			100%		
Peak Only	Peak costs cover the highest marginal cost operations that the City sees to meet peak summer and day demands.				100%	
Fixed	General mix of customer and capacity related costs to be recovered purely through a fixed revenue stream.	100%				
Capacity/Peaking	Costs related to peaking (capacity and demand).		%09	43%	2%	
Conservation	Costs allocated to accounts (general benefit) and Peak (targeted use).				100%	
Purchased Water	Purchased water cost to be decoupled and recovered through the pass-through component.					100%
As All Others	As all others reallocates designated costs in accordance with the preliminary cost allocation results.	17%	44%	38%		

24

FUNCTIONAL ALLOCATION RESULTS

The following tables show the results of the functional cost allocation analysis based on the five-year average of the forecasted expenses for FYE 2018 through FYE 2022. These results are calculated by taking a sum of costs allocated to each category in Table 4-1, and determining what percentage of total costs is comprised of each category. The five-year average was used because relying on a single year's budget could lead to the functional allocation being abnormally impacted by a one-time expenditure or operation. By using an average of several years of budgets, this analysis yields an appropriate method for allocating costs that could be sustained into the future assuming that there are no substantial changes in cost drivers or customer consumption patterns. The table also compares the results of this analysis with the cost recovery for FYE 2016 in.

TABLE 4-2 POTA	BLE WATER FUNCTIONAL (COST ALLOCATION	
CATEGORY	ESTIMATED CURRENT COST RECOVERY	PROPOSED COST OF SERVICE RESULTS	RATE COMPONENT
Water - Fixe	ed Rate Categories		
Customer	9%	9%	Fixed Charge — monthly service charge for all customers (water and sewer), regardless of demand.
Canacity	19%	23%	Customer Component— fixed costs associated with managing a customer account (i.e., meter reading).
Capacity	1 9 70	23%	Capacity Component— fixed costs associated with serving a large meter (i.e., some distribution costs)
Water - Cor	nmodity Rate Cate	gories	
Base	24%	19%	
Peak	5%	6%	Commodity Charge— recovered on all units of water based on base, peak, or pass-through costs.
Pass-through	43%	43%	, , , , , , , , , , , , , , , , , , , ,

Total	\$17,311	\$18,869	\$20,568	\$21,185	\$21,608
Pass-through	7,952	7,930	7,902	7,902	7,902
Peak	851	995	1,152	1,208	1,247
Base	3,707	4,333	5,017	5,261	5,429
Capacity	3,342	3,906	4,522	4,742	4,894
Customer	\$1,459	\$1,705	\$1,974	\$2,070	\$2,136
FUNCTIONAL CATEGORY	FYE 2018 (1)	FYE 2019	FYE 2020	FYE 2021	FYE 2022

Notes

^{1.} Values shown in thousand dollars.

MULTI-YEAR CUSTOMER CLASS ALLOCATION

Base Water Cost Allocation

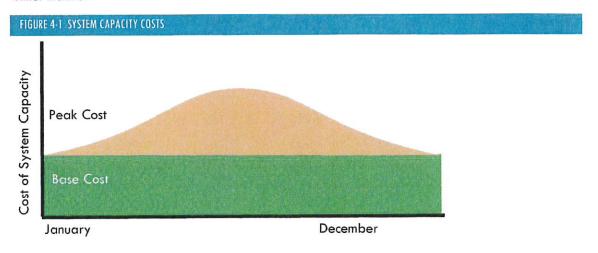
Base water costs support baseline demand for the City as indicated by the following table. These costs include baseline supplies, treatment, distribution, and storage, up to a level that meets the City's baseline demands throughout the year.

TABLE 4-4 BASE WATER COST AL	LOCATION					
CUSTOMER CLASS	ALLOCATION BASIS (% OF USAGE)	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
SFR: 0 - 7,000 ft ² Lot	34%	\$1,277	\$1,493	\$1,729	\$1,813	\$1,871
SFR: > 7,000 ft ² Lot	23%	836	977	1,132	1,187	1,224
Multifamily Residential: Master Meter	15%	557	651	753	790	815
Multifamily Residential: Individual Meter	3%	124	145	168	176	181
Commercial Potable	12%	435	509	589	618	638
Irrigation Potable	13%	478	559	647	678	700
Total	100%	\$3,707	\$4,333	\$5,017	\$5,261	\$5,429

Notes

Peak Water Cost Allocation

Peak system demand can take several forms from diurnal demand patterns of usage patterns throughout the day to seasonally where customers use more water in the hot, dry summer months than they do in winter months.



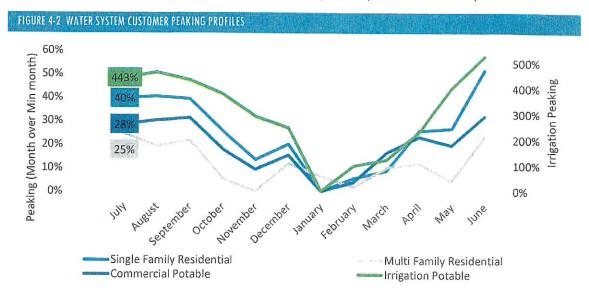
^{1.} Values shown in thousand dollars.

Peak costs primarily cover the incrementally greater production costs for the City to meet this higher demand. Because the water system must be designed to handle this peaking load, peaking requirements effect a number of facets of infrastructure including sizing of storage and overall system distribution capacity. As such, agency's infrastructure is designed and built according to peak demands.

According to the 2005 Water Master Plan the system was sized for a maximum day demand which is 1.8 times the average day demand. Operational storage in the reservoirs was designed for 35 percent of maximum day demand plus fire flows. Carollo had the City Staff review assets and identify which facilities were designed around peak versus base demands. Based on this analysis, peaking assets represented roughly 36 percent or nearly \$1.26 million of annual depreciation. This peaking cost was then allocated half to capacity (fixed charge) and half to peak (to be recovered in the variable rate). The result of this allocation allows rates to mirror the expenses associated with facilities and infrastructure to the City's Peak Design Criteria.

Customer Class Peak Profiles

Each customer class served by the City demonstrates a unique annual peak profile. The annual peak profile is depicted as the ratio of each month to the lowest demand month of the year. Figure 4-2 outlines the FYE 2016 peak profile for the City. SFR, MFR, and Commercial Potable classes had peak profiles of 40, 25, and 28 percent, respectively. This is expected, given that SFR tends to have consistent seasonal landscaping needs, whereas commercial often has fewer landscaping needs and MFR has the least landscaping needs. Conversely, Irrigation Potable has a significant peak factor of 443 percent.



These peak profiles are useful for allocating defined peak costs appropriately. While each customer class has access to the same system, each customer classes' use of that system (not just volume) plays a critical role in how costs are incurred. As discussed previously, the City must build its system for peak, not average, demand. As much of that capacity is underutilized due to a seasonal peak curve, this methodology allocates peak costs to the users driving the need for extra capacity. Table 4-5 details each customer share of peak costs and the corresponding annual allocation.

TABLE 4-5 PEAK WATER COST ALLO	ATION					
CUSTOMER CLASS	ALLOCATION BASIS (% OF PEAK)	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
SFR: 0 - 7,000 ft ² Lot	28%	\$242	\$283	\$328	\$344	\$355
SFR: > 7,000 ft ² Lot	24%	202	236	273	286	295
Multifamily Residential: Mastered Meter	7%	59	69	80	84	87
Multifamily Residential: Individual Meter	1%	8	9	11	11	12
Commercial Potable	6%	49	57	66	69	72
Irrigation Potable	34%	291	340	394	413	427
Total	100%	\$851	\$995	\$1,152	\$1,208	\$1,247

<u>Notes</u>

^{1.} Values shown in thousand dollars and rounded.

5 RATE DESIGN ANALYSIS

The rate design analysis links the customer class costs with the water rates necessary to achieve cost recovery. The focus of this process is to achieve full cost recovery and substantiate that each customer class is paying their fair and proportionate share of system costs.

EXISTING RATE STRUCTURE

The City establishes rates and charges necessary to maintain its high-quality service. Based on the most recent cost of service study (2013), the rates have historically been designed to reflect a fairness principle, consistent with Proposition 218 that all customers pay for the cost of providing safe and reliable water and wastewater services. The City maintains separate rate structures for water, recycled water, and sewer customers.

Water Rates

The existing water rate structure includes two rate components:

- Fixed Service Charge, assessed on a per meter equivalent basis.
- Variable rate (commodity rate) per hundred cubic feet (CCF) of water sold and billed monthly.

Depending on the customer class, the variable rate can be assessed in an inclining tiered rate structure or a uniform rate. The following sections summarize the specific rates, charges, and classes.

Fixed Charges

The logic used to calculate the water service charges is based on a recovery of costs by "equivalent meter size." The current equivalent meter capacity factors are shown in the following table. These factors were calculated by the City considering the inside area of the water meter/pipeline as the basis for assigning costs. The meters up to 1-inch were assigned a factor of 1.0. The other meter sizes were calculated as a ratio of that meter's inside area to the 1-inch meters' inside area. The following table outlines the existing service charges.

TABLE 5-1 EXISTING WATER	FIXED SERVICE CHARGE BY METER SIZE		
METER SIZE 1"	METER EQUIVALENT CAPACITY FACTOR 1.00	WATER SERVICE CHARGE \$17.48	
1-1/2"	1.00	39.31	
2"	3.33	58.73	
3"	5.33	114.16	
4"	11.67	172.45	
6"	21.00	330.91	

^{1.} Rates have been rounded up to the nearest \$0.01.

All water customers are charged fixed service charges based on the service meter size. These fixed service charges are driven by costs independent of consumption. In general, the fixed service charge funds system replacement costs, service and main line maintenance, and administrative expenses.

Commodity Rates

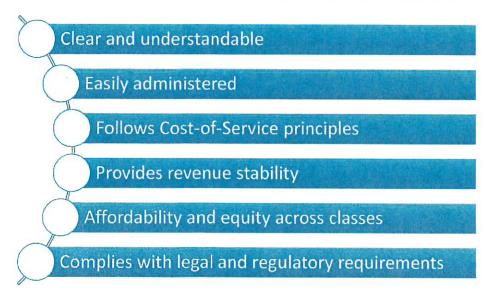
The existing commodity rate varies by customer class. All customers except for Commercial and Non-Potable Irrigation are on a three-tier inclining rate structure for the commodity (variable) portion of their bill. Dedicated (potable) irrigation meters are billed on an inclining budget based structure, while Commercial and Non-Potable Irrigation customers are billed on a uniform rate basis. Unlike tiered rates which increase with higher levels of consumption, a uniform rate charges only one rate per unit of water consumed, regardless of total consumption. Each tier is determined seasonally (winter and summer) based historical weather patterns and evaporation levels (ETo). The following tables detail the current rates, charges, and classes.

TABLE 5-2 EXISTING WATER RATE	SUMMARY— FYE	2017		
CUSTOMER CLASS	TIER	CURRENT RATE (1))	WINTER ALLOCATION IN UNITS	SUMMER ALLOCATION IN UNITS
SFR:	1	\$2.86	0 - 9	0 - 9
0 - 7,000 ft ² Lot	2	4.68	10 - 14	10 - 19
0 - 7,000 11- 101	3	10.06	over 15	over 20
CED	1	\$2.86	0 - 9	0 - 9
SFR:	2	4.68	10 - 19	10 - 28
> 7,000 ft ² Lot	3	10.06	over 20	over 29
	1	\$2.86	0 - 6	0 - 6
MFR:	2	4.68	7 - 9	7 - 11
Individually Metered	3	10.06	over 10	over 12
EM E 0 1 80.07 1	1	\$2.86	0 - 6	0 - 6
MFR:	2	4.68	7 - 9	7 - 10
Master Metered	3	10.06	over 10	over 11
Commercial	Uniform	\$4.00	N/A	N/A
	1	\$2.86	00463	00918
Potable Irrigation (2)	2	4.68	.04641853	.09193673
	3	10.06	over .1853	over .3673
Non-Potable Irrigation	Uniform	\$2.38	N/A	N/A

- 1. Current rate per billing unit. 1 billing unit = one-hundred cubic feet = 748 gallons.
- 2. Irrigation is based upon the quantity of water consumed per one 100 square feet of irrigated land.

RATE STRUCTURE DESIGN

The City has flexibility in designing a rate structure that meets its policy and fiscal goals. In determining the appropriate rates and rate structure, Carollo analyzed various rate design alternatives and considered the impacts to both the City and its customers. Carollo utilized multiple criteria to judge each rate structure's ability to achieve desired objectives. These objectives are outlined on the following page:



Given the numerous and, at times, competing elements of rate design, selection of an appropriate rate structure is complex. There is no single structure that meets all objectives equally. Furthermore, not all objectives are valued equally by all agencies. Each objective has merit and plays an important role when implementing changes and evaluating the overall effectiveness of proposed changes. These elements and competing objectives were discussed and evaluated at length throughout the financial and rate study process.

The recommended rate schedules are designed to recover the revenue requirement in a way that collects a proportionate share of costs from each class. The proposed rate structure refines the City's existing structures to incorporate Staff, Council, and public input, changes in customer demands, and recent regulatory and legal frameworks. The details behind each of the rate recommendations, including any new components or structural changes, are outlined within this report.

Various financial scenarios have been developed to balance financial stability and customer impacts. To set a clear path towards aligning costs, increasing reserves, and managing decreased water sales, Carollo recommends an annual rate increase from FYE 2018 to FYE 2022 by 12%, 9%, 9%, 3%, and 2% respectively as calculated in Table 2-6. This section outlines the proposed water rates and charges for the water enterprise to achieve financial stability.

WATER FIXED SERVICE CHARGES

The City currently collects fixed revenue from a monthly service charge. This analysis reviewed methods to increase the City's fixed revenue recovery. The City's goal is to increase revenue stability, while still promoting conservation for all customers through a variable rate. This analysis recommends that City

continue to use a fixed monthly service charge, and combine it with a secondary demand charge that is uniform, but reflects the peak behavior of each customer class.

Service Charge Calculation

The service charge varies by meter size as it more reasonably reflects the increased cost to provide service and capacity. For FYE 2018, 7,526 accounts and 23,664 MEUs were projected. Each meter is scaled by a defined safe maximum operating capacity standard flow rate (in gpm). Larger meters have higher serviceable flow rates. These flow rates provide a reasonable nexus as to the impact a larger meter places on the system relative to a standard 1-inch meter (1 MEU). The following table provides the ratio used to scale MEUs specifically for the City, based on meter capacities defined by AWWA standards.

TABLE 5-3 FYE 2018 METER RATIOS AND MEU CA	ALCULATION	
METER SIZE 3/4" & 1" (2)	AWWA CAPACITY RATIO 30	UPDATED MEU RATIO (1) 1.00
1.5"	100	3.33
2"	160	5.3 3
3"	350	11.67
4"	630	21.00
6"	1,300	43.33

Notes

- 1. Ratios to reflect current AWWA safe maximum operating capacity standards gpm (Turbine Type Class I)
- 2. The default meter size is 1" and has been upsized from 3/4" to reflect fire flow requirements. Meter ratio based on 3/4" flow rate.

The following table calculates the total monthly service charge of \$18.71 for a 1-inch meter.

TABLE 5-4 PROPOSED ANNUAL SERVICE CHARGE	CALCULATION		
CALCULATION STEP	SERVICE CHARGE	SERVICE CHARGE	TOTAL SERVICE CHARGE
Revenue Requirement (A) (1)	\$1,458,726	\$3,341,731	
Units of Service (B)	17,526 Accounts	23,664 MEUs (2)	
Monthly Service Charge (C) $^{(3)}$ (C) = (A) \div (B) \div 12	\$6.94 per Account per Month	\$11.77 per MEU per Month	
Total Service Charge (D) (D) = Sum of (C)	\$6.94	\$11.77	\$18.71 per month

- 1. Values shown in thousand dollars.
- 2. Meter equivalent units, based on meter ratios.
- 3. Rates have been rounded up to the nearest \$0.01.

The proposed capacity rates for the next five years are outlined in the following table. These rates apply to all water customers. These following table repeats the calculation found for each year of the Study, by taking the annual revenue requirement and dividing it by the projected meter equivalent.

TABLE 5-5 PROPOSE) WATER MONTHLY SERV	ICE CHARGE — FYE 20	818			
			PR	OPOSED RATE (1)		
CHARGE	METER (2)	FYE 2018	FYE 2019	FYE 220	FYE 2021	FYE 2022
	3/4" & 1"	\$18.71	21.87	25.33	26.56	27.41
	1-1/2"	46.17	53.97	62.49	65.53	67.62
Monthly Service by	2"	69.70	81.47	94.34	98.93	102.09
Meter Size	3"	144.23	168.59	195.19	204.70	211.23
	4"	254.07	296.96	343.83	360.58	372.08
	6"	516.89	604.14	699.48	733.56	756.96

Notes

- 1. Current rate per billing unit. 1 billing unit = one-hundred cubic feet = 748 gallons.
- 2. Rates have been rounded up to the nearest \$0.01.

The updated MEU ratios are based on the hydraulic capacity of each meter size. Potential customer demand is assumed to be proportional to meter size, and as such is appropriate in the design of the service charge portion of the water fee schedule when such charges include fixed-capacity related or readiness-to-serve related costs.

WATER VARIABLE RATES

Variable Rate Structure Changes

Under the City's current rate structure, Commercial and Non-potable Irrigation customers are billed based on a uniform rate structure, while all other customer classes (SFR, MFR, and Irrigation) are billed based on a seasonal, three-tier rate. Based on changes to water demands and the City's desire to simplify the rate structure, this analysis recommends that only SFR customers transition to either a two-tier or uniform rate going forward, and that all remaining classes transition to or remain with individual uniform rates.

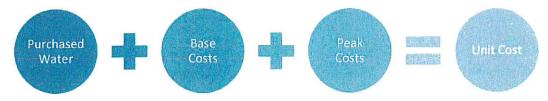
Uniform rates are ideally suited for classes that are heterogeneous or highly varied as it is difficult to identify a tier allotment that works for such a diverse set of needs. Under the uniform rate, each class would have a blended cost of water that varies based on the class' unique peak. Uniform rates further simplify the rate structure by allocation peaking and conservation costs to all users, rather than only higher users.

As SFR customers are relatively homogeneous (when compared to the diversity of commercial users) a two-tiered approach is also a potential. The genesis of the two tiers is based on a detailed consumption and tier analysis. The analysis revealed that existing conservation levels have rendered the need for a three-tier rate structure unnecessary especially when coupled with the City's desire to simplify the rate structure and reduce revenue vulnerability. The proposed two-tier structure also eliminates the need for seasonal or large lot-based rates as tier 1 is designed to reflect baseline demands. Tier 2 (above 9 CCF) reflects the

City's need to further adapt conservation objectives and apportioning the increased expense of servicing peak demand.

Rate Design Philosophy

Stemming from the functional allocation, the proposed rates are comprised of three distinct components. Each component is a layer of costs that reflects the specific use of the system. Each component is separately calculated and identified below. The three components are:



Water Purchase Costs - Pass-Through Costs

The Purchased Water component is designed for the recovery of purchased water costs. Every unit of water sold incurs the same cost to purchase a unit from MWDOC, regardless of total usage or customer class. In order to recover this costs, each year, based on a rate provided by the MWDOC, the City will calculate total water costs and total assumed demands.

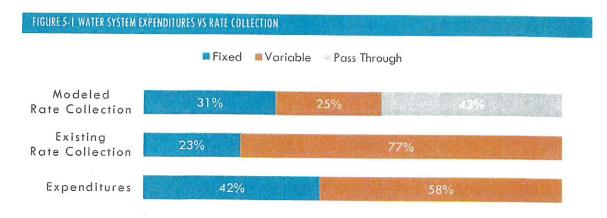
As of FY 2017, the City incurs four water supply costs on a fixed basis – (1) MWD Readiness to Serve Charge (RTS), (2) MWD Capacity Charge, (3) MWDOC Retail Meter Charge, and (4) EOC Feeder #2. The City also incurs two variable charges based on acre feet purchased – (1) MWDOC Blended Water and (2) SCP O&M Surcharge. The water supply fixed costs of \$0.82M, while the variable costs of \$7.29M make up the majority of the costs. With the total forecasted demand (AF), the unit cost for the rate is calculated to be \$2.68 per CCF and is added to each class' calculated rate.

$$Pass-Through = \frac{Total\ Water\ Cost}{Forecasted\ Demand} = \frac{\$8.10\ M}{6,957\ AF} = \frac{\$1,164}{AF} = \$2.68\ per\ ccf$$

While the current unit cost for water is \$2.68, these costs are outside the control of the City. In general, MWD or MWDOC implement rate increases effective January 1, however, they can raise rates as necessary (with proper noticing). As the cost is outside the City's control, the City is able to pass-through the purchased water costs directly to its rate payers. By decoupling these future cost increases from the City's typical rate-setting process, the City will be able to enhance transparency, cost recovery, and maintain more accurate rates. If the rates are not decoupled, the City would have to make assumptions of these potential increases over the next five years, leaving the City vulnerable to MWDOC rate increases and rate scrutiny. Pass-through rates can be decoupled and implemented through provision in accordance with AB 3030 (Government Code § 53756).

It is important to note that while the specific components are outlined above, should the City incur additional sources of supply or additional water rate components (from an outside agency), these costs can be added/substituted.

⁵ Since the Draft Report, the Pass Through has been updated to reflect CY 2018 water supply costs, where the previous version reflected FY 2017/18 costs. This change reflected \$0.05 increase to the Pass Through Rate.



The above figure illustrates Carollo's recommendation of 43 percent recovery of expenditures by pass-through costs. By defining the rate and collecting it on a one-for-one basis, this would reduce the City's variable liability from 77 percent to only 25 percent (when combined with the proposed increase to fixed cost recovery). With a proposed rate structure change on January 1, 2018, this will put the City on the path to reduced revenue vulnerability. With an inclusive, but decoupled pass-through charge the new proposed rates are designed to automatically recover costs even as the costs of purchased water increases.

Prior to each pass through increase, the City will calculate the proposed rate and notice (typically through a form of bill insert or comment on the bill itself) customers of the pending adjustment. It is expected that the pass-through will be calculated for January 1 implementation to correspond with typical increases from the City's water suppliers. Prior to January 1 of each calendar year the City will calculate the pass-through to reflect upcoming January 1 increases from its water suppliers.

Single Family Residential

SFR Base Costs

Every unit of water sold, regardless of tier, is built upon the base cost unit price. Using the cost allocation from the Multi-Year Customer Class Allocation section, the base unit cost is outlined in the following table.

TABLE 5-6 SFR BASE UNIT COST CALCULATION	DN				
CATEGORY	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
Base Costs (1)	\$2,114	\$2,470	\$2,860	\$2,999	\$3,095
Projected Demand (CCF)	1,727,591	1,727,591	1,727,591	1,727,591	1,727,591
Base Component (\$/CCF) (2)	\$1.23	\$1.43	\$1.66	\$1.74	\$1.80

Notes

- 1. Values shown in thousand dollars and rounded.
- Rates have been rounded up to the nearest \$0.01.

SFR Poak Costs

In addition to the base unit cost, some units of usage will incur a peak cost component. The peak rate is designed to recover the defined cost of peaking and conservation. The FYE 2018 calculation for peak charges is shown in the following table. For the two-tier SFR option, Tier 1 usage is considered baseline and the infrastructure and services allocated to peak costs are allocated to Tier 2 only. The following calculation details the cost calculation defining the incremental peaking cost.

TABLE 5-7 PROPOSED FYE 2018 SFR PEAK UNIT COST CALCULAT	ON.	
FORMULA COMPONENT	INCREMENTAL PEAK COST	
Total Peak Revenue Requirement (1) (A)	\$443,752	
Projected Peak Demand (CCF) (B)	518,277	
Peak Unit Cost (A ÷ B) (2)	\$0.86/ CCF	

Notes

- 1. Values shown in thousand dollars and rounded.
- 2. Rates have been rounded up to the nearest \$0.01.

The five-year forecasted peak component is shown in the following table. This amount is added to the Base rate to define the cost of Tier 2.

TABLE 5-8 PROPOSED SFR PEAK COMPO	INENT TIER 2 ONLY				
TIER	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
Peak Component (\$/CCF) (1)	\$0.86	\$1.01	\$1.16	\$1.22	\$1.26
Note					

1. Rates have been rounded up to the nearest \$0.01.

SFR Tiered Rate Calculation

With the applicable peak and base components calculated, the proposed rate is the addition of these two components plus the MWDOC rate calculated previously in this section. This forms the per unit variable rate at each tier for SFR customers, and these rates are summarized in the following table.

TABLE 5-9 PROPOSED SFR TIERED RATES					
TIER	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
Base Cost (A)	\$1.23	\$1.43	\$1.66	\$1.74	\$1.80
Peak Cost (B)	0.86	1.01	1.16	1.22	1.26
MWDOC Pass-Through (C) (1)	2.68	2.68	2.68	2.68	2.68
Tier 1 (A + C)	\$3.91	\$4.11	\$4.34	\$4.42	\$4.48
Tier 2 (A $+$ B $+$ C)	\$4.77	\$5.12	\$5.50	\$5.64	\$5.74

Notes

SFR Uniform Rate Calculation

Alternative to the two-tiered approach, the City could implement a uniform rate for SFR as well. Under this approach the total base and peak costs would be divided in their entirety by SFR demands. The resulting rate is in the middle of the proposed two-tier rates.

TABLE 5-10 PROPOSED SFR UNIFORM RAT	ES				
	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
Base Costs	\$2,114	\$2,470	\$2,860	\$2,999	\$3,095
Peak Costs	\$444	\$519	\$601	\$630	\$650
Total Costs	\$2,557	\$2,989	\$3,461	\$3,629	\$3,745
Projected Demand (CCF) Base & Peak (\$/CCF)	1,727,591 \$1.49	1,727,591 \$1.74	1,727,591 \$2.01	1,727,591 \$2.11	1,727,591 \$2.17
MWDOC Pass-Through (1)	2.68	2.68	2.68	2.68	2.68
SFR Uniform Rate	\$4.17	\$4.42	\$4.69	\$4.79	\$4.85

Notes

While both rate structures meet the City's desired objectives of customer equity and simplification, and compliance with Proposition 218 and industry standards, Carollo recommends the uniform rate optionas this option appears to best meet the City's objectives of simplifying the rate structure and providing greater revenue stability while proportionally the City's costs of service among its customers.

Rate will be adjusted separately as a Pass-Through based on rate increases from the City's wholesale water provider MWDOC.

Rate will be adjusted separately as a Pass-Through based on rate increases from the City's wholesale water provider, MWDOC.

Uniform Rate Calculation by Class

Base Cost Component

Like the SFR rates, every unit of water sold is built initially on a base unit cost. Because this cost was allocated based on usage, it is the same for all customer classes (in Year 1). These costs for the remaining classes are outlined in the following table.

TABLE 5-11 UNIFORM RATE BASE UNIT COST CALCULA	ATION				
CATEGORY	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
MFR Base Costs	\$681	\$795	\$921	\$966	\$997
Commercial Base Costs	435	509	589	618	638
Potable Irrigation Base Costs	478	559	647	678	700
Total Base Costs (1)	\$1,594	\$1,863	\$2,157	\$2,262	\$2,334
MFR Demand (CCF)	556,286	556,286	556,286	556,286	556,286
Commercial Demand (CCF)	355,895	355,895	355,895	355,895	355,895
Potable Irrigation Demand (CCF)	390,660	379,440	368,220	368,220	368,220
Projected Demand (CCF) (2)	1,302,841	1,291,621	1,280,401	1,280,401	1,280,401
MFR Base Component (\$/CCF) (3)	\$1.23	\$1.43	\$1.66	\$1.74	\$1.80
Commercial Base Component (\$/CCF)	1.23	1.43	1.66	1.74	1.80
Potable Irrigation Component (\$/CCF)	1.23	1.48	1.76	1.85	1.91

Notes

- 1. Values are shown in thousand dollars and rounded.
- 2. Decreasing potable irrigation demand reflects conversions from irrigation to recycled water.
- 3. Component rates have been rounded up to the nearest \$0.01.

Peak Rate Component

The uniform rates are the combination of the base rate calculating above and the peak rate component for each customer class. The peak rate component is calculated using the allocations and the projected demands for each class.

TABLE 5-12 MFR PEAK COMPONENT CALCULATIO	N				
CATEGORY	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
Allocated Peak Costs (1)	\$67.3	\$78.7	\$91.1	\$95.6	\$98.6
Projected Demand (CCF)	556,286	556,286	556,286	556,286	556,286
MFR Peak Component (\$/CCF) (2)	\$0.13	\$0.15	\$0.17	\$0.18	\$0.18

- 1. Values shown in thousand dollars and rounded.
- 2. Rounded up to the nearest \$0.01.

TABLE 5-13 COMMERCIAL PEAK COMPONENT	T CALCULATION				
CATEGORY	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
Allocated Peak Costs (1)	\$48.9	\$57.1	\$66.2	\$69.4	\$72.6
Projected Demand (CCF)	355,895	355,895	355,895	355,895	355,895
Commercial Peak Component (\$/CCF) (2)	\$0.14	\$0.17	\$0.19	\$0.20	\$0.21

Notes

- 1. Values shown in thousand dollars.
- 2. Rounded up to the nearest \$0.01.

TABLE 5-14 POTABLE IRRIGATION PEAK COMPONENT CA	LCULATION				
CATEGORY	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
Allocated Peak Costs (1)	\$291.3	\$340.5	\$394.2	\$413.4	\$426.6
Projected Demand (CCF) (2)	390,660	379,440	368,220	368,220	368,220
Potable Irrigation Peak Component (\$/CCF) (3)	\$0.75	\$0.90	\$1.08	\$1.13	\$1.16

Notes

- 1. Values shown in thousand dollars.
- 2. Decreasing potable irrigation demand reflects conversions from irrigation to recycled water.
- 3. Rounded up to the nearest \$0.01.

With the applicable peak and base components calculated for each customer class, the proposed uniform rate is the addition of these two components plus the MWDOC rate calculated previously in this section. This forms the per-unit variable rate for each customer class, and these rates are summarized in the following table.

TABLE 5-15 PROPOSED UN	IFORM WATER RAT	ES (S/CCF)				
			PRO	POSED RATE (1)		
CUSTOMER CLASS	TIER	FYE 2018 (2)	FYE 2019	FYE 220	FYE 2021	FYE 2022
MFR	Uniform	\$4.04	\$4.26	\$4.51	\$4.60	\$4.66
Commercial Potable	Uniform	\$4.05	\$4.28	\$4.53	\$4.62	\$4.69
Irrigation Potable	Uniform	\$4.66	\$5.06	\$5.52	\$5.66	\$5.75

- 1. Sum of Base Component, Peak Component, and Water Pass-Through Component.
- 2. Rates have been rounded up to the nearest \$0.01.

RATE RECOMMENDATION

Other rate alternatives such as only uniform rates, seasonal rates, and water budget rates were reviewed to encompass a variety of available alternatives to achieve key objectives. Carollo recommends uniform rates (by class) to bolster fiscal stability, more appropriately reflect the current demand levels, and enhance customer understanding and ease of implementation. The following changes to the rate structure are summarized as the following:

- Elimination of seasonal tier adjustments and lot designations
- Combining SFR into one residential customer class
- Following a September 5th (2017) Council Recommendation, selection of either a uniform rate for SFR and remaining classes (including potable irrigation)
- Fixed charge is increased and phased in over three years in order to gradually increase fixed cost recovery and reduce the City's vulnerability to decreased sales
- Decoupling pass-through purchased water costs limit potential cost recovery risk
- Demand Management Rates (similar to a drought surcharge) provide greater cost recovery flexibility under future demand reductions/conservation conditions

TABLE 5-16 VARIABLE RATE SUMA	MARY						
				PRO	POSED RATE (1)		
CUSTOMER CLASS	TIER	UNITS	FYE 2018 (2)	FYE 2019	FYE 220	FYE 2021	FYE 2022
0.50	Tier 1	0 - 9	\$3.91	\$4.11	\$4.34	\$4.42	\$4.48
SFR	Tier 2	10 +	\$4.77	\$5.12	\$5.50	\$5.64	\$5.74
SFR*	Uniform	N/A	\$4.17	\$4.42	\$4.69	\$4.79	\$4.85
MFR*	Uniform	N/A	\$4.04	\$4.26	\$4.51	\$4.60	\$4.66
Commercial- Potable*	Uniform	N/A	\$4.05	\$4.28	\$4.53	\$4.62	\$4.69
Irrigation - Potable*	Uniform	N/A	\$4.66	\$5.06	\$5.52	\$5.66	\$5.75

Notes

- 1. Current rate per billing unit. 1 billing unit = one-hundred cubic feet = 748 gallons.
- Rates have been rounded up to the nearest \$0.01.
- * Reflects staff and consultant recommendations that were confirmed at the September 5th (2017) Council

In the proposed rates, the difference between uniform rates and tiered rates is the collection of water conservation costs since uniform rates blend conservation costs (peak) across all customers. Some conservation costs are recovered in the customer fixed charge to reflect general conservation efforts. For SFR customers, tiered rates decouple base- and peak-related costs and recover conservation costs only from Tier 2. The proposed Tier 1 breakpoint is 9 CCF, which reflects the City's typical winter usage and roughly 75 percent of accounts in winter and 50 percent of accounts in summer. Usage above this level is provided at a higher level of service, reflective of targeted conservation programs and greater use of peak infrastructure.

Demand Management Rates

Demand rates are surcharges that can be implemented in time of need to safeguard cost recovery. At the discretion of the City Council, the City may introduce demand rates in concert with the existing rate schedule during necessary usage reductions. As outlined throughout the report, decreased demand can undermine the reliability of rate revenue, leaving the agency to find cost savings, absorb the decreased cash flow, or further increase rates.

Demand rates can be defined as a fixed component, variable rate surcharge, or a combination of both. If baseline demands are not realized, decreasing demands drive need for additional rate increases in the short-term. The City's current rate structure recovers 77 percent of annual expenditures through variable rates.

When calculating demand management rates, the adjusted demand scenario determines both the reduced revenue and any cost savings due to reduced operational needs. This analysis reviewed three demand stages—up to 10 percent, up to 20, and greater than 20 percent—from projected FYE 2018 demands. These demand stages are presented as ranges as drops in demand cannot be easily targeted and can be volatile from month to month. The City (staff and Council) will have the ability to implement these rates when necessary to provide sufficient revenues under various drought, water shortage, or demand reduction periods. The rates can either be implemented proactively (known shortage or drought) or reactively (wait and see if reductions are prolonged). The projected demand revenue requirements and proposed rate are shown for all classes in the following table.

TABLE 5-17 DEMAND MANAGEMENT RATE			
	UP TO A 10% REDUCTION	UP TO A 20% REDUCTION	GREATER THAN A 20%+ REDUCTION
DEMAND IMPACT		REDUCTION	KEDUCTION
Revenue Impact	\$(1,063)	\$(2,079)	\$(3,113)
Avoided Cost (purchased water)	654	1,276	1,925
Total Additional Revenue Needed (1)	\$(409)	\$(803)	\$(1,188)
FIXED COMPONENT			
Fixed Revenue to be Recovered	\$0	\$209	\$209
Meter Equivalents (ME)	23,664	23,664	23,664
Fixed Rate (\$/meter equivalent) (2)	\$0.00	\$0.74	\$0.74
VARIABLE COMPONENT			
Variable Revenue to be Recovered	\$409	\$594	\$979
Projected Demand (CCF)	2,225,004	1,987,955	1,740,540
Variable Rate (\$/CCF)	\$0.19	\$0.30	\$0.57

- 1. Values shown in thousands and rounded.
- 2. Rates have been rounded up to the nearest \$0.01.

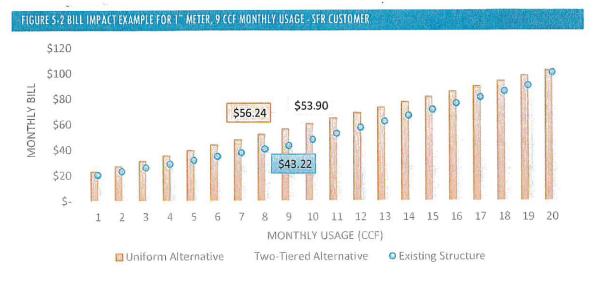
The demand management rate adjustments are split between fixed and variable revenue sources. Under the first demand reduction stage (<10 percent), all deficient revenue is allocated to the variable rate. For stages two and three (<20 and 20+ percent, respectively), a fixed charge component (per meter equivalent) is added. All remaining costs after allocating to the fixed surcharge are collected from the commodity rates. The rates are calculated on a uniform unit cost basis and do not differ for tiers or customer classes. The surcharge is added on to each unit cost of water in the Commodity Rate.

POTABLE WATER RATE PAYER IMPACTS

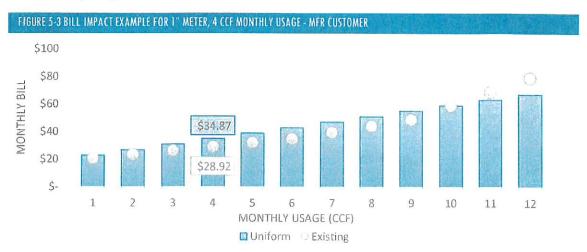
Overall bill impacts are dependent upon water demand. Throughout the rate-setting process, customer understanding and customer acceptance is paramount. As such the proposed rates are streamlined and updated to reflect current customer demands and impacts on the system. This simplification and adjustment to rates, however, impacts all customers at varying levels. For water, the proposed 12 percent revenue adjustment in year one will not equate to a 12 percent bill increase to all customers. The increase will vary based on the customer's meter size, usage, and services provided. The following figure illustrates the expected water bill impact for an SFR customer with a 1-inch meter and 9 CCF monthly usage with both the uniform and two-tier alternative. The bill amount shown includes the fixed monthly charge of \$18.71 in FY2018, plus the commodity rate, which in FY2018 is proposed to be \$3.91 per ccf for SFR customers up to 9 ccf in Tier 1 and \$4.77 in Tier 2. This represents about 95 percent of customers since only 5 percent of customers use over 9 CCF per month. Approximately 30 percent of customers use over 9 CCF per month.

The Proposed Two-Tiered alternative total of 53.90 = 18.71 (fixed monthly service charge) + 35.19 (variable rate of 3.91/ccf x 9 ccf). Note water above 9 ccf would be charged at rate of 4.77.

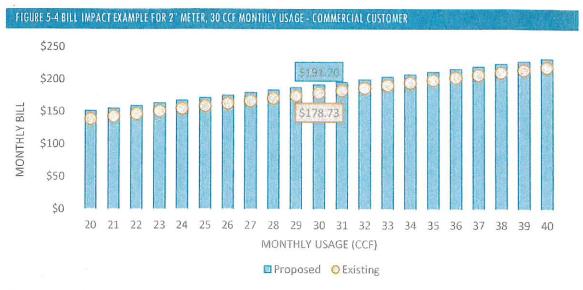
The Proposed Uniform Rate total of \$56.24 = \$18.71 (fixed monthly service charge) + \$37.53 (uniform rate of $$4.17/\text{ccf} \times 9 \text{ ccf}$).



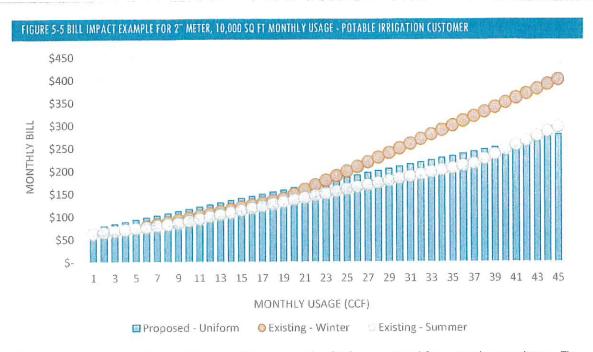
The following figure illustrates the expected water bill impact for a MFR customer with a 1-inch meter and 4 CCF monthly usage.



The following figure illustrates the expected water bill impact for a Commercial customer with a 2-inch meter and 30 CCF monthly usage. Fixed charges will experience larger increases in future years as greater fixed cost recovery is phased in.



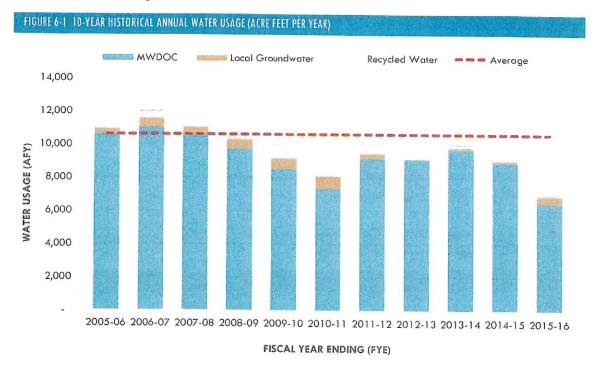
The following figure illustrates the expected water bill impact for a Potable Irrigation customer with a 2-inch meter and $10,000 \, \text{ft}^2$ of irrigable area.



The proposed rates are designed to equitably recover the City's current and forecasted expenditures. The rate structure has been refined to provide enhanced fixed cost recovery, respond to changes in customer demands, and better mirror the percentage of fixed expenditures. As illustrated, the blue bars are less volatile than the existing rate structure (due to the new, higher fixed charges).

6 RECYCLED WATER

The City owns and operates a WRP located within the City. In 1995, the City completed a recycled water use master plan that was updated in 2007 with input from MWDOC and SOCWA. Recycled water provides flexibility and reliability during drought conditions as imported water supplies diminish. The City currently owns and operates a 5.0 MGD WRP that produces recycled water to be used for irrigation. The usage is limited to landscape irrigation with a tertiary treatment level. The projected 2015 recycled water use from the City's 2010 Urban Water Management Plan was compared to the 2015 actual recycled water use as shown in Figure 6-1.



Recycled water for 2015 was 18 percent of what was predicted for 2015 in the 2010 UWMP. Demand for recycled water dropped significantly from 2010 to 2015 due to plant shutdown for the construction of the treatment plant expansion. The City's RW system is separate from the potable water system and therefore has distinct costs associated with it. This analysis aims to ensure that RW customers only pay for cost of RW-related services.

REVENUE REQUIREMENTS

The goal of the RW enterprise is to equitably recover costs. Currently, the RW system is managed as program $465 - \text{Water Reclamation} - \text{under the Water Fund. In FY 2015, the City completed the expansion of its WRP from 2.2 MGD to 5.0 MGD peak capacity. In addition to increased operating costs and depreciation, the expansion project costs of approximately $24.4 million was financed by a $14.4 million State Revolving Fund (SRF) loan, grants, and funds from the City's depreciation reserves. The project$

included a reclamation plant expansion, a pump station, pipelines, and the conversion of a recycled water reservoir. The \$14.4 million has an interest rate of 2.2% payable with the loan to be paid over a period of 20 years.

The challenge lies in managing the debt service payments that are recently being incurred. Just as with the water enterprise, RW expenditures must align with use and revenues. The following tables provide a five-year forecast of the City's projected RW revenue requirements without any revenue adjustments and with revenue adjustments based on an implementation date of January 1, 2018.

ABLE 6-1 RECYCLED WATER SYSTEM OPERATING F	REVENUES AND EXPEND	ITURES WITHOUT A	DJUSTMENTS		
CATEGORY Total Operating Revenues (1)	FYE 2018 \$1,599	FYE 2019 \$1,610	FYE 2020 \$1,617	FYE 2021 \$1,621	FYE 2022 \$1,625
Total Operating Expenditures	\$1,007	\$1,038	\$1,068	\$1,101	\$1,135
Total Debt Service	\$901	\$901	\$901	\$901	\$901
Total Expenditures	\$1,908	\$1,939	\$1,969	\$2,002	\$2,036
Debt Coverage ⁽²⁾	0.70x	0.68x	0.65x	0.62x	0.59×
Cash Flow Surplus/(Deficit)	\$(308)	\$(329)	\$(352)	\$(381)	\$(411)

Note

- 1. All figures are in thousands of dollars and rounded.
- 2. Debt coverage is not a factor as all water revenues are available (for coverage).
- 3. The full table can be found in the Appendices.

With the proposed increases, the recycled water system's forecasted to generate sufficient cash flow to cover costs and fully support its own debt coverage.

TABLE 6-2 RECYCLED WATER SYSTEM OPERATING REV	VENUES AND EXPEN	DITURES WITH ADJU	ISTMENTS		
BUDGET ITEM Total Operating Revenues	\$1,599	FYE 2019 \$1,802	FYE 2020 \$1,971	FYE 2021 \$2,152	FYE 2022 \$2,221
Total Expenditures	(1,908)	(1,939)	(1,969)	(2,002)	(2,036)
Recommended Revenue Increase	12.0%	9.0%	9.0%	3.0%	2.0%
Implementation Date	January 2018	January 2019	January 2020	January 2021	January 2022
Revenues from Increase	192	144	156	85	44
Less: Revenue Increase Delay	(96)	(81)	(89)	(32)	(22)
Revenues after Increase	\$1,695	\$1,883	\$2,059	\$2,184	\$2,243
Resulting Cash Flow Surplus/(Deficit)	\$(212)	\$(56)	\$91	\$183	\$207
Debt Coverage	0.81x	0.98x	1.14x	1.25x	1.27×

Note

^{1.} All figures are in thousands of dollars and rounded.

OPERATING AND CAPITAL BUDGET PROJECTIONS

Debt Service

The City currently has no debt in the potable water enterprise fund, but \$14.4 million in the recycled water enterprise issued through an SRF loan to fund the new facilities as described above. A debt service reserve fund has been established to meet the SRF requirement that the City's reserve fund equal to one year's debt service prior to the construction completion date. The reserve fund shall be maintained for the full term of the financing agreement.

Under the existing RW rates, the City is forecasted to fall short on both tests of its revenue requirement. Significant capital expenditures and debt issuances will bring the City's debt coverage ratio down below the target threshold of 1.20 times, and expenditures will continue to exceed available revenues necessitating greater use of cash reserves. Under the proposed rates, assuming no additional revenues, the City is not projected to meet its targeted bond coverage obligation of 1.20 times debt service; however, in total (combined with potable) there are sufficient revenues to satisfy the bond obligations.

Recycled Water Rate Recommendation

Carollo recommends a five-year rate structure with annual rate increase from FYE 2018 to FYE 2022 by 12%, 9%, 9%, 3%, and 2%, respectively, in order to be self-sufficient. RW rates will be uniform as they serve a singular heterogeneous user group. The calculation for these rates follows the same steps as the other customer classes. RW costs were separately identified and the rate increase recommendation is based directly on the percent difference in revenue needed by demand (\$/CCF). The overall bill impact varies by RW usage.

TABLE 6-3 PROPOSED RECYCLED WATER RATE					
	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
RW Rate Revenue	\$1,387	\$1,579	\$1,741	\$1,919	\$1,983
RW Usage (CCF)	594,583	605,803	617,023	617,023	617,023
Recycled Water Rate (\$/CCF) (1)	\$2.66	\$2.87	\$3.11	\$3.21	\$3.29

^{1.} Rates have been rounded up to the nearest \$0.01.

7 APPENDICES

F* 2028	7 S 15,338,137 H S 8,519,189 S S 23,857,326		300,000	130,000	0 928.000			40,000			15,000			1,518,000 \$ 1,518,000 \$ 1,518,000 \$ 1,518,000 \$ 1,518,000 \$ 1,518,000 \$ 1,518,000 \$ 1,518,000
7297	\$ 15,104,242 \$ 5,285,294 \$ 23,389,535	1,000	300,000	130,000	928,000	0	•	40,000	42,000	15,000	15,000	30,000		\$ 1,618,000
4YE 2026	14,874,932 6,055,985 22,930,917	1,000	300,000	130,000	928,000	•		40,000	42,000	15,000	50,000	30,000		1,618,000
FYE 0025	14,650,119 \$ 7,831,172 \$ 22,481,291 \$	1,000	300,000	130,000	928,000		e.	40,000	42,000	15,000	50.000	30,000	2,000	1,618,000 5
F45 2054	14,429,715 \$ 7,610,767 \$ 22,040,482 \$	1,000	300,000	130,000	928.000	×		40,000	42,000	15,000	50.000	30,000	2,000	1,618,000 5
FY 2023	14,213,631 \$ 7,394,684 \$ 21,608,315 \$	1,000	300,000	130,000	928,000	•		49,000	42,000	15,000	50.000	30,000	2,000	c non'ere'r
EYE 2022	14,001,785 \$ 7,182,838 \$ 21,184,623 \$	1,000	300,000	130,000	928,000	×		65,000	42,000	15,000	50,000	30,000	2,000	ć 000'010'1
FYE 2021	13,693,271 \$ 6,874,324 \$ 20,567,595 \$	1,000	300,000	130,000	978,000		. 00	65,000	42,000	15,000	50,000	30,000	2,000	÷ 000'010'1
FYE 2020	12,844,150 \$ 6,025,203 \$ 18,869,353 \$	1,000	300,000	130,000	928,000	350,000	. 00	65,000	42,000	15,000	20,000	30,000	1 968 000 6	-
Forecasted a	12,065,140 5 5,246,193 5 17,311,333 \$	1,000	300,000	130,000	928,000	350,000	000 07	65,000	42,000	15,000	50,000	30,000	1 968 000 5	
Sudget Fore	\$ 18,137,748 \$ \$ 4,318,400 \$ \$ 15,456,548 \$	1,000	300,000	130,000	927,500		40,000	65,000	42,000	15,000	50,000	30,000	2,000 \$	
The find the Vote ability														
Eurodation Yor % Factors to 1	Revenus Sheet Revenue Sheet	No inflation RW Sheet-	Mo Inflation Che-Time	No Inflation	No inflation	No inflation	No Inflation	No inflation	No Inflation	No Inflation	No luffation	No Inflation	The state of the s	
ades RW Budget	11,137,180 4,318,800 \$ 15,455,980	175,000	300,000	130,000	000,726		40,000	000'59	15,000	15,000	20,000	30,000	\$ 1,792,500	
Operating Budget - Excludes RW and	Whiter Sales Materod Water Sales Fixed Water Service Charge Total Water Sales	Other Revenues Water Acreage Fees M.W.D. Reclaimed Water Credit	Late Payment Charges Excess Water Use Penalty Effluent Water Sales	Investment Earnings	Transfer From General Fund	ransfer From Water Conservation Fund ransfer From Sever Fund	Hydrant Meter Water Sales	Water Application Fee	Hydrant Meter Rentals	Turn On/Reconnection Fee	Water Posting Fee	Meter Installation Fees Exemption Application Fees	Total Other Revenues	Total Benefit

Sew S (2,096,874) \$ (504,507) \$ 731,588 \$ 2,072,902 \$ 2,320,997 \$ 2,366,595 \$ 2,492,870 \$ 2,490,886 \$ 2,528,052 \$ 2,557,555 \$ 5,478,05 \$ 1,490,690 \$ 4,490,890 \$ 5,478,040 \$ 1,544,25 \$ 5,84,697 \$ 1,742,05 \$ 3,742,05 \$ 6,403,23

42%

FFE 2028	687,000 15,000 533,000 38,000 1,061,000	945,000 141,000 1,598,000 3,693,000 7,900,401 408,000	2,401,000 2,15,000 1,136,000 1,097,000 643,000 5,492,000	158,000 6,000 87,000 7,000 71,000	777,390
.F.TE 2027	667,000 \$ 15,000 517,000 37,000 1,030,000	917,000 \$ 137,000 1,557,000 3,585,000 7,901,406 396,000	2,331,000 \$ 209,000 1,103,000 1,065,000 624,000 \$ \$5,332,000 \$	153,000 5 6,000 84,000 7,000 69,000	\$ 22,404,406 \$ 15,079
FVE 2026	6-48,000 \$ 15,000 502,000 36,000 1,000,000	890,000 \$ 133,000 1,506,000 3,481,000 7,902,411 384,000	2,263,000 \$ 203,000 1,071,000 1,034,000 606,000	149,000 \$ 6,000 82,000 7,000 67,000 311,000 \$	\$ \$ 21,865,411 \$ 22,404,406 \$ 23,840,401 72,821 75,079 \$ 77,390 72,821 \$ 75,079 \$ 77,390
FYE, 2025	629,000 \$ 15,000 487,000 35,000 971,000 5,137,000 5,137,000	864,000 \$ 179,000 1.462,000 3.380,000 7,902,411 373,000	2.197,000 S 197,000 1,004,000 1,004,000 588,000 5,026,000 S	145,000 \$ 6,000 80,000 7,000 65,000	21.576,411 \$ 2 70,611
2005 344	611,000 \$ 15,000 473,000 34,000 943,000 5,076,000 \$ 2,	839,000 \$ 175,000 175,000 3,282,000 7,502,411 362,000	191,000 \$ 191,000 191,000 975,000 975,000 871,000 \$ 4,880,000 \$ 5	141,000 \$ 6,000 78,000 7,000 63,000 \$. 5 21,180,411 5 21 68,435
re 2023	593,000 15,000 33,000 916,000 2,016,000 5,000	815,000 5 121,000 1, 1,278,000 3, 7,502,411 7, 15,753,411 5 13,	2,071,000 \$ 2,185,000 981,000 1,554,000 \$ 4,738,000 \$ 4,7	137,000 \$ 6,000 76,000 7,000 61,000	. 5 20,784,411 5 21, 66.308 66.308 5
F 2022	576,000 \$ 15,000 37,000 37,000 889,000 \$1,958,000 \$2,0	791,600 \$ 1,17,000 1,13,000 3,3,000,000 3,5,000,411 7,5,902,411 7,5,902,411 \$ 13,7	2,011,000 \$ 2,0 180,000 912,000 919,000 538,000 4,600,000 \$ 4,7	133,000 \$ 6,000 74,000 7,000 59,000 279,000 \$	5 119,411 5 20,7 6 62,216 5
2021	559,000 \$ 5. 15,000 44 31,000 44 31,000 88	S 3 3 7 7 7 13 7 7	1,952,000 \$ 2,0 175,000 11 924,000 99 892,000 9 522,000 \$ 4,465,000 \$ 4,66	129,000 \$ 11 6,000 72,000 57,000 57,000	20,051,413 \$ 20,054,413 \$ 20,419,411 \$ 5,051,413 \$ 20,054,413 \$ 20,419,411 \$ 5,051,611 \$ 5
9020	o o	s s	υ vo	125.000 \$ 129 6,000 77 70,000 77 7,000 55,000 51 350,000 57 613,000 \$ 271	51,413 \$ 20,054 54,355 \$ 56
910	8	S 8	v v	v v	
Foregasted 3	222 000 15 522 000 16 500 25,000 16 500 17,793,000	0 5 724,008 8 206,000 0 1,224,009 0 2,221,000 0 7,930,368 0 832,000 6 \$ 13,129,368	0 5 2.899,000 0 1455,000 0 1457,400 0 1497,000 0 5 4,209,000	00 \$ 021,000 00,000	\$ 5 19/785,368 \$ 6 \$ 19/785,368 \$ 6 \$ 47,467 \$ 6 \$ 47,467 \$ 5
Budget	511.350 14,150 395,870 28,560 790,270 5 1,740,200	702,820 105,238 1,188,450 2,748,980 7,952,706 302,460 \$ 13,000,216	1,786,410 160,300 845,390 816,140 477,230 \$ 4,085,470 \$	117,510 5,500 66,000 7,000 51,900 \$	\$ 367, \$70, \$1.78
plant of the splant	1400% 004 500% 500% 1400% 004 1400% 004 1400% 004 1400% 004 1400% 004 1400% 004 1400% 004	1100% 0% 1100% 0% 26% 50% 50% 50% 0% 1100% 120% 0%	100% 65% 60% 65% 50% 65% 50% 65% 50% 65% 50% 65% 50% 65% 50% 65% 50% 65% 50% 65% 50% 65% 50% 65% 50% 50% 50% 50% 50% 50% 50% 50% 50% 5	NOS NOS	0K 100K 44K 56W 120K 0K 100K 0K 100K 0K
& roy	100% 100% 100% 100% 0% 100%	100% 100% 100% 100%	100% 100% 100% 100% 100%	1004 1004 1004 1005 1005 1005	
Escalation	iabor Operations Operations Operations Operations Operations	Operations Operations Operations Construction Central Supply Cast Sheet Operations	Latron Operations Operations Construction / Cipita Operations Operations Operations	Labor Operations Operations Operations Operations Operations	Rite sheet Als Sheet Calvaned -Funding & Cla -Dent Sheet-
V Budget	\$511,350 \$14,150 \$395,870 \$28,560 \$50 \$790,270	\$702,820 \$105,298 \$1,186,450 \$2,748,980 \$7,924,132 \$302,460	51,786,410 5160,300 58161,410 5816,440 50 50 5477,330 50 4,085,470	\$117,510 \$5,500 \$6,000 \$7,000 \$1,900 \$0 \$2	20,052,720 608,720 291,880 900,500
Excludes RV	v 8	v.	bution §	· ·	S Sarvice)
Giyol San Clemente Operating Budget - Excludes RW	Water Administration eresconde Suppies Contractual Services Other Charges Capital Outly Interdepartmental Charges Interdepartmental Charges Interduct Landens Total 453 Water Administration	Water Production Personnel Supples Confractual Services Confractual Services Unter Charge Purchased Water Interdepartmental Charges Total 462 Water Production	Transmission & Detribution Personnel Supples Contractual Services Contractual Services Contractual Services Contractual Services Contractual Services Interceparamental Charges Interceparamental Charge	Water Conservation Personnel Supples Contractual Services Contractual Services Interfund Transfers Interfund Transfers Total 464 Water Conservation	Water Reclamation Total 453 Water Reclamation Total Expenses er Expenses Water fund Lam Poncipal Water fund Lam Interest Water fund Lam Interest Bate Sinder Expenses Detal Funder Capital (New Deta Service) Total Other Expenses
Gity of San Clemente		AGZ Water Production Personnel Supplies Contractual Services Contractual Services Other Charges Purchased Water Interdepartmental C	463 Transmission & Deschartion Personnel Supples Contractual Services Contractual Services Contractual Services Contractual Services Contractual Services Interface Contractual Interface Transfers Total 463 Transmission & D	464 Water Conservation Personnel Supples Contractual Services Other Chages Interdepartmental Cl Interdepartmental Cl Interdepartmental Cl Interdepartmental Cl	465 Water Reclamation Total 455 Water Reclama Total Expenses Water Fund doan Percepation Water Fund doan interest RW Food Charges (Traviol Sale Funded Capital Debt Funded Capital New Total Other Expenses
	A61				

City of San Clemente Debt Summary												
	FYE 2018	FYE 2019	FVE 2020	FYF 2021	FYE 2022	FYE 2023	FVE 202.4	EVE 2005	FVE 2002	2000 303	2000 101	100
Water Fund State Revolving Fund Loan								2	0.000	10.505	115 2028	V16 2029
Interest	595,616	595,616	608,719	622,111	635,797	649,785	664,080	678,690	693,621	708.831	724.476	740 415
Principal	304,987	304,987	291,883	278,491	264,805	250,817	236,522	221,912	206,981	191,722	176.126	160.188
Total Existing Payments	\$900,603	\$900,603	\$900,602	\$900,602	\$900,602	\$900,602	\$900,602	\$900,602	\$900,602	\$900,603	\$900,602	\$900,603
Summary of Existing Debt												
Interest	\$595,616	\$595,616	\$608,719	\$622,111	\$635,797	\$649,785	\$664,080	\$678.690	\$693.671	5708 881	5720 476	\$740.415
Principal	\$304,987	\$304,987	\$291,883	\$278,491	\$264,805	\$250,817	\$236.522	\$221 912	520,525	5191777	214,4275	01+U,410
Total Existing Payments	\$900,603	\$900,603	\$900,602	\$900,602	\$900,602	\$900,602	\$900,602	\$900,602	\$900,602	\$900,603	\$900,602	\$900,603
Summary of Future Debt												
Interest Payment	\$0	80	\$0	\$0	80	\$0	\$0	Q\$	\$	Ş	Ş	ű
Principal Payment	So	\$0	\$0	\$0	\$0	\$0	\$0	ŞO	55	S &	8 %	2 2
Total Future Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	So
Total Dobe Borner												
lotal Deot Payments	\$900,603	\$900,603	\$900,602	\$900,602	\$900,602	\$900,602	\$900,602	\$900,602	\$900,602	\$900,603	\$900,602	\$900,603
Debt Assumptions	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027	FYE 2028	FYE 2029
Term (yrs)	30 years											
Interest Rate	2,0%	8.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5:0%	5.0%
Issuance Costs	2%	560	950	9%0	2%	3%	5%	2%	2%	276	×	***
Reserve Requirement	7001	10%	5%	5%	10%	10%	10%	3601	10%	10%	30%	*OI
Capitalized Interest	0 years	Dyears	4 years	1 years	0 years	Oyears	0 years	Oyears	D years	O years	O years	Oyears
Loan Type	Standard											
Projected Debt Forecast	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027	FYE 2028	FYE 2029
Bond Proceeds	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Issuance Costs	80	05	05	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	So
Reserve Requirement	20	0\$	0\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAR Amount	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Water of to finance the Recycled Water Sustem Expansion Project construction. The project included a reclamation plant expansion, a pump station, pipelines, and the conversion of a recycled water reservoir. The \$14,370,000 approved loan ormant had an interest rate of 2.2% payable with the loan to be poid over a period of 30 years.

4	ט
5	U
8	= U
ζ	5
Con	200
40	5
1:1	2

City of San Clemente Funding & Capital Planning										
	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027
Identified Capital Funding Needs										
Funded by Rates							*		*	
Funded by Depr. Reserves	2,900,000	2,375,000	3,175,000	4,825,000	3,975,000	3,553,500	3,660,105	3,769,908	3,883,005	3,999,496
Funded by Acrearage Reserve	400,000	650,000	40,000	180,000	200,000	302,820	311,905	321,262	330,900	340,827
Funded by Other Agency Rev	200,000	250,000	100,000	506,000	200,000	382,336	393,806	405,620	417,789	430,323
Total	\$3,800,000	\$3,275,000	\$3,315,000	\$5,511,000	\$4,675,000	\$4,238,656	\$4,365,816	\$4,496,790	\$4,631,694	\$4,770,645
Capital Funding Sources										
Grants	\$			\$	\$	5	S	٠.	•	•
Developer Contributions				334	1	1	2	,		•
Rate Funding Minimum	٠		٠		1			٠	ı	i
Expansion Escalated					1	r	,	,		,
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Capital Funding Assumptions										
			•	4		•	,			,
Remaining Funding Needs	1			,	,		,			
Remaining Funding Needs	\$ 3,800,000 \$	3,275,000 \$	3,315,000 \$	\$ 000'115'5	4,675,000 \$	4,238,656 \$	4,365,816 \$	4,496,790 \$	4,631,694 \$	4,770,645
Rate Funded (PAYGO)		3,275,000	3,315,000	5.511,000	4,675,000	4,238,656	4,365,816	2,747,965	590,431	•
Reserve Funded	3,800,000	•	•	•	٠	•		1,748,826	4.041,263	4,770,645
Use of Bond Proceeds		o e	٠			14		14	13	•
Total	\$3,800,000	\$3,275,000	\$3,315,000	\$5,511,000	\$4,675,000	\$4,238,656	\$4,365,816	\$4,496,790	\$4,631,694	\$4,770,645
								The state of the s		

Funding & Capital Planning	מט										
		FYE 2028	FYE 2029	FYE 2030	FYE 2031	FYE 2082	FYE 2033	EYE 2043	FYE 2015	SVE SMSX	2000 202
Identified Capital Funding Needs							ONCE THE RESIDENCE AND ADDRESS OF THE PERSON				100000
Funded by Rates			٠		*	,	3.	,	50	89	
Funded by Depr. Reserves		4,119,480	4,243,065	4,370,357	4.501.467	4.636.512	4.775.607	4 918 875	5 055 441	5 218 435	000 175 3
Funded by Acrearage Reserve		351,051	361,583	372,430	383,603	395,111	406,965	419.174	431 749	107 000	768 047
Funded by Other Agency Rev		443,232	456,529	470,225	484,332	498,862	513,828	529,242	545,120	561 473	578 318
Total		\$4,913,764	\$5,061,177	\$5,213,012	\$5,369,403	\$5,530,485	\$5,696,399	\$5,867,291	\$6,043,310	\$6,224,609	\$6,411,348
Capital Funding Sources											
Grants	S		,	, ss		•	or .	5			
Developer Contributions								,	,		
Rate Funding Minimum				٠	٠	٠					,
Expansion Escalated				,		,		. 9			
Total		\$0	\$0	\$0	\$0	\$0	0\$	80	\$0	\$0	. 05
Capital Funding Assumptions											
		•	*	•	•	•		,	,		,
Remaining Funding Needs											
Remaining Funding Needs	v	4,913,764 \$	5,061,177	\$ 5,213,012 \$	\$ 5,369,403 \$	5,530,485 \$	\$ 666,369,5	5,867,291 \$	6,043,310 \$	6.224.609 \$	6 411 348
Rate Funded (PAYGO)			5,061,177	5,213,012	5,369,403	5.530.485	5.696.399	5 867 291	6 043 310		6 411 34B
Reserve Funded		4,913,764	•	•		•	'			200	1
Use of Bond Proceeds			N.	9	•			£	-		,
Total		\$4,913,764	\$5,061,177	\$5,213,012	\$5,369,403	\$5,530,485	\$5,696,399	\$5,867,291	\$6,043,310	\$6,224,609	\$6,411,348

	æ	ı
	Dat	
	e	
te	tomer	ě
n Clemente	ust	
an C	er C	
ty of Sa	ate	ı
Cin	5	
	1	
¥	15	

Water Customer Data	ata															
	Number of	Equivolent														
	Accounts for	Capacity	行名を表													
Merer Size	sprvice charge	Factor	Tarcil TE	luly	August	September	October	November	December	Jamany	February	March	April	May	June	Total (MCF)
			Meter													
Svetam Total (Excludes Sira)	Accounts	AWWA Ratio	Equivalents													The state of the s
2/8"				777,377	276,948	284,182	252.217	223.526	230 326	171.969	192.691	204 019	745,977	767 543	777 477	2 954 202
3/4"		1.00	1				,				,					
1"	16,110	1.00	16,242	3	¥		9	,		94	3	3		Э		
11/2"	291	3.33	1,087				٠				,					
2"	701	5.33	3,376		•	,	٠	,	٠				٠		3.	٠
"m	18	11.67	198	Ö.	8.			9		33	i i	5			(9)	
44	14	21.00	315			,	ì		٠							٠
9	83	43.33	477													
Total	17,142		21,695	775,775	276,948	284,182	252,217	223,526	230,326	171,969	192,691	204,019	245,927	267,543	327,477	2,954,202
													and the second second	STATE OF THE PARTY		
			Meter													
	Accounts		Equivalents	Summer	Summer	Summer	Winter	Winter	Winter	Winter	Winter	Winter	Summer	Summer	Summer	Total (HCF)
Single Family Residential	8,797		8,807	87,602	88,078	87,356	78,774	71,178	75,317	62,768	66,229	68,252	78,951	79,501	95,110	939,116
Single Family Residential - Large Lot			3,552	56,476	56,174	54,998	49,040	42,755	41,531	31,758	36,799	37,312	46,814	48,333	60,406	562,396
Multi Family Residential - Mastered Met-			2,898	40,438	38,717	39,474	34,223	32,476	36,306	34,582	33,044	35,763	36,294	33,912	40,103	435,332
Multi Family Residential - Ind Meter	1,904		1,939	8,620	8,414	8,248	7,584	6,934	8,333	8,246	7,945	7,890	8,333	7,869	3,647	97,063
Commercial Potable	881		2,577	29,785	30,189	30,402	27,305	25,351	26,732	23,193	24,086	27,001	28,565	27,741	30,594	330,944
Irrigation Potable	386		1,671	48,041	49,816	47,138	42,318	34,702	30,699	8,845	17,613	19,666	29,298	44,442	55,334	427,912
Non-Potable*	27		250													
Class #8			*	*	×	٠	٠		×			ж	18	æ	3	ii.
Class #9			•	· ·	*	1	٠	•	э	9	77		٠	(20)	(0)	
Total	17,142		21,695	270,962	271,388	267,616	239,244	213,396	218.918	169,392	185,716	195,884	228,255	241.798	290,194	2.792.763
														Trumple benefit to the state of		
Allocation & Peaking Factors	% of Accounts	% of MEUs	% of Usage	Incremental Max (Max - Min) WQA Usage		Incremental Max (Max - Winter)	Summer	Summer Peak Weighted	Max Peak Weighted	Min Peak	Avg	Summer Peak	Max Peak	Weighted		
Single Family Residential	51%	41%	34%	26%	2	28%	33%	0.33	0.33	0.80	8	1.10	1.22	3,815,908		
Single Family Residential - Large Lot	20%	16%	23%	23%	19%	24%	21%	0.20	0.21	0.68	1.00	1.16	1.29	2,338,395		
Multi Family Residential - Mastered Met-	10%	13%	15%	%9	18%	7%	15%	0.15	0.14	06.0	1.00	1.06	1.11	1,719,353		
Multi Family Residential - Ind Meter	11%	%6	3%	1%	4%	1%	3%	0.03	0.03	0.86	1.00	1.04	1.07	376,126		
Commercial Potable	5%	12%	12%	6%	13%	%9	11%	0.11	0.11	0.84	1.00	1.07	1.11	1,303,045		
Irrigation Potable	2%	8%	13%	37%	8%	34%	17%	0.18	0.19	0.25	1.00	1.34	1.55	1,894,607		
Non-Potable*	950	1%	%0	960	ė.		•		*1		e:	i.				
Class #8	%D	%0	960	%0			٠	×		*	×	×		×		
Class #9	%0	%0	960	5%0	9						¥	· ·		a		
Weighted HCF					1,991,688		2,792,763	3,176,634	3,486,348							

		EYE 2018	FYE 2019	0606 ±X=	LOUE SUE	EVE 3000	PLOT APAS					
Cash Flow test						TANK THE PARTY OF	F15 4043	F1E 2024	FYE 2025	FYF 2026	FYE 2027	FYE 2028
Operating Revenues			The state of the s		THE RESIDENCE OF THE PARTY OF T		T I II JANUAR LAND AND AND AND AND AND AND AND AND AND	And the second second second second second second		The state of the s	And the second s	
Total Water Sales	v	15,456,548 \$	17,311,333 \$	18,869,353 \$	\$ 562,567	21,184,623 \$	21,608,315 \$	22,040,482 \$	22,481,291 \$	22.930.917 \$	23 389 535	3CF 728 FC
lotal Other Revenues		1,617,500	1,968,000	1,968,000	1,618,000	1,618,000	1,618,000					1 618 000
Total Operating Revenues	Ş	17,074,048 \$	19,279,333 \$	20,837,353 \$	22,185,595 \$	22,802,623 \$	23,226,315 \$	23,658,482 \$	24.099.291 \$	24 548 917 \$	25 007 525 6	25 475 37
Expenses						B .		И	1	ל ודניפוניני	¢ ccc, 100,e2	975,014,02
Operating expenses:												
461 Water Administration		\$1,740,200	\$1,793,000	\$1,846,000	\$1,901,000	\$1.958,000	52.016.000	\$2,076,000	000 751 63	ממט ומר רי		
462 Water Production		13,000,216	13,129,368	13,257,411	13,417,411	13 587 411	13 753 711	11,000 61	14 110 411	000,102,24	52,266,000	\$2,334,000
463 Transmission & Distribution		4,085,470	4,209,000	4.335,000	4 465 000	4 600 000	000 857 6	114,626,61	14,110,411	14,295,411	14,487,405	14,685,401
464 Water Conservation		247.910	605.000	613 000	000 172	ממט פצנ	000,557,7	000,000,4	2,025,000	5,177,000	5,332,000	5,492,000
465 Water Reclamation				2001010	7,1,000	000'677	787,000	795,000	303,000	311,000	319,000	329,000
Total Other Expenses		37,126	47,467	54,355	58,283	62.216	56.308	68 435	70.611	, ,		
Total Operating Expenditures	\$	19,110,921 \$	19,783,835 \$	20.105.766 \$	20 112 693 \$	20 481 626 \$	20 860 718 6	21 240 045 5	2 10,07	12,021	6/0,67	065'//
						Ħ	3	1		2 103,000,33	¢ +0+'2'+'77	16//116/77
Total Expenditures for Cash Flow Test	S	19.110.921 \$	19 783 835 \$	20 105 766 \$	20112 603 €	\$ 202.000.00		- 1			- 1	
Cash Flow Surplus (Deficit)	-	, 1120 320 23		- 11	- 11	- 18		21,248,845 S	21,647,021 \$	22,058,231 \$	22,479,484 \$	22,917,791
(house) radius as a second	^	(2,035,874) \$	\$ (204,502)	731,588 \$	2,072,902 \$	2,320,997 \$	2,365,597 \$	2,409,636 \$	2,452,270 \$	2,490,686 \$	2,528,051 \$	2,557,535
Debt Coverage Test												
Debt Coverage Revenues	s	17,074,048 \$	19,279,333 \$	20,837,353 \$	22,185,595 \$	22,802,623 \$	23,226,315 \$	23,658,482 \$	24,099,291 \$	24,548,917 \$	25.007.535 \$	25.475.376
Expenditures												
Operating Expenditures	s	18,210,318 \$	18,883,232 \$	19,205,164 \$	19,212,091 5	19.581.024 \$	2 911 096 01	20 348 244 C	2 01746 419 5	2 013 531 16	2 100 073 10	00. 110.00
Less: Depreciation	s	(2,748,980) \$	(2,831,000) \$			\$ (000 260 E)		_				22,017,183
Total Debt Service		500,603	900,603	900,602	900.602	900 602	209 006	900,502,		\$ (000,184,5)	\$ (000,686,6)	(3,693,000)
Coverage Requirement (Target)		450,302	450,302	450,301	450,301	450,301	450,301	450,301	450,301	450,301	450,302	450,301
Total Expenditures		3 EAC C19 3F	17 403 135 6	1		1			- 1	- 1		
	*	- 8	403,130	T/,640,067	1,559,994 \$	17,838,927 \$	18,125,019 \$	18,417,147 \$	18,717,322 \$	19,027,532 \$	19,344,786 \$	19,675,092
Bond Coverage Surplus (Deficit)	s	261,805 \$	1,876,197 \$	3.197.287 \$	4 675 601 \$	4 963 696 ¢	5 101 305 ¢	7 200 140 2	4 000	4 100 101		
									7 48 48 4	5 57 3R5 S		VEC 008 5

		FYE 2018	FYE 2019	FYE 2020	FYE 2021	EYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027	FYE ZUZE
Revenue Requirement Calculation												
Surplus / (Shortfall) - Pre Increase	v	(2,036,874) \$	(504,502) \$	731,588 \$		2,320,997 \$	2,365,597 \$	2,409,636 \$	2,452,270 \$	2,490,686 \$	2,528,051 \$	
	Nee	Need Cash Flow	Need Cash Flow	Surplus	Surplus	Surplus	Surplus	sarblas	Surpius	surplus	surpius	Surplus
Month of Revenue Adjustment		January	January	January	January	January	January	January	January	January	January	January
Pre-Increase Rate Revenue	10	17.074,048 \$	19,279,333 \$	20,837,353 \$	22,185,595 \$	22,802,623 \$	23,226,315 5	23,658,482 \$	\$ 162'660'52	24,548,917 \$	25,007,535 \$	25,475,326
Calculated Revenue Increase		27.0%	6.0%	950.0	0.0%	%0:0	9,00	%0.0	0.0%	0.0%	%0:0	%0.0
Revenue Increase Override	Ц	12%	%6	%6	3%	2%	2%	2%	25%	2%	2%	2%
Utilized Revenue Increase		12.0%	%0.6	9.0%	3.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Cumulative Rate Increase (%)			366	1945	32%	2850	27%	*0E	32%	32.2	66 60 60	17.0%
Resulting Cash Flows												The same and a same and a same and
Rate Revenues before revenue adjustment Revenues from revenue adjustment	s	15,456,548 \$	17,311,333 \$	18,869,353 \$	20,567,595 \$	21,184,623 \$	21,608,315 \$ 432,166	22,040,482 \$	22,481,291 \$	22,930,917 \$	23,389,535 \$	23,857,326
Less: Revenue increase delay		(927,393)	(779,010)	(849,121)	(308,514)	(211,846)	(216,083)	(220,405)	(224,813)	(229,309)	(233,895)	(238,573)
Less: Expenditures (from cash flow)	s	\$ (15,110,921)	13	(20,105,766) \$	\$ (50,112,693) \$	(20,481,626) \$	(20,860,718) \$	(21,248,846) \$	(21,647,021) \$	(22,058,231) \$	(22,479,484) \$	(122,917,791)
Plus: Other Revenues	s	1,617,500 \$	1,968,000 \$	1,968,000 \$	1,618,000 \$	1,618,000 \$	1,618,000 \$	1,618,000 \$	1,618,000 \$	1,618,000 \$	1,618,000 \$	1,618,000
Cash Flow	s	\$ (1,109,481) \$	274,508 \$	1,580,708 \$	2,381,416 \$	2,532,843 \$	2,581,680 \$	2,630,041 \$	2,677,083 \$	\$ 566,617,2	2,761,947 \$	2,796,108
Operating Fund Taraet												
Debt Coverage Target		7.87x	4 45x	5.99	6. 98x	7,25x	1.40%	7.564	7.73%	7.89x	8 05v	S. 35
Rate Revenue	รา	16,383.940 \$	18,090,343 S	19,718,474 \$	20,876 109 \$	21,396,469 \$	21,824,399 5	37,260,887 \$	22,706,104 \$	23,160,276 \$	23.623,433	24,095,899
December of December of Printers of Street, St	- 51	27 311 333	18,869,353	20,567,595 5	21 184 623 5	21 608 315 5	22,049,482 5	22,481,291 \$	22,930,917 8	23,389,535	23.857.326 \$	24 334,473

		THE RESIDENCE OF THE PARTY OF T		Construction of the latest and the l	Customer	Capacity	Base	Peck	Recycled	Pass Through	As All Other
Customer Only	Costs that are common to all accounts	all accounts			100%						%0
Capacity Only	Costs that Vary based on demand or engineering metrics	mand or engineering meti	1105			100%					%0
Deat Only	Water costs that are common across an unit of demand	on across an unit of demon	ממ				100%				%0
Recycled Only	Cotto character all relative to the Beautiful And Market	the Bearing Water						100%			%
System Peaking	Costs that are common to Bose/Peak, allocated based on system use	ase/Peak, allocated based	ton system use			7605	79 107	700 9	2001		8 8
Fixed	Fixed costs that provide both account and capacity benefit	h account and capacity be	nefit		100%	%0		2000			8 8
Capacity / Peaking	Costs related to peaking (capacity and demond.	spacity and demand)				20%	43.1%	6.9%			2
Conservation	Costs allocated to accounts (general benefit) and Peak (targeted use)	(general benefit) and Peak	k (targeted use)		%0	1		100%			
Purchased Water	Purchased water cost to be decoupled	decoupled								100%	
See As All Others	Catch all basis that uses the Weighted average of the	s of G&A line-item costs	Osts of the custom allocation		794,	50%	000				%0
Reculting Allocation			TO THE THE PERSON OF THE PERSO		RIT	R	20%				%5
Aesuling Allocation					%6	23%	19%	%9	%0	43%	
Existing Allocation	calculated from Revenue line-Items. Split 50/50		between components		%6	19%	24%	2%	%D	43%	
	2018	5 Year Average	10 Year Average	Allocation Bertie	Customer	Caparite	Beech	Pazel	Saverlad	P Th.	(= .
Expenses						(includes		400			
Operating expenses:											
461 Water Administration	\$ 1,740,200 \$	1,847,640 \$	1,993,420	Fixed	\$ 1,847,640 \$						
462 Water Production	5,048,008	5,359,402	5,786,301	Capacity / Peaking		2,679,701	2,309,884	369,816			
Purchased Water	7,952,208	7,917,961	7,910,085	Purchased Water	,			•	1	7,917,961	
465 Hansmission & Distribution	4,085,470	4,338,894	4,684,747	Capacity / Peaking		2,169,447	1,870,049	299,398		t	
464 Water Conservation	247,910	403,182	353,091	Conservation				403,182			
465 Water Reciamation Total Other Expenses	301.00	. 68	075 13	Recycled Only	, 00	1					
	27110	_	01770		31,863			- 1			
Total operating expenditures	\$ 19,110,921 \$	19,918,968 \$	20,788,914		\$ 1,899,529 \$	4,849,148 \$	4,179,934 \$	1,072,396 \$	\$.	7,917,961 \$	ACTURE DE CANCES
Other Revenues											
Water Acreage Fees	(1,000)	(1,000)	(1,000)	As All Others	\$ (174) \$	(444) \$	(382) \$	•		•	
M.W.D. Reclaimed Water Credit	•			Recycled Only						×	
Late Payment Charges	(300,000)	(300,000)	(300,000)	As All Others	(52,144)	(133,113)	(114,743)		٠		
Excess Water Use Penalty	٠	٠	•	As All Others	٠	•	· C	£	ť	e	
Effluent Water Sales	•	,		Recycled Only	•		•	10	٠	100	
Investment Earnings	(130,000)	(130,000)	(130,000)	As All Others	(22,596)	(57,682)	(49,722)			e	,
Other Revenues, Total	(927,500)	(927,500)	(927,500)	As All Others	(161,211)	(411,542)	(354,747)	3			
Transfer From General Fund		•		Ac All Others			•	်) •	,		
Transfer From Water Conservation Fun		i a•		As All Others	•	•		e ()•		•	
Transfer From Sewer Fund				As All Others	Ŷ	a	*	a	,		
	(000 00)	1000,001	1000 087	or all Others	(6.06.9)	1917 711	1000 31/		3	30	
Mater Application Con	(000,24)	(000,04)	(000,04)	Ac All Others	(11 200)	(17, 041)	(17,237)	0. 11	0.0	G 7)	
water Application ree	(000,00)	(000,50)	(42,000)	S AL CHES	(962,11)	(1+0'07)	(100,42)				
Backnow Testing Admin rees	(42,000)	(42,000)	(42,000)	As All Others	(DDC, 1)	(050'07)	(120,04)				
Turn On (Bergmertion See	(15,000)	(15,000)	(15,000)	As All Others	(2,607)	(6,656)	(5,737)			c •	
Water Posting Fee	(50,000)	(50,000)	(50,000)	As All Others	(8 691)	(22,186)	(19.124)				
Meter Installation Fees	(30.000)	(30,000)	(30,000)	As All Others	(5,214)	(13,311)	(11,474)	. 3			
Exemption Application Fees	(2,000)	(2,000)	(2,000)	As All Others	(348)	(887)	(765)				
Total Other Revenues	\$ (1,617,500) \$	(1,617,500) \$	(1,617,500)		\$ (281,142) \$	(717,703) \$	(618,655) \$	\$		•	
Total Rate Revenue to be Collected	\$ 17,493,421 \$	18,301,468 \$	19,171,414		\$ 1,618,388 \$	4,131,445 \$	3,561,278 \$	1,072,396 \$		7,917,961 \$	·
								•			

	D		FNEIGOZE	1	VE 2017	FYE 2018	FYE 2019	61	FYE 2020	FYE 2021		FYE 2022	FYE 2023	023	FYE 2024		FYE 2025	FYE 2026	26	FYE 2027	227
Number of Accounts		Excludes Fire	17,539		17,539	17,526	17	17,515	17,504		17,504	17,504	П	17,504	17,504	504	17,504	17	17,504	1.	17,504
Number of Meter Equivalents		Excludes Fire	23,664		23,664	23,664	23	23,664	23,664		23,664	23,664	64	23,664	23,664	564	23,664	23	23,664	7	23,664
Customer Revenue to Recover					S	1,458,726	\$ 1,704	1,704,965	\$ 1,974,013	S	2,070,184 \$	2,136,221	\$ 2,20	2,203,579 \$	\$ 2,272,284	284 \$	2,342,364	\$ 2,413,844	,844 \$	2,486	2,486,912
Capacity Revenue to Recover		1,00%	X	w	341,328 \$	3,341,731	\$ 3,90	3,905,829	\$ 4,522,178	4	4,742,492 \$	4,893,773	\$ 5,04	5,048,081 \$	5,205,475	475 \$	5,366,016	\$ 5,529,769	\$ 692'	, 5,69	5,697,155
Monthly Component Charge per Account	ount				S			8.11	\$ 9.40	s	9.86 \$	10.17	s	10.49 \$		10.82 \$	11.15	\$ 1	11.49 \$		11.84
Monthly Component Charge per MEU	o.				₩.	11.77	*	13.75	\$ 15.92	s	16.70 \$	17.23		17.78 \$	18.	18.33 \$	18.90	\$	19.47 \$		20.06
Meter Size Me	Meter Ratios																				
3/4"	1.00	S	16.81	S	17.48 \$	18.71	5	21.87	\$ 25.33	\$	26.56 \$	27.41	ş	28.27 \$		29.15 \$	30.05	S	30.97 \$	\$	31.91
1"	1.00	\$	16.81	S	17.48	\$18.71	\$	\$21.87	\$25.33		\$26.56	\$27.41		28.27	29	29.15	30.05	m	30.97	-1	31.91
1 1/2"	3.33		37.80		39.31	46.17	-,	53.97	62.49		65.53	67.62		69.75	71.	71.93	74.15	7	76.41	ε.	78.72
2"	5.33		56.48		58.73	69.70	٠,	81.47	94.34		98.93	102.09	-1	105.31	108.59	.59	111.94	11	115.35	1	118.85
3"	11.67		109.77		114.16	144.23	17	168.59	195.19		204.70	211.23	. 4	217.89	224,69	69'	231.62	23	238.68	2,	245.91
4"	21.00		165.82		172,45	254.07	22	56.962	343.83		860.58	372.08	.10	183.81	395.78	.78	407.98	42	420.43	4	433.16
9	43.33		318.19		330,91	516.89	9	504.14	699.48		33.56	756.96	4.70	780.83	805.17	117	830.01	38	855.34	ωí	881.23
evenue Check		事業をなる																			
Meter Size Meter	Meter Equivalents	Accounts																			
3/4"	1.00	\$	E	s	vs-	•	\$		•	ş	5	•	·s	·	10	s,		s	,	ş	ĸ
1,	1.00	16,191	3,266,049		3,396,224	3,635,203	4,24	4,249,166	4,921,416		5,160,396	5,325,544	5,45	5,492,635	5,663,612	612	5,838,475	6,017,223	,223	6,19	5,199,858
1 1/2"	3.33	349	158,306		164,630	193,360	22	226,026	261,708		274,440	283,193	25	292,113	301,243	243	310,540	320	320,005	32.	329,679
2"	5.33	937	635,061		660,360	783,707	916	916,049	1,060,759		1,112,369	1,147,900	1,18	1,184,106	1,220,986	986	1,258,653	1,296,995	5,995	1,33	,336,349
3,	11.67	30	39,517		41,098	51,923	9	60,692	70,268		73,692	76,043		78,440	80,888	888	83,383	89	85,925	Ø	88,528
4"	21.00	19	37,807		39,319	57,928	ú	67,707	78,393		82,212	84,834		87,509	90,238	238	93,019	6	95,858	6	98,760
9	43.33	13	49,638		51,622	80,635	6	94,246	109,119			118,086	1.	121,809	125,607	1	129,482	133	133,433	13	137,472
			\$4,186,378		\$4,353,253	\$4,802,756	\$5,61	\$5,613,886	\$6,501,664		\$6,817,544	\$7,035,599	\$7,2	\$7,256,612	\$7,482,573		\$7,713,552	\$7,949,440	9,440	\$8,15	\$8,190,646
		Difference ave to Rounding	бирипо,		5362,771.06	\$2,299	vi	53,092	\$5,473		54,868	\$5,605		54,952	54,814	814	55,173	ŭi.	55,827	W	56,580
		Revenue @	Revenue @ existing rates			\$4,353,253	\$4,353,253	3,253	\$4,353,253		\$4,353,253	\$4,353,253	\$4,3	\$4,353,253	\$4,353,253		\$4,353,253	\$4,353,253	1,253	\$4,353,253	3,25
	Rei	Revenue difference from Budgetted	on Budgetted			\$34,453															

\$4.61

\$4.57

108,883

106,748

556,286

1.463,032

1,100,355 1,463,032 1.98 0.20 2.63

1.94 0.20 2.63

300 300 0%

100% 0% 0%

556,286

556,286

4.81

S

4.77

30%

30%

1,209,314 518,277

717,486

4,543,564

703,418

1,727,591 3,417,242 4,543,564

1,727,591

1.39

1.94 1.36 2.63

Commodity Rate Design	tate Design						2						
Commercial Potable		FYE 2017	FYE	E 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027
Demand (ccf)		346,130	35	355,895	355,895	355,895	355,895	355,895	355,895	355,895	355,895	355,895	355,895
Base Revenue to Recover		5 1,384,518	\$ 43	435,395 \$	\$ 168,891	\$ 99,196 \$	617,900 \$	637,611 \$	650,363 \$	663,371 \$	676,638 \$	690,171 \$	703,974
Peak Revenue to Recover				48,884 \$	57,136 \$	66,153 \$	\$ 375 \$	-	73,020 \$	74,481 \$	\$ 076,27	77,490 \$	79,039
MWVDOC Revenue (check)				936,004 \$		\$ 100'986		936,004 \$	936,004 \$	936,004 5	936,004 \$	936,004 \$	936,004
Base Rate (\$/ccf)			S	1.23 \$	1.43 \$	1.66 \$		1.80 \$		1.87 \$	1.91 \$		1.98
Peak Rate (\$/ccf)			s	0.14 \$	0.17 \$	0.19 \$	0.20	0.21 \$	0.21 \$	0.21 \$	0.22 \$	0.22 \$	0.23
MWDOC Blended Rate (\$/ccf)			S	2.63 \$		2.63 \$		2.63 \$	2.63 \$	2.63 \$	2.63 \$	2.63 \$	2.63
Tier 1	% Demand	100%		100%	100%	.100%	100%	100%	100%	100%	100%	100%	100%
Tier 1	p.e.	346,130	35	355,895	355,895	355,895	355,895	355,895	355,895	355,895	355,895	355,895	355,895
Tier Tier 1		\$4.00	s	4.00 \$	4.23 \$	4.48 \$	4.57 \$	4.64 \$	4.67 \$	4.71 \$	4.76 \$	4.79 \$	4.84
Irrigation Potable													
Demand (ccf)	The same of the sa	392,239	39	390,660	379,440	368,220	368,220	368,220	368,220	368,220	368,220	368,220	368,220
Base Revenue to Recover		5 1,432,905		477,926 \$	558,602 \$	646,750 \$	678,259 \$	\$ 268,669	713,893 \$	728,171 \$			772,741
Peak Revenue to Recover			\$ 29	\$ 021,320 \$	340,496 \$	394,227 \$	413,433 \$	426,621 \$	435,154 \$	443,857 \$	452,734 \$	461,789 \$	471,024
MWDOC Revenue (check)				1,027,436 \$	\$ 726,766	968,419 \$	968,419 \$	\$ 625,419 \$	968,419 \$	368,419 \$	968,419 \$		968,419
Base Rate (\$/ccf)			v,										2.10
Peak Rate (\$/ccf)			S	0.75 \$	\$ 06.0	1.08 \$	1.13 \$	1.16 \$	1.19 \$	1.21 \$	1.23 \$	1.26 \$	1.28
MWDOC Blended Rate (\$/ccf)			s	2.63 \$	2.63 \$	2.63 \$	2.63 \$	2.63 \$	2.63 \$	2.63 \$	2.63 \$	2.63	2.63
Tier	% Demand												
Tier 1		%29	100%		100%	100%	100%	100%	100%	100%	100%	100%	%00T
Tier 3		4%	5		%0	%0	%0	%0	%0	%0	%0	%0	%0
Ter	a 0												
Tier 1	%0	263,153	35	390,660	379,440	368,220	368,220	368,220	368,220	368,220	368,220	368,220	368,220
Tier 2	**	114,929						•					ı
Tier 3	%0	14,157		ř		6	*0						
Tier			3										10.9
Tier 1		\$ 2.86	s	4.61 \$	5.01 \$	5.47 \$	5.61 \$	5.70 \$	5.76 \$	5.82 \$	5.88 \$	\$ 5.95 \$	6.01
Tier 3		10.06											

Recycled Water - Operating Budget	perating B	udget Escalation Yar's	90		Budget		Forecosted>									
	FYE 2018	Locats 16. 1	100	+ × variable	à	EVE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022	£4£ 2023	FYE 2024	1YE 2025	F18 3022	FYE 2027	8000 345
Revenues RW Revenues	Increases removed															
M.W.D. Reclaimed Water Credit	175,000	No Inflation			a	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000
Effluent Water Sales	1,387,360	No Inflation			1,38	1,387,360	1,579,298	1,741,457	1,918,830	1,983,394	2,027,806	2,073,188	1,119,521	2,166,823	2,215,116	2,264,420
Total RW Revenues	1 562 350	includes rate adjustments							58,283	62,216	- 1	68,435	10,611	72,821	620'52	77.390
	OCC 70C'T				5 1,59	1,599,486 5	1,801,765 \$	1,970,812 \$	2,152,113 \$	2,220,609 \$	2,269,113 \$	2,316,624 \$	2,365,131 \$	2,414,644 \$	2,465,195 \$	2,516,810
Expenses 465 Water Reclamation																
Personnel	\$399,110	Labor 0%	2001	20	36	399,110	411,000 \$	423,000 \$	436,000 \$	449,000 \$	462,000 \$	476.000 \$	490.000 \$	505,000 5	520.000 \$	536 000
Supplies	\$171,700	Operations 045	100%	9%0	1	171,700	177,000	182,000	187,000	193,000	199,000			217,000	224,000	231,000
Contractual Services	\$306,500	Operations	50%	30%	35	306,500	316,000	325,000	335,000	345,000	355,000	366.000	377,000	388,000	400,000	412,000
Other Charges	\$47,250	Construction / Capital 04:	100%	260	4	47,250	69,000	20,000	52,000	54,000	26,000	58,000	000'09	62,000	64,000	000'99
Interdepartmental Charges	282,440	Operations	100%	90%		82,440	65,000	88,000	91,000	94,000	97,000	100,000	103,000	106,000	109,000	112,000
Total 465 Water Reclamation \$	1,007,000		85%	% 15%	\$ 1,00	\$ 000'20	\$ 1,007,000 \$ 1,038,000 \$	1,068,000 \$	1,101,000 \$		1,135,000 \$ 1,169,000 \$	1,205,000 \$	1,241,000 \$	1,278,000 \$	1,317,000 \$	1,357,000
Other Expenses																
Water Fund Loan Principal	608,720	Debt Shert-	100%	958	28	35,616	595,616	608,719	622.111	635.797	649.785	664 080	678 690	169 699	708 891	278 857
Water Fund Loan Interest	291,880	Debr Sheer	100%	200	36	304,587	304,987	291,883	278,491	264,805	250,817	236,522	221,912	206,981	191,722	176,126
Rate Funded Capital		Funding & CIP	1005	86							25					
Debt Funded Capital		400		200												
(New Debt Service)		-PEGI 20051-	100%										,			
Total Other Expenses \$	900,600		100%	% 0%	s	900,603 \$	\$ 609'006	900,602 \$	900,602 \$	900,602 \$	900,602 \$	900,602 \$	900,602 \$	900,602 \$	\$ 609,006	900,602
	1000															
Change in Net Assets	(345,240)		92%	% 8%	S (30	(308,117) \$	(136,838) \$	2,210 \$	150,511 \$	185,007 \$	199,511 \$	211,022 \$	223 529 5	2 6 040 8	2 692 666	259 20R

ע
Ū
Ū
5
29
5
5

		FYE 2018	FYE 2019	FYE 2020	- N - 0.2	7707	F7E 2023	FYE 2024	E 7 0 7 0 1 0	FTE ZUZO	FYL 2027	2707 314
Cash Flow Test												
Operating Revenues Total RW Revenues	s	1,599,486 \$	1,801,765 \$	1,970,812 \$	2,152,113 \$	2,220,609 \$	2,269,113 \$	2,316,624 \$	2,365,131 \$	2,414,644 \$	2,465,195 \$	2,516,810
Total Operating Revenues	S			1 1	1 1							2,516,810
Expenses (Operating) 465 Water Reclamation		51 007 000	\$1.038.000	51.068.000	91 101 100	51 135 000	000 691 15	51 205 000	\$1.241.000	000 822 15	51 317 000	91 357 000
Other Expenses		609,006	609,006	900,602	900,602	900,602	900,602	900,602	209'006	900,602	609'006	900,602
Total Operating Expenditures	\$	1,907,603 \$	1,938,603 \$	1,968,602 \$	2,001,602 \$	\$ 2092'607	2,069,602 \$	2,105,602 \$	2,141,602 \$	2,178,602 \$	2,217,603 \$	2,257,602
Total Expenditures for Cash Flow Test	S	\$ 609'206'1	1,938,603 \$	1,968,602 \$	2,001,602 \$	2,035,602 \$	2,069,602 \$	2,105,602 \$	2,141,602 \$	2,178,602 \$	2,217,603 \$	2,257,602
Cash Flow Surplus (Deficit)	\$				1 11			1 1	1 1	1 1		259,208
Debt Coverage Test												
Debt Coverage Revenues	s	1,599,486 \$	1,801,765 \$	1,970,812 \$	2,152,113 \$	2,220,609 \$	2,269,113 \$	2,316,624 \$	2,365,131 \$	2,414,644 \$	2,465,195 \$	2,516,810
Expenditures												
Operating Expenditures	\$	1,007,000 \$		1,068,000 \$	1,101,000 \$			1,205,000 \$				1,357,000
Less: Depreciation	s		(38,250) \$	(38,250) \$	(38,250) \$	(38,250) \$	(38,250) \$		(38,250) \$	(38,250) \$	(38,250) \$	(38,250)
Total Debt Service		900,603	900,603	900,602	900,602	900,602	900,602	900,602	900,602	900,602	900,603	209'006
Total Expanditures	v	2 319 655 6	2 350 655 6	2 220 652 ¢	450,301	3 447 653 6	450,501	450,501	2 553 553 5	2 590,501	450,302	2 660 663
	Ċ	- 1				1			1			2,009,00
Bond Coverage Surplus (Deficit)	\$	(720,169) \$	(548,889) \$	(409,841) \$	(261,540) \$	(227,044) \$	(212,540) \$	\$ (201,029)	(188,522) \$	\$ (600,921)	(164,460) \$	(152,843)
Pre-adjustment Coverage		0.70%	6.39x	1,047	1.312	1.25x	1.26x	1.25x	1,24x	1.30x	1.324	1.337
Revenue Requirement Calculation												
Surplus / (Shortfall) - Pre Increase	s	\$ (69	(68	=	=	_	5,	6	~	6	=	(152,843)
	Neev	Need Additional Na	Need Additional Ne	Neca Additional Ne	Need Aaditoonal Ne	Need Additional Ne	Need Additional N	Need Additional Ne	Need Additional Ne	Need Additional Ne	Need Additional Ne	Need Additional
Month of Revenue Adjustment		familiary	lanian	Shusty	January	January	January	January	January	January	fannary	Varinel
Control of the Contro	1	Too do	2 235 100 1	1.070.013 €	3 611 631 6	2 202 000	3 350 (+3	3 200 234 6	2 121 330 6	3 414 644 6	3 155 196	019 213 4
Calculated Revenue Increase							21.0%					14.0%
Revenue Increase Override		12%	- %6	966	3%	2%	2%	2%	2%	2%	2%	2%
Utilized Revenue Increase		12.0%	9.0%	9.0%	3.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Cumulative Rate Increase (%)			486	19%	22%	7537	27%	303E	328	35%	95 85 87	Silt
Recycled Water Rate	\$	2.38 \$	2.66 \$	2.87 \$	3.11 \$	3.21 \$	3.29 \$	3.36 \$	3.44 \$	3.51 \$	3.59 \$	3.67
Resulting Cash Flows				The state of the s		make the second second second	Comme Contract of Assessments	monthly resident to the second	***************************************			
Rate Revenues before revenue adjustment	s	1,599,486 \$	1,801,765 \$	1,970,812 \$	2,152,113 \$	2,220,609 \$	2,269,113 \$	2,316,624 \$	2,365,131 \$	2,414,644 \$	2,465,195 \$	2,516,810
Revenues from revenue adjustment		191,938	162,159	177,373	64,563	44,412	45,382	46,332	47,303	48,293	49,304	50,336
Less: Revenue Increase delay Less: Expenditures (from cash flow)	v	(95,969)	(81,0/9)	(38,687)	(2 001 602) \$	(2035.602)	(2.069.602)	(2.105.602) \$	(2.141.602) \$	(2.178.602) \$	(2.217,603) \$	(2,257,602)
Cash Flow	·				1 1			1	1 1	1 1		284,376
Operating Fund Torget												900000
Debt Coverage Target												1 35×
Rote Revenue	va			2,059,499 5		2,242,815 5	2,291,805 \$	2,339,790 5	2,358,752	2,438,790 5	2,439,847 5	2,541,978
Revenue Requirement (generated)	s.	1,283,403 5	1,470,793 \$	1,647,448 5	2,772,344 5	1,830,764 5	1,879,754 \$	1,927,739 \$		2,026,739 \$	2,077,795	775,927

City of San Clemente CY 2019 Pass Through Calculation

Line 7			FYE 2018
1	Water Demand w/ water loss (AF)		
2	Potable		7,513
3	Non Potable - existing		,,013
4	Non Potable - expanded (deducts from Potable)		
5	Available Water Supply by Sources (AF)		
6	Groundwater		400
7	MWDOC Blended		99,999
8	Existing RW		
9	Expanded RW		0
10	Water Supply to meet Water Demand (AF)		
11	Groundwater		400
12	MWDOC Blended		7,113
13	Existing Reclaimed Water		7,113
14	Expanded Reclaimed Water		0
			U
15	Water Supply Unit Costs (\$/AF)		
16	Groundwater	\$	151
17	MWDOC Blended (CY 2018)	۲	1,015
18	Reclaimed Water		1,013
19	MWD RTS		452,560
20	MWD Capacity		154,730
21	MWDOC Retail Meter Charge (CY 2018)		209,440
22	SCP O&M Surcharge		8.14
23	EOC Feed #2		4,000
	, 250, 351, 12		4,000
24	Water Supply Cost (\$)		
25	Fixed Cost		820,730
26	MWDOC Variable Cost		\$7,278,073
27	Groundwater		\$60,400
20	452 42546 000 00000 00000		
28	462-42610-000-00000 PURCHASED WATER		\$8,098,803
29	462-43330-000-00000 ELECTRICITY		\$60,400
		\$	1,164
30	CY 2019 Pass Through Calculation	\$	2.68



NOTICE TO PROPERTY OWNERS OF PUBLIC HEARING ON PROPOSED WATER RATES

Hearing Date & Time: NOVEMBER 7, 2017 6:00 PM

Hearing Location: City Council Chambers 100 Ave. Presidio, San Clemente, CA 92672

Why are you receiving this notice?

The City of San Clemente will hold a public hearing **November 7, 2017**, at **6:00 p.m.**, in the City Council Chambers located at 100 Ave. Presidio, San Clemente, to consider changes to the City's water rate structure, potential rate increases over a five-year period, implementation of wholesale water costs pass-through adjustments, and implementation of a "demand management rate" to offset revenue fluctuations during periods of reduced water demands (such as a prolonged drought) to stabilize City revenues so the City can continue to operate and maintain the City's water system. These rate changes, if approved, will take effect on January 1, 2018. This notice describes the reason for the new rates, how they were calculated, the amount of the proposed new rates, and how to file a protest to this proposed action.

WHAT DO WATER RATES FUND?

The City provides water service to over 17,500 customers (residential and commercial) within the city limits. The water utility must be financially self-sufficient. Monthly rates paid by users are the primary sources of revenue to water operations. All revenue generated from your utility bills is used to maintain and operate the water system; it is not used for other general governmental purposes. These revenues must meet costs such as purchased raw water, electricity, chemicals, maintenance, and salaries and benefits for utility enterprise staff.

REASON FOR THE PROPOSED WATER RATE INCREASES

The City is committed to providing the highest quality utility services at the lowest possible rates for our customers. A substantial portion of the City's costs to operate and maintain the water system are fixed, meaning the costs remain the same regardless of water consumption. With the recent drought and State mandated water conservation, the City has experienced declines in water demand (26% demand decrease in 2016 from the 10-year average), and, therefore reductions in water revenues. The City engaged Carollo Engineers (Carollo) to perform a comprehensive water Cost of Service Study ("Rate Study") to evaluate the infrastructure needs, programs, and operations and maintenance costs of the City's water services and the revenues necessary to recover those costs of service over the next five years (Fiscal Years Ending 2018 through 2022) in light of reduced water consumption. The City must receive sufficient revenue to recover current and projected costs of operations and maintenance for the water system, fund capital infrastructure improvements needed to repair and update the City's infrastructure system, maintain the operational and financial stability of the utility, comply with State mandated regulatory requirements, meet and comply with annual debt service requirements and debt service coverage ratios, and avoid operational deficits and depletion of reserves.

As detailed in the Rate Study, without increasing revenues and adjusting current water rates, the City is expected to experience a cash flow deficit that will not cover operating expenditures, thus the need to revise the City's existing water rate structure and increase rates. The proposed rate adjustments account for projected reductions in on-going water consumption, as well as provide the mechanism to implement a demand management charge (similar to a drought surcharge), if necessary, to ensure that there are stable revenues to fund water utility obligations, while continuing to supply safe and reliable water to City customers. Rates need to be adequate to recover the City's expenses, while ensuring that costs are equitably allocated, so that rates are fair and proportionate to the services received by the various customer classifications.

BASIS UPON WHICH THE PROPOSED WATER RATES & DROUGHT CHARGES WERE CALCULATED

The proposed rate increases were calculated based upon the Rate Study and the analysis in the Rate Study regarding the actual costs of operating the water utility, including meeting State and Federal mandates, providing safe and reliable drinking water to the entire City every day, meeting debt obligations, funding necessary capital improvements, and providing for infrastructure to treat, pipe, and pump water to customers. The Rate Study looked at these costs of service with the goal of achieving full cost recovery, revenue stabilization, and simplification of the rate structure where possible while proportionally allocating the costs of service amongst the City's customer classes in compliance with Proposition 218. To accomplish these objectives, Carollo incorporated the following components into its cost-of-service analysis and rate change recommendations:

- Utilize a pass-through approach, decoupling wholesale water supply costs from current rates, as authorized by Government Code section 53756, for imported water and operating costs from the Municipal Water District of Orange County (MWDOC) or other wholesale water suppliers and instead establish a pass-through charge for the wholesale water costs;
- Increase the fixed cost recovery percentage to more closely align with the City's fixed costs of service because the fixed portion of the City's current monthly revenue represents approximately 23% of total revenue collected, while the City's fixed water service costs amount to approximately 42% of the total water system expenses;
- Introduce "Demand Management Rates" into the water rate structure during periods of reduced demands or increased conservation to offset the City's associated loss of revenue and stabilize rates during such periods of significant water use reduction; and
- Establish water rates for a five-year plan.

The rate structure for the City's potable water (i.e., treated drinking water) service charges has four customer classes: single-family residential, multi-family residential, irrigation, and commercial. The rates are structured to proportionately allocate the costs of providing water service to each of the customer classes and to each parcel within each customer class. The proposed water rates are comprised of two components: a fixed charge and consumption-based usage charge, and are based on existing and projected revenue needs, taking into account projected water conservation estimates over the next few years. The rate structure has been refined to provide enhanced fixed cost recovery, respond to changes in customer demands, and better mirror the percentage of fixed expenditures.

Fixed Charge — The monthly fixed charge is based on the size of the water meter (in inches) serving a property and is
calculated to recover a portion of the water utility's annual fixed costs of providing water service, such as utilities,
equipment, materials, billing, collections, customer service, meter reading, and meter maintenance. A comparison of
the City's current fixed-charge and the proposed five-year schedule of fixed charge increases is provided in the following
table:

CURRENT AND PROPOSED MONTHLY FIXED CHARGE FOR POTABLE (Residential, Commercial Potable Irrigation) AND RECYCLED WATER METERS (\$/METER SIZE IN INCHES)

<u>Meter</u>	<u>Current</u>	<u>Rates</u>	<u>Rates</u>	<u>Rates</u>	<u>Rates</u>	Rates
<u>Size</u>	<u>Rates</u>	<u>effective</u> 1/1/2018	<u>effective</u> 1/1/2019	<u>effective</u> 1/1/2020	<u>effective</u> 1/1/2021	effective 1/1/2022
1"	\$17,48	\$18.71	\$21.87	\$25.33	\$26.56	\$27.41
1-1/2"	\$3 9 ,31	\$46,17	\$53. 9 7	\$62.49	\$65.53	\$67.72
2"	\$58.73	\$69.70	\$81.47	\$94.34	\$98.93	\$102.09
3"	\$114.16	\$144,23	\$168.59	\$195.19	\$204.70	\$211.23
4"	\$172.45	\$254,07	\$296.96	\$343,83	\$360.58	\$372.08
6"	\$330.91	\$516,89	\$604.14	\$699.48	\$733.56	\$756.96

• Consumption-Based Rate (Volumetric or Commodity Rate) — Based on reductions in water demands, the City's desire to simplify the rate structure, and the results of the Rate Study, the City is proposing to (1) eliminate seasonal rates and transition single-family residential (SFR), multi-family residential (MFR), and potable irrigation water customers from a three tier to a uniform rate structure; and (2) continue to apply a uniform rate to commercial water customers. The commodity rate imposes a uniform rate per unit of water by customer classification, with one unit equal to one hundred cubic feet ("ccf") or 748 gallons of water. The consumption-based rate takes into account base costs (including baseline supplies, treatment, distribution, and storage, up to a level that meets the City's baseline demands throughout the year) and peaking costs (i.e., meeting peak, summer water demands and conservation costs).

The proposed monthly rates and the effective implementation dates are set forth below following the explanation of the Wholesale Water Supply Pass-Through Adjustments, consistent with the Rate Study recommendations. If adopted, the City Council may increase rates each year up to the amounts shown. However, the City Council may also set rates at a lesser amount, depending upon water utility revenue requirements. A full copy of Carollo's 2017 Rate Study is available on the City's website at http://san-clemente.org/.

Future Pass Through Adjustments for Wholesale Water Supply Charges

To avoid future operational deficits, depletion of reserves, increase cost recovery, and maintain more accurate rates, the Rate Study recommends decoupling the wholesale water costs from the existing Commodity Charge, passing through to its water service customers any future wholesale water supply charges and any rate increases to any existing wholesale water supply charge, including imported water charges, that are imposed on the City by MWDOC or other wholesale water suppliers. Any increase in the water service fees due to wholesale water supply pass through adjustments would impact the Commodity Charge rate. If approved by the City Council, any increase to the rates as a result of pass through adjustments may be imposed effective January 1, 2018, and each year thereafter, through and including January 1, 2022. However, in no event will water rates be increased in any fiscal year as a result of Pass Through Adjustment by more than the cost of providing water service. The pass-through cost based on current wholesale water supply costs would be calculated as follows:

$$Pass Through = \frac{Total \ Water \ Cost}{Forecasted \ Demand} = \frac{\$8.10 \ Million}{6,957 \ Acre \ Feet} = \frac{\$1,164}{Acre \ Feet} = \$2.68 \ per \ ccf$$

Proposed Commodity Rates with Estimated Wholesale Water Supply Pass-Through Charge

CURRENT AND PROPOSED CONSUMPTION-BASED/COMMODITY RATES FOR POTABLE WATER CUSTOMERS

\$ per CCF (hundred cubic feet; 1 CCF = 748 gallons)

<u>Customer Class</u>	<u>Current</u> <u>Rates</u>	Rates effective 1/1/2018	Rates effective 1/1/2019	Rates effective 1/1/2020	Rates effective 1/1/2021	Rates effective 1/1/2022
Single-Family Residential						
[A] Total Base & Peak Charge		\$1.49	\$1.74	\$2.01	\$2.11	\$2.17
[B] Wholesale Pass-through		\$2,68	\$2.68	\$2.68	\$2,68	\$2.68
SFR Uniform Rate [A] + [B]	N/A	\$4,17	\$4.42	\$4.69	\$4.79	\$4,8 5
Multi-Family Residential		•				
[A] Total Base & Peak Charge		\$1.36	\$1.58	\$1,83	\$1.92	\$1.98
[B] Wholesale Pass-through		\$2.68	\$2.68	\$2,68	\$2.68	\$2.68
MFR Uniform Rate [A] + [B]	N/A	\$4.04	\$4.26	\$4.51	\$4,60	\$4.66
Potable Irrigation	·					
[A] Total Base & Peak Charge		\$1.98	\$2,38	\$2.84	\$2.98	\$3,07
[B] Wholesale Pass-through		\$2. 68	\$2.68	\$2, 6 8	\$2,68	\$2.68
Irrigation Uniform Rate [A] + [B]	N/A	\$4.66	\$5.06	\$5,52	\$5,66	\$5,75
Commercial						
[A] Total Base & Peak Charge		\$1,37	\$1.60	\$1.85	\$1.94	52.01
[B] Wholesale Pass-through		\$2,68	\$2.68	\$2,68	\$2,68	\$2.68
Commercial Uniform Rate [A] + [B]	\$4.00	\$4,05	\$4.28	\$4.53	\$4.62	\$4.69

* Please note that the total uniform rates shown above ([A] + [B]) include the additional pass-through charge for wholesale water supplies ([B]), which Carollo has estimated at \$2.68/ccf (see discussion above), so the actual total of the commodity charge effective January 1, 2019-2022 may vary depending on the adopted increases or decreases in the wholesale charges for water established by the City's wholesale water supplier calculated pursuant to the pass-through formula, above. For more details, see pages 36-39 of the Rate Study.

Demand Management Rate

With the recent drought and State mandated water conservation, the City has experienced declines in water demand resulting in lower water revenues. To increase revenue stability necessary to provide water service, the Rate Study recommends adoption of a Demand Management Rate to be implemented during periods of decreased demand. These proposed Demand Management Rates take into account both the reduced revenue and any costs savings due to reduce operational needs to determine the adjusted rate necessary to recover the City's costs of service. If adopted, the Demand Management Rate charge will be added to customer bills upon future approval by the City Council in the event that water demand decreases by the percentages below from projected Fiscal Year End 2018 demands.

PROPOSED DEMAND MANAGEMENT RATES (FIXED AND VARIABLE RATE SURCHARGES)

· ·	5-10% Reduction	11-20% Reduction	Greater than 20% Reduction	
Fixed Rate (\$/meter equivalent)	-0-	\$0.74	\$0.74	
Variable Rate (\$/CCF)	\$0.19	\$0.30	\$0.57	

Recycled Water

The City owns and operates a recycle water plant ("WRP") that produces non-potable recycled water for irrigation. In Fiscal Year 2015, the City completed the expansion of its WRP from 2.2 million gallons per day (MGD) to 5.0 MGD peak capacity, financed in part with a State Revolving Fund (SRF) Loan. As with potable water customers, the Rate Study predicts that without a rate increase, the City's recycled water system will be operating at a deficit by next year and would not be able to meet its debt service coverage obligations for the SRF Loan. Accordingly, the Rate Study recommends the following five-year rate structure increase to ensure that the recycled water program remains self-sufficient. The proposed recycled water rates do <u>not</u> impact potable water customer rates and are only charged to recycled water customers.

CURRENT AND PROPOSED RATES FOR RECYCLED WATER COMMODITY CHARGE

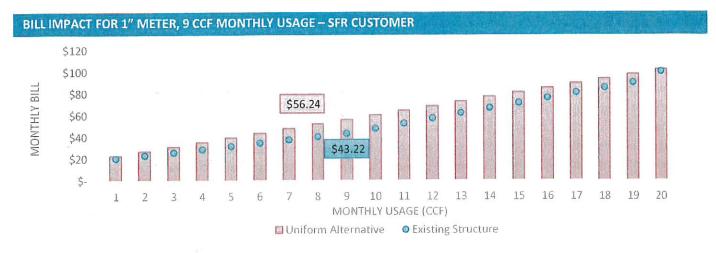
All rates at per CCF (hundred cubic feet; 1 CCF = 748 gallons)

	<u>Current</u> <u>Rate</u>	Rates effective 1/1/2018	Rates effective 1/1/2019	Rates effective 1/1/2020	Rates effective 1/1/2021	Rates effective 1/1/2022
Non-Potable Irrigation	\$2,38	\$2.66	\$2.87	\$3.11	\$3.21	\$3.29

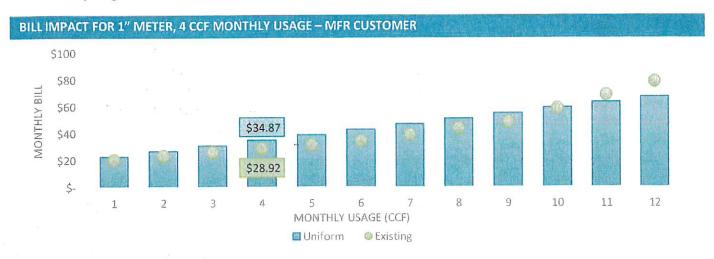
Impact on your Bill

The proposed rates are calculated to recover the City's current and forecasted costs of providing water service and to proportionately allocate those costs on a parcel basis. The rate increases were calculated to be the lowest amounts necessary to meet costs of service for operating, maintaining, and replacing aging infrastructure. For a typical single-family home that uses 9 units (CCF) of water in a month, excluding the Demand Management Rate, the monthly water bill is projected to increase from \$43.22 to \$56.24.

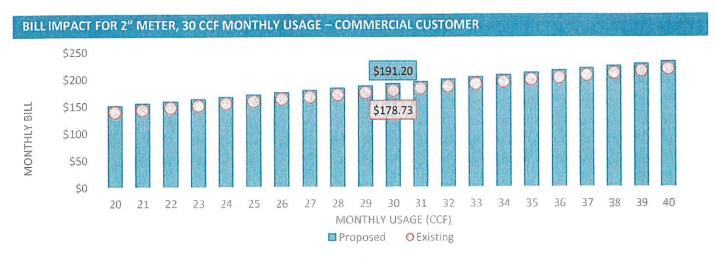
The following figure illustrates the expected water bill impact for an **SFR customer** with a **1-inch meter** and **9 CCF** monthly usage with a wholesale water supply pass-through charge of \$2.68 per CCF (and excluding the Demand Management Rate). Approximately 30 percent of customers use over 9 CCF per month.



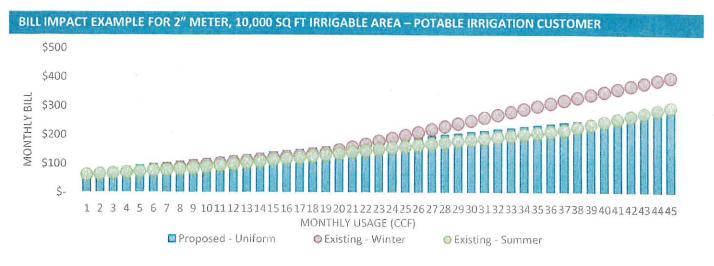
The following figure illustrates the expected water bill impact for a **Multi-Family Residential customer** with a 1-inch meter and 4 CCF monthly usage.



The following figure illustrates the expected water bill impact for a **Commercial customer** with a 2-inch meter and 30 CCF monthly usage. Fixed charges will experience larger increases in future years as greater fixed cost recovery is phased in.



The following figure illustrates the expected water bill impact for a **Potable Irrigation customer** with a 2-inch meter servicing a 10,000 square foot irrigable area. Fixed charges will experience larger increases in future years as greater fixed cost recovery is phased in.



Public Hearing & Protest Procedures

Any record owner of a parcel upon which the proposed water service charges are proposed to be imposed or any tenant directly responsible for the payment of water service fees and charges (i.e., a customer of record who is not a property owner) may submit a written protest to the proposed increases to the rates for the City's water service fees and charges; provided, however, that only one protest will be counted per identified parcel. Any written protest must: (1) provide the location of the identified parcel (by street address or assessor's parcel number); and (2) include the name and signature of the property owner or tenant submitting the protest. Written protests may be submitted by mail or in person to the City Clerk at 100 Ave. Presidio, San Clemente, CA 92672, or at the Public Hearing (date and time noted above). To be counted, a written protest must be received by the City prior to the conclusion of the public comment portion of the Public Hearing. Any protest submitted via e-mail or other electronic means will not be accepted. Please identify on the front of the envelope for any protest, whether mailed or submitted in person to the City Clerk, "Water Rate Protest."

The City Council will consider all written protests to and oral comments regarding the proposed rate increases at the Public Hearing. Oral comments at the Public Hearing will not qualify as formal protests unless accompanied by a written protest. Upon the conclusion of the Public Hearing, the City Council will consider adoption of the proposed water rate changes and increases. If written protests against the proposed rates as outlined above are not presented by a majority of the property owners or tenants directly responsible for the payment of water service, the City Council will be authorized to impose the water rate changes and increases described in this Notice. For any questions you may have regarding the rates or the rates applicable to your property, please visit the City's website http://san-clemente.org/ or contact the City at 949-361-8315.